



# Analyst Presentation 3Q25

**CIMB Group Holdings** 

28 November 2025
MOVING FORWARD WITH YOU

# GCEO Observations



### **GCEO Observations**

- Robust 3Q25 financial performance, with net profit growing 10.0% QoQ
- This brings 9M25 net profit to RM5.94 bil and ROE of 11.3%
- Our diversified portfolio and **disciplined Forward30 execution** enabled us to deliver a resilient performance despite the macro headwinds and persistent rate cuts
  - NII relatively flat at -0.9% YoY: Strong deposit and CASA growth of 8.3% and 13.9% YoY respectively attributable to our Cash strategy cushioning NIM compression of 8bps YoY; asset¹ growth at 5.0% YoY of which loan¹ growth 3.3% YoY
  - NOII growth of 3.4% YoY: Strong QoQ growth of 20.3% contributed by all components of NOII, attributable to our Cross-sell strategy
  - Opex growth of 1.6% YoY: Bringing CIR to 46.5% through disciplined cost control driven by our Capabilities strategy but not at the expense of technology investments (7.5% TCIR)
  - Asset quality remained healthy: **Loan loss charge at 33bps** (within guidance), GIL improved to 1.9% (vs 2.1% in Dec 24) and Allowance Coverage at 102.8% (vs 105.3% in Dec 24)
  - <u>CET1 ratio at 14.8%</u>: In line with our Capital strategy, on top of our annual dividends, we are pleased to announce our intention to execute a **capital return**<sup>2</sup> of up to **RM2 bil** to shareholders by end-2027. As part of this, we are pleased to declare a **Special Cash Dividend** of up to **RM760.2 mil** to be disbursed to shareholders on 24 Dec-25

1. Constant currency basis

<sup>2.</sup> Subject to market conditions and regulatory approvals

# Strategic initiatives to drive long-term value for our customers and society

Strategic investments and partnerships

First of its kind

Society



Upgraded digital banking platform for non-retail customers

#### SME FlexiCash/-I

Al based collateral-free working capital financing for SMEs

# pingpong

Cross-border payments platform allowing SMEs to "collect like a local"

# RMB3 bil Panda Bond

Largest single tranche issuance by a Malaysian institution in the **China**Interbank Bond Market

#### **ASEAN Business Entity**

1 of 6 Malaysian companies selected to pioneer the **ASEAN business entity** status



**Digital infrastructure** for the Malaysia government's RON95 petrol subsidy programme

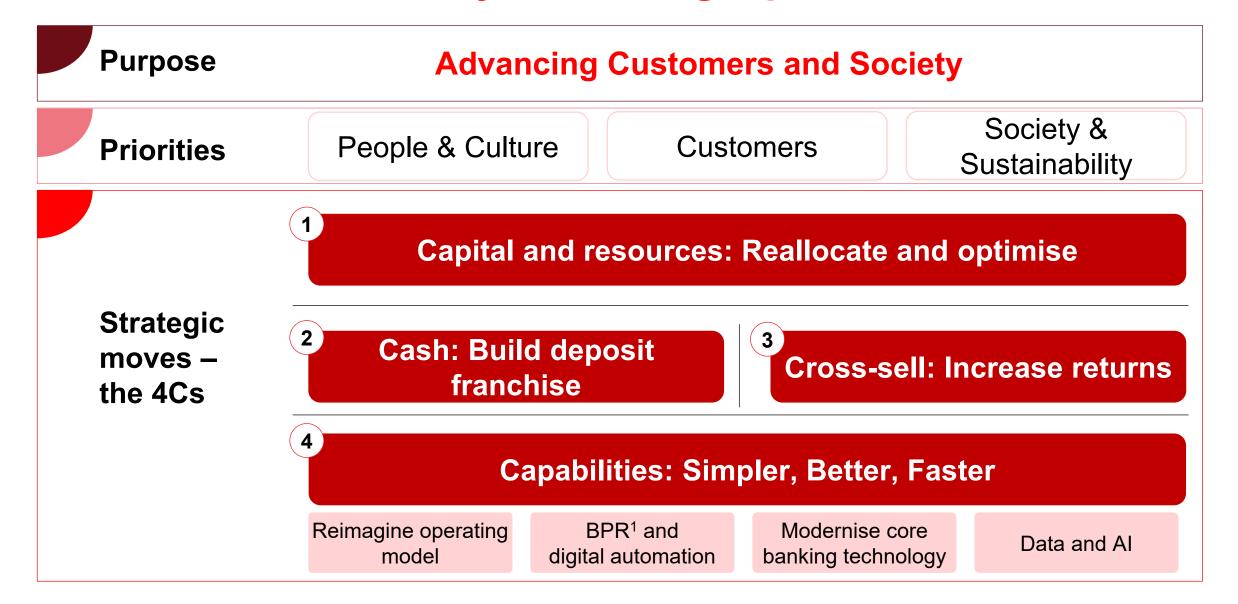
# ~RM25 bil Sustainability

1 of 4 Banks partnering AIIB<sup>1</sup> to mobilise<sup>2</sup> funds for **sustainable and tech-enabled infrastructure projects** across ASEAN

# RM50 mil Education

ASEAN scholarship programme and capacity building initiatives (2026–30)

# Forward30: CIMB's 6-year strategic plan



1. Business Process Reengineering

# Forward30 4Cs strategic moves update (1/2)

#### **Capital**

#### **Capital return**

Up to RM2 bil capital return by end-2027<sup>1</sup>

Up to RM760.2 mil

First return in the form of Special Cash Dividend

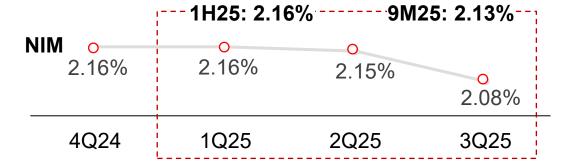
#### Cash

Reduction in cost of funds mitigated NIM compression





Rate cuts	MY	TH	ID	SG <sup>2</sup>
1Q25	-	(25bps)	(25bps)	(~50bps)
2Q25	-	(25bps)	(25bps)	(~50bps)
3Q25	(25bps)	(25bps)	(75bps)	(~60bps)



