## **CIMB Investment Bank Berhad**

(Incorporated in Malaysia)

Reports and Financial Statements for the financial year ended 31 December 2010

(Incorporated in Malaysia)

# **Reports and Financial Statements for the financial year ended 31 December 2010**

## **Contents**

|   | Pages    |
|---|----------|
| Directors' Report                                 | 1 – 9    |
| Statement by Directors                            | 10       |
| <b>Statutory Declaration</b>                      | 10       |
| Independent Auditors' Report                      | 11 – 13  |
| <b>Statements of Financial Position</b>           | 14       |
| <b>Statements of Comprehensive Income</b>         | 15       |
| Statements of Changes in Equity                   | 16 – 19  |
| Statements of Cash Flow                           | 20 – 22  |
| <b>Summary of Significant Accounting Policies</b> | 23 – 52  |
| Notes to the Financial Statements                 | 53 – 167 |

## **CIMB Investment Bank Berhad**

(Incorporated in Malaysia)

## Directors' Report for the financial year ended 31 December 2010

The Directors have pleasure in submitting their Report and the Audited Financial Statements of the Group and of CIMB Investment Bank Berhad ("the Bank") for the financial year ended 31 December 2010.

### **Principal activities**

The principal activities of the Bank during the financial year are investment banking and the provision of related financial services. The principal activities of the subsidiaries during the financial year are as set out in Note 11 to the Financial Statements, consist of futures broking and the provision of nominee services. There was no significant change in the nature of these activities during the financial year.

#### **Financial results**

| The Grou<br>RM'00                         | •      |
|---|--------|
| Net profit after taxation and zakat 60,25 | 57,665 |

#### **Dividends**

The dividends on ordinary shares and redeemable preference shares paid or declared by the Bank since 31 December 2009 were as follows:

|  | RM'000 |
|--|--------|
| In respect of the financial year ended 31 December 2009:                   |        |
| Final gross dividend of 69.73 sen per ordinary share, less 25% income tax, |        |
| paid on 20 April 2010  | 52,300 |

The Directors have proposed a final dividend comprising gross dividend of 40.46 sen per ordinary share, less 25% income tax, amounting to RM30,346,930 and tax exempt dividend of 23.15 sen per ordinary share, amounting to RM23,153,070 in respect of the financial year ended 31 December 2010. The final dividends will be proposed for shareholders' approval at the forthcoming Annual General Meeting.

## Reserves, provisions and allowances

There were no material transfers to or from reserves or provisions or allowances during the financial year other than those disclosed in the Financial Statements and Notes to the Financial Statements.

## **CIMB Investment Bank Berhad**

(Incorporated in Malaysia)

## Directors' Report for the financial year ended 31 December 2010 (Continued)

### Bad and doubtful debts, and financing

Before the Financial Statements of the Group and of the Bank were made out, the Directors took reasonable steps to ascertain that proper action had been taken in relation to the writing off of bad debts and financing and the making of allowance for doubtful debts and financing, and satisfied themselves that all known bad debts and financing had been written off and that adequate allowance had been made for doubtful debts and financing.

At the date of this Report, the Directors are not aware of any circumstances which would render the amounts written off for bad debts and financing, or the amount of the allowance for doubtful debts and financing in the Financial Statements of the Group and of the Bank, inadequate to any substantial extent.

#### **Current assets**

Before the Financial Statements of the Group and of the Bank were made out, the Directors took reasonable steps to ascertain that any current assets, other than debts and financing, which were unlikely to realise in the ordinary course of business, their values as shown in the accounting records of the Group and of the Bank had been written down to an amount which they might be expected so to realise.

At the date of this Report, the Directors are not aware of any circumstances which would render the values attributed to current assets in the Financial Statements of the Group and of the Bank misleading.

#### Valuation methods

At the date of this Report, the Directors are not aware of any circumstances which have arisen which render adherence to the existing method of valuation of assets or liabilities of the Group and the Bank misleading or inappropriate.

## Contingent and other liabilities

At the date of this Report, there does not exist:

- (a) any charge on the assets of the Group or the Bank which has arisen since the end of the financial year which secures the liability of any other person; or
- (b) any contingent liability of the Group or the Bank which has arisen since the end of the financial year other than in the ordinary course of banking business.

No contingent or other liability of any company in the Group has become enforceable or is likely to become enforceable within the period of twelve months after the end of the financial year which, in the opinion of the Directors, will or may substantially affect the ability of the Bank and its subsidiaries to meet their obligations when they fall due.

## **CIMB Investment Bank Berhad**

(Incorporated in Malaysia)

## Directors' Report for the financial year ended 31 December 2010 (Continued)

### **Change of circumstances**

At the date of this Report, the Directors are not aware of any circumstances not otherwise dealt with in this Report or the Financial Statements of the Group and of the Bank that would render any amount stated in the Financial Statements misleading.

### Items of an unusual nature

In the opinion of the Directors:

- (a) the results of the Group's and the Bank's operations for the financial year have not been substantially affected by any item, transaction or event of a material and unusual nature other than those disclosed in Notes 45 to the Financial Statements; and
- (b) there has not arisen in the interval between the end of the financial year and the date of this Report any item, transaction or event of a material and unusual nature likely to affect substantially the results of the operations of the Group or the Bank for the financial year in which this Report is made.

#### **Directors**

The names of the Directors of the Bank who have held office since the date of the last Report and at the date of this Report are:

Dato' Hamzah bin Bakar Dato' Sri Mohamed Nazir bin Abdul Razak Dato' Zainal Abidin bin Putih Nicholas Rupert Heylett Bloy Zahardin bin Omardin Dato' Charon Wardini bin Mokhzani

In accordance with Articles 75A and 75B of the Bank's Articles of Association, Dato' Hamzah bin Bakar and Nicholas Rupert Heylett Bloy retire from the Board at the forthcoming Annual General Meeting and being eligible, offer themselves for re-election.

(Incorporated in Malaysia)

## Directors' Report for the financial year ended 31 December 2010 (Continued)

### Directors' interests in shares and share options

According to the Register of Directors' Shareholdings, the beneficial interests of the Directors who held office at the end of the financial year, in the shares and share options of the ultimate holding company during the financial year are as follows:

|   | Numb                                    | er of ordinary               | shares of RM | l each               |
|---|---|------------------------------|--------------|----------------------|
|   | As at                                   | Bonus                        |              | As at                |
|   | 1 January                               | issue                        | Disposed     | 31 December          |
| <u>Ultimate holding company</u>                             |   |                              |              |                      |
| CIMB Group Holdings Berhad                                  |   |                              |              |                      |
| Dato' Sri Mohamed Nazir bin Abdul Razak*                    | 27,463,261                              | 27,463,261                   | -            | 54,926,522           |
| Zahardin bin Omardin  | 9,146                                   | 9,146                        | -            | 18,292               |
| Dato' Charon Wardini bin Mokhzani**                         | 63,695                                  | 63,657                       | (38)         | 127,314              |
| Dato' Zainal Abidin bin Putih***                            | 55,000                                  | 55,000                       | -            | 110,000              |
| * Include shareholding of spouse, details of which          | are as follows:                         |                              |              |                      |
|   | As at                                   | Bonus                        |              | As at                |
|   | 1 January                               | issue                        | Disposed     | 31 December          |
| Dato' Azlina binti Abdul Aziz                               | 4,000,000                               | 4,000,000                    | -            | 8,000,000            |
| ** Include shareholding of spouse, details of whic          | h are as follows:<br>As at<br>1 January | Bonus<br>issue               | Disposed     | As at<br>31 December |
| Datin Saidah Binti Rastam                                   | 38                                      | -                            | (38)         | -                    |
| *** Include shareholding of spouse and children,            | details of which a  As at  1 January    | are as follows:  Bonus issue | Disposed     | As at<br>31 December |
| Datin Jasmine Binti Abdullah Heng<br>Mohamad Ari Zulkarnian | 10,000<br>5,000                         | 10,000<br>5,000              | -            | 20,000<br>10,000     |

Other than as disclosed above, according to the Register of Directors' Shareholdings, the Directors in the office at the end of the financial year did not hold any interest in shares, options over share and debentures in the Bank, the holding company, the ultimate holding company and its related companies during the financial year.

## **CIMB Investment Bank Berhad**

(Incorporated in Malaysia)

## Directors' Report for the financial year ended 31 December 2010 (Continued)

#### **Directors' benefits**

Since the end of the previous financial year, no Director of the Bank has received or become entitled to receive any benefit (other than the benefit included in the aggregate amount of emoluments received or due and receivable by Directors shown in Note 31 to the Financial Statements or the fixed salary as a full time employee of the Bank) by reason of a contract made by the Bank or a related company with the Director or with a firm of which the Director is a member or with a company in which the Director has a substantial financial interest.