<sup>.</sup> Subject to market conditions and regulatory approvals

<sup>2. 3</sup>M Compounded SORA

# Forward30 4Cs strategic moves update (2/2)

#### **Cross-sell**

#### Fee and commission income

#1 In MYR bond market<sup>1</sup>

**▲ 3.0%** 

**▲ 5.6%** 

#### **Treasury client sales**

**4.3%** 

▲ 13.6% QoQ

#### Wealth<sup>2</sup>

AUM

**▲ 32.2%** 

▲ 6.1% QoQ

#### No. of customers

▲ 0.5%

▲ 2.7%
QoQ

#### **Capabilities**

CIR within guidance with continued investment in technology

46.5%

9M25 CIR vs 46.7% in FY24

7.5%

Tech CIR

<sup>1.</sup> In 3Q25

<sup>2.</sup> Includes Preferred and Private Banking customers

# GCFSO Observations



# 9M25 Key Highlights

**Group NIM** 

2.13%

-8bps YoY -7bps QoQ NOII/Total Income

32.7%

+90bps YoY +420bps QoQ Cost-to-Income

46.5%

+60bps YoY +140bps QoQ Profit Before Tax (RM)

8,117 mil

+1.0% YoY +7.3% QoQ

ROE

11.3%

-40bps YoY +90bps QoQ Gross Loans (RM)

448.2 bil

+3.3% YoY\* +0.3% QoQ\* Loan Loss Charge

33bps

+8bps YoY +8bps QoQ CET1

14.8%

-20bps YoY +10bps QoQ

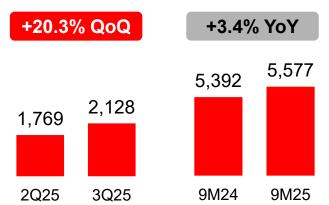
# **Key Business Highlights**

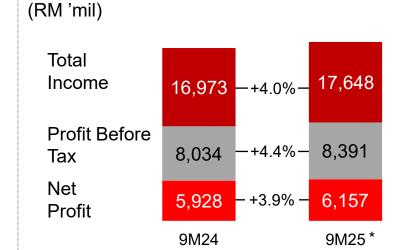
# **Growth momentum underpinned by strong NOII**

# Resilient regional performance on a constant currency basis

# Persistent NIM headwinds from rate cuts across the region









#### **Operating Income growth**

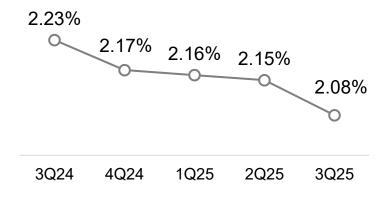
Country	QoQ	YoY
Malaysia	4.2%	3.0%
Indonesia	9.1%	(6.3%)
Thailand	15.1%	(5.5%)
Singapore	2.7%	1.9%
Others	9.4%	11.6%

#### **Operating Income growth (local currency)**

Country	QoQ	YoY
Malaysia	4.3%	3.5%
Indonesia	10.1%	3.9%
Thailand	14.7%	(6.1%)
Singapore	3.2%	6.8%
Others	14.4%	18.6%

Note: \* On constant currency basis

#### **Group NIM**



# **PBT** by Segment

# Consumer Banking



PBT RM2,179 mil **YoY** ▼ 9.3%

QoQ

**▼** 4.6%

➤ Lower Consumer PBT YoY from timing of overlay reallocation. 3Q25 underlying performance driven by strong income; although PBT decreased from lower overlay writeback

# Wholesale Banking



9M25

**Group PBT** 

**RM8,117 mil** 

**1.0%** 

PBT RM3,491 mil **YoY** ▲ 15.7%

**QoQ** ▲ 51.1%

Robust Wholesale performance QoQ and YoY on the back of strong Treasury & Markets performance across the region as well as Corporate recoveries

# Commercial Banking

17%

PBT

YoY

QoQ

RM1,357 mil

**▼** 10.0%

**T** 11.7%

Commercial PBT impacted by NIM contraction across key markets, coupled with higher provisions largely in Indonesia and Malaysia due to overlays

# CIMB Digital Assets & Group Funding

13%

PBT

YoY

QoQ

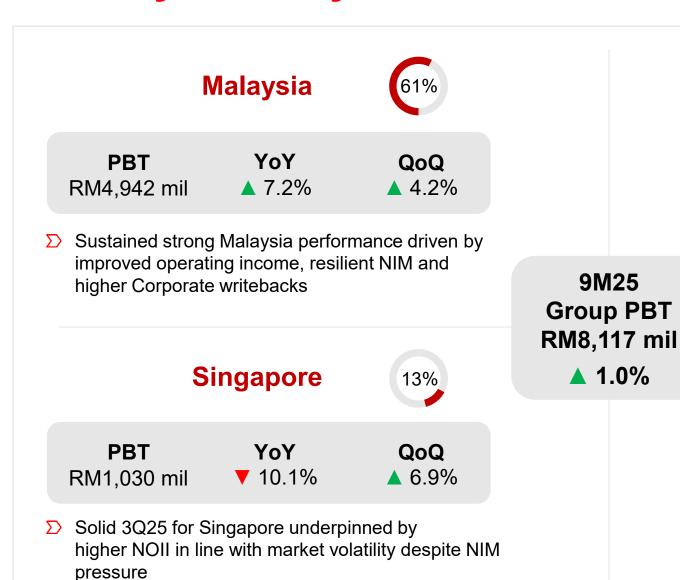
RM1,090 mil

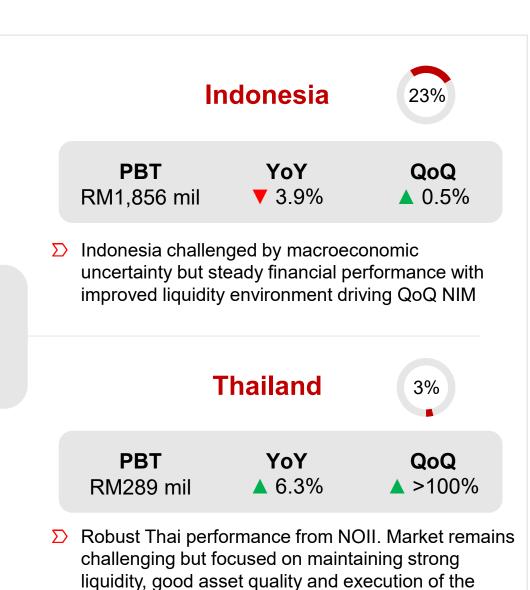
**▼** 1.6%

**▼** 46.6%

CDA & Group Funding PBT declined due to higher opex and provisions in Philippines; TNGD remains profitable