Neither at the end of the financial year, nor at any time during the financial year, did there subsist any other arrangements to which the Bank is a party with the object or objects of enabling Directors of the Bank to acquire benefits by means of the acquisition of shares in, or debentures of, the Bank or any other body corporate other than share options of the ultimate holding company.

### 2010 Business Plan And Strategy

The Bank has successfully defended its leadership position in debt, equity and mergers and acquisitions deals. In 2010, the Bank won The Banker magazine's top investment bank award for Asia. The Bank was distinguished among investment banks across Asia in terms of innovation, financial solutions and market leadership in pioneering and originating new structures.

The Bank operates in a highly competitive and liberalised environment and its stock broking business is susceptible to external developments and is highly correlated to the performance in the local bourse. Amidst the competitive and volatile environment, the Bank has maintained its leadership position on the back of improvement in capital market activities.

## **CIMB Investment Bank Berhad**

(Incorporated in Malaysia)

## Directors' Report for the financial year ended 31 December 2010 (Continued)

#### Outlook for 2011

The Bank will continue to stay abreast with the progress of economic developments to refine its priorities for opportunistic strategies in light of the economic recovery with the latest positive indicators around the globe point to greater optimism and an emerging recovery on the economic front, with the likelihood for a double dip recession retreating. With the likely broadbased improvement in the Malaysian economy and improved consumer and business sentiments, the capital and equity market activities are likely to improve further.

The investment banking industry is expected to stay competitive and the Bank will proactively concentrate on working with its core and target customers to tap into these opportunities in addition to pioneering innovative financial products and grow its cross border activities by leveraging on the capability and network of the Group.

The Bank's main concern is to ensure that its underlying business momentum remains intact to sustain our journey of growth and meet the increasing expectations of shareholders, clients, employees and regulators for long term sustainable growth.

## **Ratings by External Rating Agencies**

Details of the ratings of the Bank and its debt securities are as follows:

| Rating Agency                 | Rating Classification     | Definition                  |
|-------------------------------|---------------------------|-----------------------------|
| Rating Agency Malaysia Berhad | Long term : AAA           | Indicates a superior        |
| Date accorded : Dec-10        | Short term: P1            | capacity to meet its        |
|                               | Outlook : Stable          | financial obligations       |
| Moody's Investors Service     | Long term deposits : Baa1 | Indicates good credit       |
| Date accorded : Dec-10        | Short term deposits: P2   | quality. However, elements  |
|                               | Outlook: Positive         | may be present that         |
|                               |                           | suggest a susceptibility to |
|                               |                           | impairment over the long    |
|                               |                           | term                        |
| Standard & Poor's             | Long term: BBB            | Indicates adequate capacity |
| Date accorded : Dec-10        | Short term: A2            | to meet its financial       |
|                               | Subordinated debt         | commitments. However,       |
|                               | Outlook :Stable           | adverse economic conditions |
|                               |                           | or changing circumstances   |
|                               |                           | are more likely to lead to  |
|                               |                           | weakened capacity of the    |
|                               |                           | obligor to meet its         |
|                               |                           | financial commitments       |

(Incorporated in Malaysia)

## Directors' Report for the financial year ended 31 December 2010 (Continued)

#### **Shariah Committee**

Effective 1 January 2007, with the integration of the Shariah Committees of the Bank and CIMB Islamic Bank Berhad ("CIMB Islamic"), all the Islamic banking businesses of CIMB Group came under the purview of the CIMB Islamic Shariah Committee, which resides at CIMB Islamic.

As per BNM/GPS1 (Guideline on the Governance of Shariah Committee for Islamic Financial Institutions), the Shariah Committee advises the Group on the operations of its Islamic banking business to ensure that the Group is not involved in any elements or activities which are not permissible under Shariah. In advising on such matters, the Shariah Committee also considers the views of the Shariah Advisory Council or Committees of relevant authorities like Bank Negara Malaysia and the Securities Commission on issues relating to the activities and operations of Islamic banking and finance.

#### Composition of the Shariah Committee:

- 1. Sheikh Professor Dr. Mohammad Hashim Kamali (Chairman)
- 2. Sheikh Nedham Muhammad Seleh Yaqooby
- 3. Sheikh Dr. Haji Mohd Nai'm bin Haji Mokhtar
- 4. Sheikh Associate Professor Dr. Shafaai Bin Musa
- 5. Sheikh Dr. Yousef Abdullah AlShubaily

#### Zakat

Zakat is a contribution payable by the Bank to comply with the principles of Shariah. Zakat provision is calculated based on 'Adjusted Growth' method, at 2.5% for individual Bumiputra shareholders of CIMB Group Holdings Berhad, the Bank's ultimate holding company.

### Significant events during the financial year

Significant events during the financial year are disclosed in Note 40 to the Financial Statements.

## **CIMB Investment Bank Berhad**

(Incorporated in Malaysia)

## Directors' Report for the financial year ended 31 December 2010 (Continued)

### Subsequent event after the financial year end

Subsequent event after the financial year end is disclosed in Note 41 to the Financial Statements.

## Statement of Director's Responsibility

In preparing the Financial Statements, the Directors have ensured that the Malaysian Accounting Standards Board (MASB) Approved Accounting Standards in Malaysia for Entities Other Than Private Entities, Bank Negara Malaysia Guidelines, and the provisions of the Companies Act, have been complied with and reasonable and prudent judgements and estimates have been made.

It is the responsibility of the Directors to ensure that the financial statements of the Group and the Bank present a true and fair view of the state of affairs of the Group and of the Bank as at 31 December 2010 and of the results and cash flows of the Group and of the Bank for the financial year ended on that date.

The financial statements are prepared on a going concern basis and the Directors have ensured that proper accounting records are kept so as to enable the preparation of the financial statements with reasonable accuracy.

The Directors have also overall responsibilities for taking such steps as are reasonably open to them to safeguard the assets of the Group and the Bank and for the implementation and continued operation of adequate accounting and internal control systems for the prevention and detection of fraud and other irregularities. The system of internal controls is designed to provide reasonable and not absolute assurance for achieving certain internal control standards and helps the Group and the Bank manage the risk of failure to achieve business.

The Statement by Directors pursuant to Section 169 of the Companies Act, 1965 is set out on page 10 of the Directors' Report.

## **CIMB Investment Bank Berhad**

(Incorporated in Malaysia)

# Directors' Report for the financial year ended 31 December 2010 (Continued)

## Ultimate holding company

The Directors regard CIMB Group Holdings Berhad, a quoted company incorporated in Malaysia, as the Bank's ultimate holding company.

### **Auditors**

The auditors, PricewaterhouseCoopers, have expressed their willingness to continue in office.

Signed on behalf of the Board of Directors in accordance with their resolution.

### Dato' Hamzah bin Bakar

Director

### Dato' Charon Wardini bin Mokhzani

Director

Kuala Lumpur 25 March 2011

## **CIMB Investment Bank Berhad**

(Incorporated in Malaysia)

## Statement by Directors Pursuant to Section 169(15) of the Companies Act, 1965

We, Dato' Hamzah bin Bakar and Dato' Charon Wardini bin Mokhzani, being two of the Directors of CIMB Investment Bank Berhad, state that, in the opinion of the Directors, the Financial Statements set out on pages 14 to 167 are drawn up so as to give a true and fair view of the state of affairs of the Group and the Bank as at 31 December 2010 and of the results and the cash flows of the Group and the Bank for the financial year ended on that date, in accordance with the provisions of the Companies Act, 1965, MASB Approved Accounting Standards in Malaysia for Entities Other Than Private Entities and Bank Negara Malaysia Guidelines.

Signed on behalf of the Board of Directors in accordance with their resolution.

**Dato' Hamzah bin Bakar** Director

**Dato' Charon Wardini bin Mokhzani** Director

Kuala Lumpur 25 March 2011

# **Statutory Declaration Pursuant to Section 169(16) of the Companies Act, 1965**

I, Kim Kenny, being the officer primarily responsible for the financial management of CIMB Investment Bank Berhad, do solemnly and sincerely declare that, the Financial Statements set out on pages 14 to 167 are, in my opinion, correct and I make this solemn declaration conscientiously believing the same to be true and by virtue of the provisions of the Statutory Declarations Act, 1960.

#### Kim Kenny

Subscribed and solemnly declared by the above named Kim Kenny at Kuala Lumpur before me, on 25 March 2011

Commissioner for Oaths

## Independent Auditors' Report to the members of CIMB Investment Bank Berhad

Company No: 18417-M (Incorporated in Malaysia)

### **Report on the Financial Statements**

We have audited the Financial Statements of CIMB Investment Bank Berhad on pages 14 to 167, which comprise the statements of financial position as at 31 December 2010 of the Group and of the Bank, and the statements of comprehensive income, changes in equity and cash flows of the Group and of the Bank for the year then ended, and a summary of significant accounting policies and other explanatory notes, as set out on notes 1 to 47.