# **PBT** by Country



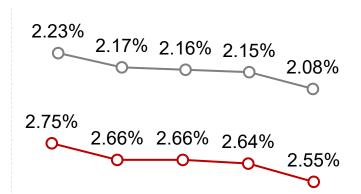


restructuring

### **Net Interest Income**

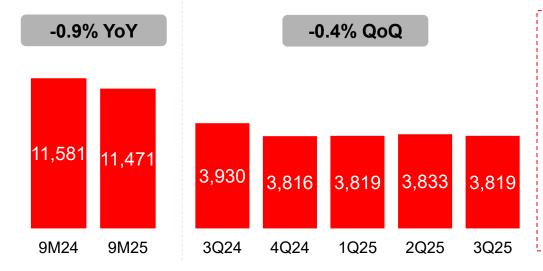
#### **Net Interest Margin\***

Group 2.21% 2.13%
NIM 2.74%
Banking book 0.2.62%
NIM



Country (%)	3Q25	2Q25	9M25	9M24
Group	2.08	2.15	2.13	2.21
Malaysia	1.75	1.80	1.78	1.78
Indonesia^	4.08	3.93	4.00	4.16
Thailand^	1.86	1.72	1.88	2.27
Singapore	1.09	1.45	1.27	1.41

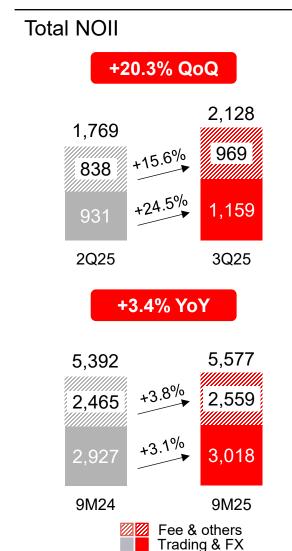
Net Interest Income (RM 'mil)



- NII declined QoQ and YoY due to NIM contraction across key regional markets
- Group NIM contracted 7bps QoQ and 8bps YoY mainly due to multiple rate cuts regionally, partially alleviated by strategic repricing and effective liability management initiatives

### **Non-Interest Income**

#### **NOII Breakdown**



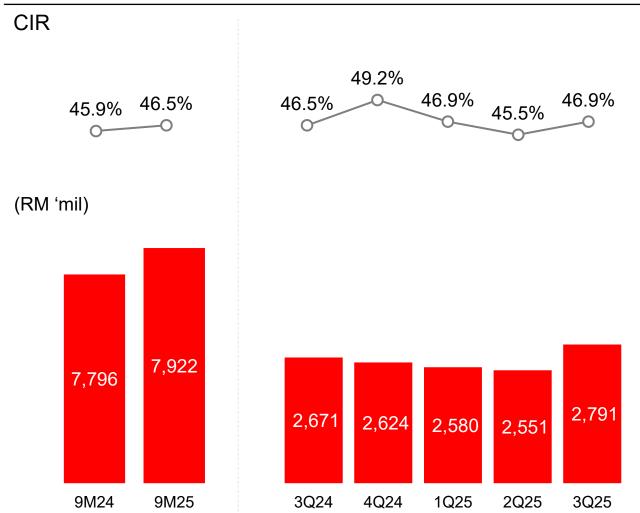
Tradi	ing & F	X	
	+2	4.5% Qo	Q
	931 476 455	+34.9%	1,159 642 517
	2Q25		3Q25
	+	3.1% Yo	Υ
	2,927	+2.0%	3,018 1,549
	1,518 1,409	+4.3%	1,470
	9M24	ℤ <mark>ℤ</mark> Tradin ■ Sales	9M25 g

(RM 'mil)	3Q25	QoQ	9M25	YoY
Fee & commission	733	5.6%	2,151	3.0%
Trading & FX	1,159	24.5%	3,018	3.1%
Others	236	63.9%	408	8.2%
Total	2,128	20.3%	5,577	3.4%

- ➤ Robust NOII growth QoQ from strong trading and FX income and higher gain on NPL sales; +3.4% YoY from higher trading income, fees and NPL recoveries
- Improvement in Trading & FX sales growth QoQ and YoY in line with strategic focus

# **Operating Expenses**

#### **Total Operating Expenses**

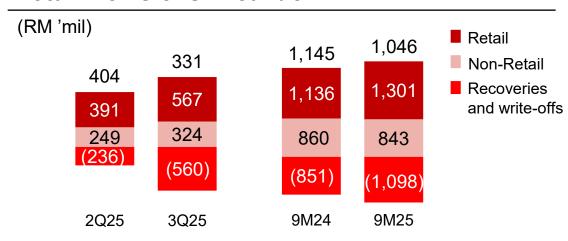


(RM 'mil)	3Q25	QoQ	9M25	YoY
Personnel	1,792	17.2%	4,910	1.9%
Establishment	190	11.1%	553	(9.5%)
Technology	406	(6.7%)	1,283	(2.1%)
Marketing	117	(22.0%)	359	37.0%
Admin & General	286	7.5%	817	3.0%
Total	2,791	9.4%	7,922	1.6%

- Opex growth remains under control YoY; +9.4% QoQ mainly from higher bonus accruals in personnel cost
- → 9M25 CIR +60bps YoY to 46.5% from negative JAWS; remains lower versus FY24 of 46.7%. Increased 140bps QoQ from higher expenses
- Total 2025 costs expected to be well contained in tandem with prudent cost management and tactical initiatives with sustained Technology investments

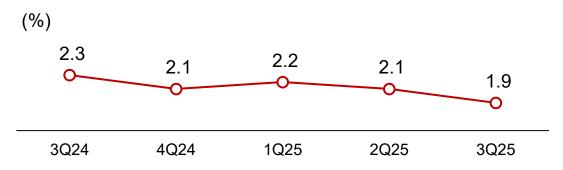
# **Asset Quality**

#### **Total Provisions Breakdown**

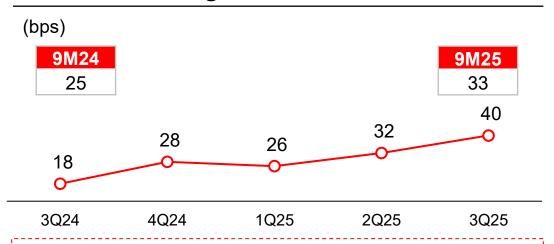


Lower provision QoQ driven by higher Corporate recovery in Malaysia partially offset by the absence of writeback from retail models and non-retail rating upgrades

#### **Gross Impaired Loans Ratio**

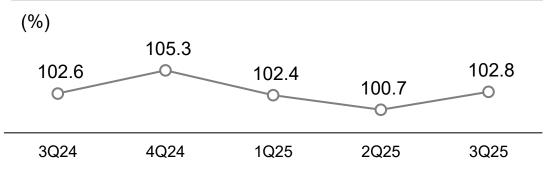


#### **Loan Loss Charge\***



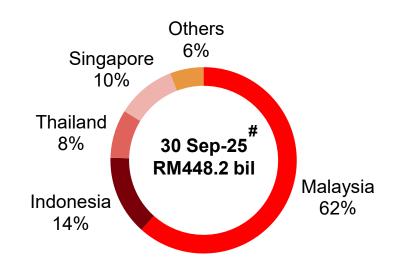
 ∑ Loan loss charge +8bps QoQ due normalisation of Consumer and Commercial ECL and prudent provisioning. 9M25 LLC remains within FY25 guidance of 25-35 bps

#### **Allowance Coverage**



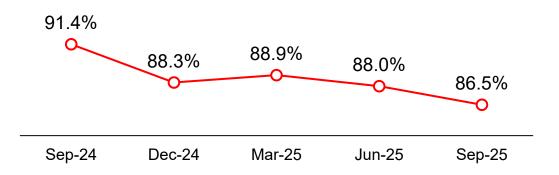
Note: \* Annualised

### **Gross Loans**



(RM 'bil)	30 Sep-25	QoQ	YoY
Consumer Banking	240.6	0.8%	3.7%
Commercial Banking	76.2	(0.1%)	4.2%
Wholesale Banking	128.3	(2.1%)	(0.7%)
CIMB Digital Assets and Others	3.1	6.9%	14.8%
Total	448.2	(0.2%)	2.6%
Total on constant currency basis		0.3%	3.3%

#### **Loans-to-Deposit Ratio**



Notes: ~ Group figures on constant currency basis

#### **Loan Growth by Country (YoY)**

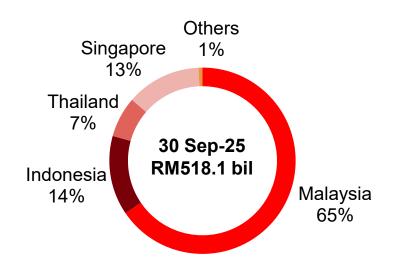
Country	(%)	Country	(%)
Group~	3.3	Singapore	10.6
Malaysia	2.5	Thailand^	(3.4)
Indonesia^	4.6	Others*	1.8

<sup>^</sup> In local currency

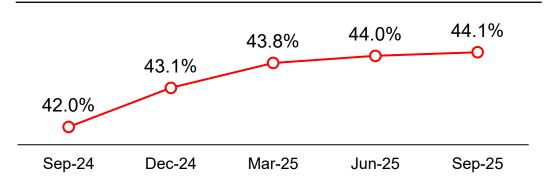
<sup>#</sup> Based on geographical location of counterparty

<sup>\*</sup> Including Cambodia, Vietnam and Philippines

# **Deposits**



#### **CASA Ratio**



Notes: ~ Group figures on constant currency basis

(RM 'bil)	30 Sep-25	QoQ	YoY
Consumer Banking	226.5	0.5%	3.1%
Commercial Banking	96.4	2.9%	7.0%
Wholesale Banking	191.3	3.1%	16.4%
CIMB Digital Assets and Others	3.9	(33.9%)	(7.1%)
Total	518.1	1.5%	8.3%
Total on constant currency basis		2.0%	9.1%
Total CASA	228.7	1.7%	13.9%

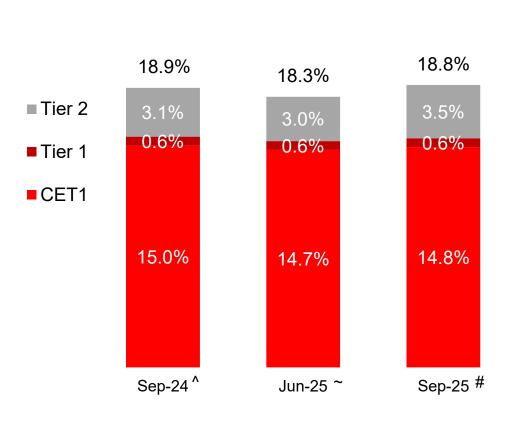
Growth by	Deposit	CASA		CASA Ratio	
Country (%)	Deposit	CASA	Sep-25	Jun-25	Sep-24
Malaysia	10.2	10.6	33.2	33.2	33.0
Indonesia^	8.6	10.6	67.9	69.0	66.7
Singapore <sup>^</sup>	0.9	17.0	56.9	54.2	49.0
Thailand^	15.3	48.0	75.7	76.8	59.0
Others*	20.8	26.6	-	-	-
Group~	9.1	15.3	44.1	44.0	42.0

<sup>^</sup> In local currency

<sup>\*</sup> Including Cambodia, Vietnam and Philippines

# **Capital and Liquidity Management**

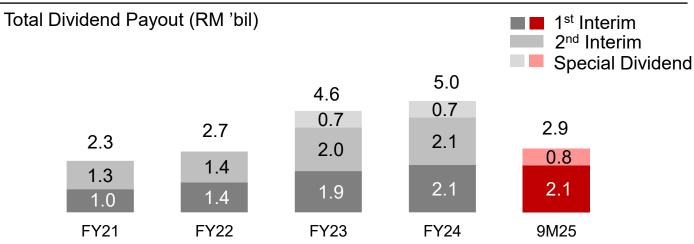
#### **Capital Adequacy**



#### **Liquidity Coverage Ratios**

(%)	Sep-25	Jun-25	Sep-24
CIMB Bank*	145	146	131
CIMB Islamic*	143	127	146
CIMB Niaga	201	206	254
CIMB Thai	180	179	135

#### 3Q25 Special Dividend part of up to RM2 bil capital return<sup>+</sup>



#### Notes:

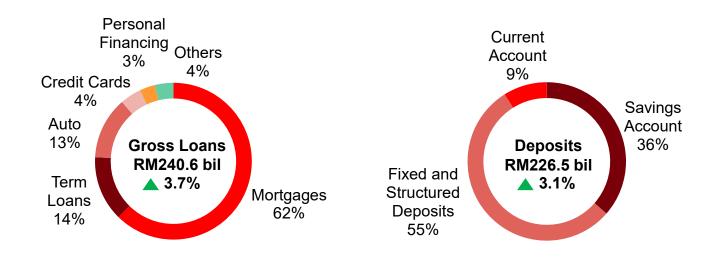
- ^ Post CIMBGH's FY24 First Interim Dividend and Special Dividend
- ~ Post CIMBGH's FY25 First Interim Dividend
- # Post CIMBGH's FY25 First Interim and Special Dividend

<sup>\*</sup> Average LCR in line with standardised disclosure requirement in Bank Negara Malaysia's Policy Document issued on 15 Oct-24

<sup>+</sup> CIMBGH announced an intention of up to RM2 bil capital return by end-2027, subject to market conditions and regulatory approvals

### **Consumer Banking**

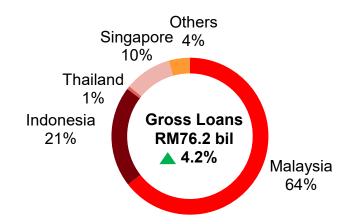
(RM 'mil)	3Q25	QoQ	9M25	YoY
Operating income	2,357	5.9%	6,854	(2.3%)
Overhead expenses	(1,249)	1.2%	(3,765)	(3.0%)
PPOP	1,108	11.8%	3,089	(1.4%)
(Provisions) / Writeback	(425)	63.5%	(900)	24.3%
Share of JV / Associates	2	(>100%)	(10)	25.0%
PBT	685	(4.6%)	2,179	(9.3%)

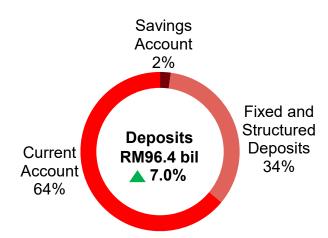


- ∑ 3Q24 underlying performance solid with strong fee income growth; PBT was 4.6% lower QoQ due to higher provisions mainly from the absence of model writeback in Indonesia
- ➤ PBT was 9.3% lower YoY from a combination of NIM pressure and increased provisions due to timing of overlay reallocation
- ∑ Consumer loans +3.7% YoY (+4.1% on constant currency basis) from all core markets, with deposits +3.1% YoY largely attributed to Malaysia and Thailand

### **Commercial Banking**

(RM 'mil)	3Q25	QoQ	9M25	YoY
Operating income	1,014	(3.2%)	3,066	(1.1%)
Overhead expenses	(510)	(2.3%)	(1,563)	1.6%
PPOP	504	(4.0%)	1,503	(3.8%)
(Provisions) / Writeback	(68)	>100%	(146)	>100%
Share of JV / Associates	0	-	0	-
PBT	436	(11.7%)	1,357	(10.0%)

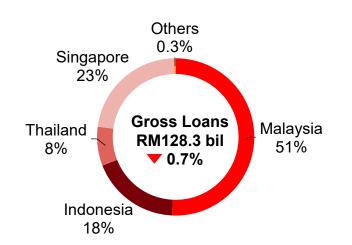


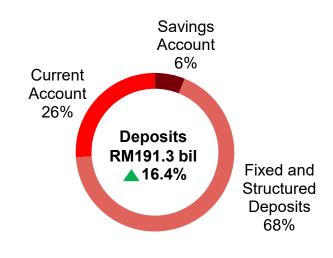


- ∑ 3Q25 PBT -11.7% QoQ attributed to a 18.7% decline in NOII from lower gains on NPL sales, coupled with higher provisions in Indonesia
- ∑ 9M25 PBT fell 10.0% YoY from lower NII of 2.1% due to weaker NIM, as well as higher provisions due to overlays
- ∑ Commercial loans grew 4.2% YoY (+5.7% YoY on constant currency basis), with deposits +7.0% YoY (+8.3% on constant currency basis) from Malaysia, Indonesia and Singapore

### **Wholesale Banking**

(RM 'mil)	3Q25	QoQ	9M25	YoY
Operating income	1,736	11.4%	4,837	(0.8%)
Overhead expenses	(578)	(2.0%)	(1,752)	(4.4%)
PPOP	1,158	19.6%	3,085	1.4%
(Provisions) / Writeback	318	(>100%)	406	(>100%)
Share of JV / Associates	0	-	0	-
PBT	1,476	51.1%	3,491	15.7%





- ∑ Strong Wholesale PBT, jumped 51.1% QoQ and 15.7% YoY on a combination of good revenue momentum (on the back of a solid Treasury & Markets performance), lower opex and higher writebacks
- Higher ECL writeback QoQ and YoY from Corporate Malaysia
- ➤ Loans were 0.7% lower YoY from Malaysia and Thailand. Wholesale deposits grew 16.4% from Thailand, Malaysia and Indonesia

# CIMB Digital Assets & Group Funding

(RM 'mil)	3Q25	QoQ	9M25	YoY
Operating income	840	8.8%	2,291	15.5%
Overhead expenses	(454)	>100%	(842)	55.1%
PPOP	386	(31.9%)	1,449	0.6%
(Provisions) / Writeback	(156)	27.9%	(406)	18.7%
Share of JV / Associates	15	7.1%	47	>100%
PBT	245	(46.6%)	1,090	(1.6%)

#### CIMB Philippines **Total Registered Annual Transacting Deposits Balance** No. of Customers Users (mil) Users (mil) (RM'mil) (mil) +10.6% YoY -9.8% YoY +18.7% YoY +21.7% YoY 31.4 2,282 28.4 17.4 10.1 1,923 15.7 8.3

Sep-24

Sep-25

Sep-24

Sep-25

Touch n' Go Digital

Sep-25

Sep-24

Sep-24

Sep-25

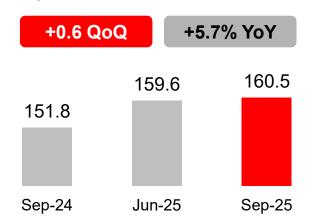
- >> PBT lower 46.6% QoQ and 1.6% YoY from higher bonus accruals and provisions. However, TNGD remains profitable
- > Higher provisions largely from CIMB **Philippines**
- ∑ CIMB Philippines grew to 10.1 mil customers as at Sep-25 (+21.7% YoY) with a deposit book of RM2.28 bil (+18.7% YoY)
- TNGD's ATU stood at 15.7 mil while the number of registered users +10.6% YoY to 31.4 mil as at Sep-25. GO+ investors reached 4.4 mil with total AUM of RM1.6 bil as at Sep-25

### **CIMB** Islamic

(RM 'mil)	3Q25	QoQ	9M25	YoY
Operating income	1,202	5.2%	3,462	8.0%
Overhead expenses	(359)	(6.3%)	(1,127)	4.6%
PPOP	843	10.9%	2,335	9.6%
(Provisions) / Writeback	(195)	>100%	(350)	0.3%
Share of JV / Associates	0	-	1	-
PBT	648	(16.3%)	1,986	11.4%

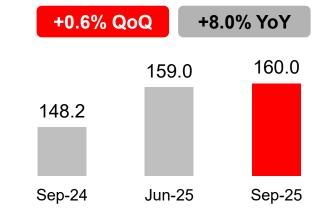
#### Islamic Financing Islamic

(RM 'mil)





(RM 'mil)



- → PBT declined 16.3% QoQ due to the absence of writebacks; +11.4% YoY from revenue growth
- NFI -0.6% QoQ from the effect of rate cuts whilst +2.1% YoY driven by higher financing growth
- NOFI expanded 28.5% QoQ and 37.3% YoY from higher fee & commission and Trading & FX income
- ➤ Financing rose by 5.7% YoY and deposits grew 8.0% YoY. CIMB Islamic remains #2 in Malaysia by total Islamic assets, deposits and financing

Note: ~ Including investment accounts

### 2025 Outlook

- Maintain FY25 guidance across all metrics
- Our diversified portfolio and disciplined
   F30 execution continue to ensure resilient
   performance despite macro headwinds and persistent rate cuts
- In the short-term, we expect FX to remain a headwind
- Interest rate cuts likely to be tapering off and as a result we expect NIMs to stabilise
- While it may take some time for the dust to settle in the new world order, we remain committed to investing in our business for the long term

Indicator	9M25	FY25 Guidance
ROE	11.3%	11.0-11.5%
Asset and Loan Growth*	5.0% 3.3%	5-7%
CIR	46.5%	<46.7%
Loan Loss Charge	33 bps	25-35 bps
CET1 (CIMB Group)	14.8%	≥14.0%

Note: \* On constant currency basis

# Thank you

# Appendices

# **Earnings Summary**

(RM 'mil)	3Q25	2Q25	QoQ	9M25	9M24	YoY	3Q24	YoY
Net interest income	3,819	3,833	(0.4%)	11,471	11,581	(0.9%)	3,930	(2.8%)
Non-interest income	2,128	1,769	20.3%	5,577	5,392	3.4%	1,812	17.4%
Operating income	5,947	5,602	6.2%	17,048	16,973	0.4%	5,742	3.6%
Overhead expenses	(2,791)	(2,551)	9.4%	(7,922)	(7,796)	1.6%	(2,671)	4.5%
PPOP	3,156	3,051	3.4%	9,126	9,177	(0.6%)	3,071	2.8%
Loan impairment	(434)	(408)	6.4%	(1,130)	(970)	16.5%	(250)	73.6%
Other provisions	103	4	>100%	84	(175)	n.a.	(93)	n.a.
Share of JV / Associates	17	1	>100%	37	2	>100%	3	>100%
PBT	2,842	2,648	7.3%	8,117	8,034	1.0%	2,731	4.1%
Net profit	2,078	1,889	10.0%	5,940	5,928	0.2%	2,031	2.3%
EPS (sen)	19.3	17.6	9.7%	55.3	55.5	(0.4%)	19.0	1.6%
ROE (Annualised)	11.8%	10.9%	90bps	11.3%	11.7%	(40bps)	12.0%	(20bps)

# **Key Ratios**

(%)	3Q25	2Q25	QoQ	9M25	9M24	YoY	3Q24	YoY
ROE ~	11.8	10.9	<b>A</b>	11.3	11.7	<b>V</b>	12.0	▼
NIM ~*	2.08	2.15	•	2.13	2.21	•	2.24	•
NIM banking book ~*	2.55	2.64	•	2.62	2.74	•	2.74	•
Non-interest income / total income	35.8	31.6		32.7	31.8		31.6	<b>A</b>
Cost to income	46.9	45.5		46.5	45.9		46.5	
Allowance coverage (including regulatory reserve)	125.2	120.6		102.8	120.7	•	120.7	
Allowance coverage (excluding regulatory reserve)	102.8	100.7	<b>A</b>	102.8	102.6	<b>A</b>	102.6	<b>A</b>
Loan loss charge ~	0.40	0.32		0.33	0.25		0.18	
Gross impaired loans ratio	1.9	2.1	lacksquare	1.9	2.3	<b>V</b>	2.3	lacksquare
Net impaired loans ratio (Net of IA and PA)	(0.1)	(0.0)	▼	(0.1)	(0.1)	=	(0.1)	=
ROA~	1.07	0.98	<b>A</b>	1.03	1.07	<b>V</b>	1.09	<b>V</b>
Book value per share (RM)	6.53	6.54	▼	6.53	6.23		6.23	
Loan to Deposit (LDR)	86.5	88.0	<b>V</b>	86.5	91.4	<b>V</b>	91.4	•
CASA ratio	44.1	44.0		44.1	42.0		42.0	

Notes: ~ Annualised \* Daily Average

### **NOII** breakdown

(RM 'mil)	3Q25	2Q25	QoQ	9M25	9M24	YoY
Fee & commission	733	694	5.6%	2,151	2,088	3.0%
Brokerage	15	9	66.7%	34	35	(2.9%)
Asset management and security services	6	3	100.0%	14	16	(12.5%)
Trading & FX	1,159	931	24.5%	3,018	2,927	3.1%
Dividend income	27	21	28.6%	60	106	(43.4%)
Other income	188	111	69.4%	300	220	36.4%
Total	2,128	1,769	20.3%	5,577	5,392	3.4%

# **PBT** by Segments

PBT (RM 'mil)	3Q25	2Q25	QoQ	9M25	9M24	YoY
Consumer Banking (28.3%)	685	718	(4.6%)	2,179	2,402	(9.3%)
Commercial Banking (17.5%)	436	494	(11.7%)	1,357	1,508	(10.0%)
Wholesale Banking (38.2%)	1,476	977	51.1%	3,491	3,016	15.7%
Corporate Banking (19.3%)	844	476	77.3%	1,861	1,631	14.1%
Treasury & Markets ~ (17.6%)	566	464	22.0%	1,498	1,263	18.6%
Investment Banking + (1.3%)	66	37	78.4%	132	122	8.2%
CIMB Digital Assets & Group Funding# (16.0%)	245	459	(46.6%)	1,090	1,108	(1.6%)
РВТ	2,842	2,648	7.3%	8,117	8,034	1.0%

Notes: ~ Including treasury operations, markets and transaction banking

<sup>+</sup> Including advisory, equities, capital markets, private banking and research

<sup>#</sup> Including asset management, strategic investments, capital investments in fixed income securities and investment in Group's proprietary capital

# **PBT** by Segment and Country

Consumer Banking	3Q25	2Q25	QoQ	9M25	9M24	YoY
Malaysia (RM 'mil)	512	500	2.4%	1,495	1,604	(6.8%)
Indonesia (IDR 'bil)	556	784	(29.1%)	2,159	2,410	(10.4%)
Thailand (THB 'mil)	(38)	(477)	92.0%	(296)	(535)	44.7%
Singapore (SGD 'mil)	8	21	(61.9%)	38	39	(2.6%)
Others * (RM 'mil)	8	9	(11.1%)	28	27	3.7%
PBT (RM 'mil)	685	718	(4.6%)	2,179	2,402	(9.3%)
Commercial Banking	3Q25	2Q25	QoQ	9M25	9M24	YoY
Malaysia (RM 'mil)	316	305	3.6%	874	1,033	(15.4%)
Indonesia (IDR 'bil)	122	330	(63.0%)	666	577	15.4%
Thailand (THB 'mil)	(21)	(4)	(>100%)	15	21	(28.6%)
Singapore (SGD 'mil)	22	23	(4.3%)	74	76	(2.6%)
Others * (RM 'mil)	22	23	(4.3%)	61	39	56.4%
PBT (RM 'mil)	436	494	(11.7%)	1,357	1,508	(10.0%)
Wholesale Banking	3Q25	2Q25	QoQ	9M25	9M24	YoY
Malaysia (RM 'mil)	891	596	49.5%	2,001	1,404	42.5%
Indonesia (IDR 'bil)	1,113	773	44.0%	2,772	2,592	6.9%
Thailand (THB 'mil)	825	414	99.3%	1,839	1,727	6.5%
Singapore (SGD 'mil)	55	35	57.1%	150	175	(14.3%)
Others * (RM 'mil)	8	9	(11.1%)	24	23	4.3%
PBT (RM 'mil)	1,476	977	51.1%	3,491	3,016	15.7%

Note: \* Includes Cambodia, Vietnam and Philippines

# **Consumer Banking Key Highlights**

Malaysia	QoQ	YoY
Consumer Gross Loans	1.2%	3.8%
Mortgages	1.0%	3.9%
Wealth	(0.7%)	(5.5%)
Auto	2.3%	6.1%
Credit cards	2.0%	8.9%
Consumer Deposits	1.1%	5.7%
CASA	0.2%	1.9%
Fixed & structured deposits	1.6%	7.5%

Thailand ^	QoQ	YoY
Consumer Gross Loans	(0.8%)	0.2%
Mortgages	0.3%	2.6%
Auto	(4.8%)	(8.2%)
Consumer Deposits	1.8%	8.5%
CASA	1.1%	38.4%
Fixed & structured deposits	4.0%	(34.0%)

Indonesia ^	QoQ	YoY
Consumer Gross Loans	0.4%	4.3%
Mortgages	0.5%	(1.1%)
Auto	0.3%	18.8%
Credit cards	(2.1%)	(2.1%)
Consumer Deposits	0.4%	(0.1%)
CASA	2.1%	4.8%
Fixed & structured deposits	(3.2%)	(9.3%)

Singapore ^	QoQ	YoY
Consumer Gross Loans	3.0%	13.8%
Mortgages	(0.5%)	8.2%
Wealth	6.8%	20.2%
Credit cards	2.5%	4.4%
Consumer Deposits	0.8%	(1.9%)
CASA	10.6%	20.3%
Fixed & structured deposits	(9.4%)	(20.4%)

Note: ^ On constant currency basis

# **CIMB Niaga: Earnings Summary**



(IDR 'bil)	3Q25	2Q25	QoQ	9M25	9M24	YoY
Net interest income	3,455	3,305	4.5%	10,078	10,008	0.7%
Non interest income	1,810	1,450	24.8%	4,682	4,376	7.0%
Operating income	5,264	4,755	10.7%	14,761	14,384	2.6%
Overhead expenses	(2,220)	(2,141)	3.7%	(6,544)	(6,275)	4.3%
PPOP	3,044	2,613	16.5%	8,216	8,109	1.3%
Provisions	(735)	(422)	74.2%	(1,473)	(1,475)	(0.2%)
PBT	2,310	2,191	5.4%	6,744	6,634	1.7%
Net Profit	1,814	1,650	9.9%	5,269	5,133	2.6%
EPS (Reported)	72.14	65.63	9.9%	209.57	204.34	2.6%
PBT (RM 'mil)	596	571	4.4%	1,778	1,939	(8.3%)
Net profit (RM 'mil)	468	429	9.1%	1,389	1,500	(7.4%)
ROE (Annualised)	13.6%	13.1%	50bps	13.5%	14.6%	(110bps)

Note: As per CIMB Niaga 3Q25 Analyst Presentation

# **CIMB Niaga: Key Ratios**



(Consolidated, %)	3Q25	2Q25	QoQ	9M25	9M24	YoY
ROE ^	13.6	13.1	<b>A</b>	13.5	14.6	▼
NIM ^	4.08	3.93		4.0	4.2	<b>V</b>
Cost to Income	42.2	45.0	▼	44.3	43.6	
Loan Loss Coverage #	199.9	233.9	▼	199.9	260.1	<b>V</b>
Allowance Coverage	113.6	110.7		113.6	116.1	<b>V</b>
Loan Loss Charge ^	1.28	0.84		0.86	0.88	<b>V</b>
Gross Impaired Loans Ratio	3.4	3.9	•	3.4	4.4	<b>V</b>
Gross NPL (BI Definition) #	2.0	1.9		2.0	2.0	=
ROA^	2.0	1.8		2.0	2.0	=
Loan to Deposit (LDR)	81.1	87.3	•	81.1	84.3	<b>V</b>
CAR	24.7	24.0		24.7	23.4	
CASA ratio	67.9	69.0	<b>V</b>	67.9	66.7	

Notes: As per CIMB Niaga 3Q25 Analyst Presentation # Based on BI definition ^ Annualised and monthly average

# **CIMB Thai: Earnings Summary**



Before GAAP Adjustments (THB 'mil)	3Q25	2Q25	QoQ	9M25	9M24	YoY
Net interest income	2,061	1,895	8.8%	6,155	7,249	(15.1%)
Non interest income	1,708	1,302	31.2%	4,395	3,537	24.3%
Operating income	3,769	3,197	17.9%	10,549	10,786	(2.2%)
Overhead expenses	(1,771)	(1,824)	(2.9%)	(5,301)	(6,575)	(19.4%)
PPOP	1,998	1,373	45.5%	5,248	4,211	24.6%
Provisions	(978)	(1,153)	(15.2%)	(2,959)	(1,856)	59.5%
PBT	1,021	220	>100%	2,289	2,355	(2.8%)
Net Profit	818	175	>100%	1,830	1,890	(3.2%)
EPS (THB)	0.02	0.01	>100%	0.05	0.05	(3.2%)
Net Profit (RM 'mil) ~	107	23	>100%	239	245	(2.5%)
PBT (RM 'mil) *	134	29	>100%	301	276	9.1%
Net profit (RM 'mil) *	107	23	>100%	241	222	8.7%
ROE (Annualised)	6.3%	1.4%	490bps	4.8%	5.2%	(40bps)

Notes: ~ Local GAAP

<sup>\*</sup> After GAAP and MFRS 139 adjustments

# **CIMB Thai: Key Ratios**



(Consolidated, %)	3Q25	2Q25	QoQ	9M25	9M24	YoY
ROE ^	6.3	1.4	<b>A</b>	4.8	5.2	▼
NIM ^	1.86	1.72		1.88	2.27	•
Cost to Income	47.0	57.0	▼	50.2	61.0	•
Loan Loss Coverage **	158.1	155.9		158.1	138.8	
Loan Loss Charge ^	1.6	1.9	▼	1.6	1.0	
Gross NPL ratio **	2.6	2.6	=	2.6	2.5	
ROA	0.6	0.1		0.5	0.5	=
Loan to Deposit	80.1	81.5	•	80.1	95.9	•
Modified LDR ***	77.2	79.3	▼	77.2	79.5	▼
CAR *	21.2	21.2	=	21.2	18.9	
CASA ratio #	75.7	76.9	<b>V</b>	75.7	59.0	

Notes: \* Bank Only

<sup>\*\*</sup> Excluding STAMC

<sup>\*\*\* (</sup>Loan + MM) / (Deposit + MM + BE + S/T debenture + structured debenture)

<sup>^`</sup>Annualised´

<sup>#</sup> Fixed deposit receipt call reclassified as savings from fixed deposits

# **Sustainability Highlights**

Directing capital to growing green infrastructure and agriculture, enhancing resilience and earning global recognition

#### Performance on Indices



**#1** globally among 400 Financial Institutions

**#2** in inclusive finance



Up from AA previously

### 88<sup>th</sup>

percentile

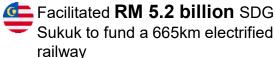


Corporate Sustainability Assessment (CSA)



Lower score indicates lower risk

#### Sustainable Finance





Sole Principal Adviser, Lead Arranger, Sole Lead Manager, Shariah Adviser for SD Guthrie's RM 2.1 billion sustainability-linked sukuk



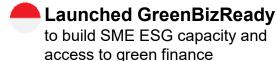
Financed the EV ecosystem: Financed manufacturing components dedicated for electric vehicles



Formed the SME Resilience **Circle** with CrediLing, KPay, Singlife



MoU with Malaysian **Investment Development Authority** for sustainable investments





#### **Nature, Economic Empowerment, Human Rights**



Published "Banking on Nature: Advancing our Nature Journey", the first Malaysian bank to publish a comprehensive Nature and Biodiversity Report based on TNFD. Scan the QR for our report



Launched Kita Bagi Jadi Komuniti, our platform dedicated to economic empowerment, education and enabling communities to thrive



Conducted first Human Rights Saliency **Assessment** by country and sector



Invited to be a **founding member** of **Malaysia Carbon** Markets Association and MSPO Impact Alliance

# **IB Market Share and Ranking (1)**

Cw	9M	25	9M24		
	Market Share		Market Share	Rank	
DCM Domestic Sukuk	25.1% 25.5%	2 2	31.6% 33.7%	1 1	
M&A	7.4%	4	31.3%	3	
Syndication ^	2.8%	9	11.5%	3	
IPO	-	-	10.3%	3	
ECM	14.9%	2	25.9%	1	

	9M	25	9M24		
	Market Share	Rank	Market Share	Rank	
DCM	5.3%	8	5.0%	8	
M&A	21.9%	1	-	-	
Syndication ^	2.5%	13	2.1%	13	
IPO	6.7%	5	-	-	
ECM	6.7%	5	-	-	

	9M	25	9M24		
	Market Share	Rank	Market Share	Rank	
DCM	8.1%	7	10.2%	5	
M&A	-	-	-	-	
Syndication ^	-	-	-	-	
IPO	-	-	-	-	
ECM	-	-	-	-	

<b>©</b>	9M	25	9M24		
C.	Market Share	Rank	Market Share	Rank	
DCM	1.4%	8	1.0%	12	
M&A	-	-	-	-	
Syndication ^	2.1%	13	0.8%	21	
IPO	-	-	-	-	
ECM	0.1%	19	-	-	

# **IB Market Share and Ranking (2)**

	9M	25	9M24		
ASEAN	Market Share Rank		Market Share	Rank	
DCM	11.5%	1	12.8%	1	
M&A	7.1%	4	6.0%	13	
Syndication ^	2.0%	14	1.7%	15	
IPO	1.6%	20	4.3%	9	
ECM	5.0%	6	12.2%	2	

Asia (ex-Japan) *	9M25		9M24	
	Market Share	Rank	Market Share	Rank
DCM	0.5%	46	0.5%	46
M&A	0.8%	22	1.2%	23
Syndication ^	0.8%	35	0.5%	45
IPO	0.2%	79	0.6%	43
ECM	0.3%	45	1.0%	20

Global	9M25		9M24	
	Market Share	Rank	Market Share	Rank
Sukuk	5.5%	3	5.9%	3

Sources: Dealogic, Bloomberg, Local Stock Exchanges and internal data

Note: ^ Mandated lead arranger
\* Excluding A-Share