#### **Directors' Responsibility for the Financial Statements**

The Directors of the Bank are responsible for the preparation and fair presentation of these Financial Statements in accordance with the Companies Act, 1965, MASB Approved Accounting Standards in Malaysia for Entities Other Than Private Entities and Bank Negara Malaysia Guidelines. This responsibility includes: designing, implementing and maintaining internal control relevant to the preparation and fair presentation of Financial Statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

#### **Auditors' Responsibility**

Our responsibility is to express an opinion on these Financial Statements based on our audit. We conducted our audit in accordance with approved standards on auditing in Malaysia. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the Financial Statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the Financial Statements. The procedures selected depend on our judgement, including the assessment of risks of material misstatement of the Financial Statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the Group's and the Bank's preparation and fair presentation of the Financial Statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's and the Bank's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Directors, as well as evaluating the overall presentation of the Financial Statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Independent Auditors' Report to the members of CIMB Investment Bank Berhad (Continued)

Company No: 18417-M (Incorporated in Malaysia)

### **Report on the Financial Statements (Continued)**

#### **Opinion**

In our opinion, the Financial Statements have been properly drawn up in accordance with the Companies Act, 1965, the MASB Approved Accounting Standards in Malaysia for Entities Other Than Private Entities and Bank Negara Malaysia Guidelines so as to give a true and fair view of the financial position of the Group and of the Bank as of 31 December 2010 and of their financial performance and cash flows for the year then ended.

### **Report on Other Legal and Regulatory Requirements**

In accordance with the requirements of the Companies Act, 1965, in Malaysia, we also report the following:

- (a) In our opinion, the accounting and other records and the registers required by the Act to be kept by the Bank and its subsidiaries have been properly kept in accordance with the provisions of the Act.
- (b) We are satisfied that the financial statements of the subsidiaries that have been consolidated with the Bank's financial statements are in form and content appropriate and proper for the purposes of the preparation of the financial statements of the Group and we have received satisfactory information and explanations required by us for those purposes.
- (c) Our audit reports on the financial statements of the subsidiaries did not contain any qualification or any adverse comment made under Section 174(3) of the Act.

## Independent Auditors' Report to the members of CIMB Investment Bank Berhad (Continued)

Company No: 18417-M (Incorporated in Malaysia)

### **Other Matters**

This report is made solely to the members of the Bank, as a body, in accordance with Section 174 of the Companies Act, 1965 in Malaysia and for no other purpose. We do not assume responsibility to any other person for the content of this report.

| <b>PricewaterhouseCoopers</b> |
|-------------------------------|
| (No. AF: 1146)                |
| Chartered Accountants         |
|                               |

Soo Hoo Khoon Yean (No. 2682/10/11 (J)) Chartered Accountant

| Kuala | Lumpur |
|-------|--------|
| Γ     | 1      |

(Incorporated in Malaysia)

# **Statements of Financial Position** as at 31 December 2010

|  |      | The (     | Group         | The Bank    |           |  |
|--|------|-----------|---------------|-------------|-----------|--|
|  | Note | 2010      | 2009          | 2010        | 2009      |  |
|  |      | RM'000    | RM'000        | RM'000      | RM'000    |  |
| Assets                                       |      |           |               |             |           |  |
| Cash and short term funds                    | 2    | 2,173,609 | 4,206,184     | 2,074,296   | 4,135,886 |  |
| Reverse repurchase agreements                |      | 300,067   | 293,722       | 300,067     | 293,722   |  |
| Deposits and placements with banks and       |      |           |               |             |           |  |
| other financial institutions                 | 3    | 689,196   | 1,716,140     | 687,992     | 1,714,975 |  |
| Financial assets held for trading            | 4    | 82,127    | 86,280        | 82,127      | 86,280    |  |
| Financial investments available-for-sale     | 5    | 8,979     | 8,825         | 6,331       | 6,331     |  |
| Derivative financial instruments             | 6    | 42,089    | 281,170       | 42,089      | 281,170   |  |
| Loans, advances and financing                | 7    | 42,710    | 44,940        | 42,710      | 44,940    |  |
| Other assets                                 | 8    | 806,243   | 1,032,520     | 805,114     | 1,031,578 |  |
| Deferred tax assets                          | 9    | 44,329    | 5,083         | 44,270      | 5,019     |  |
| Tax recoverable                              |      | 1         | 368           | -           | -         |  |
| Statutory deposits with Bank Negara Malaysia | 10   | 280       | 1,900         | 280         | 1,900     |  |
| Investment in subsidiaries                   | 11   | -         | -             | 9,050       | 9,050     |  |
| Investment in associates                     | 12   | 5,280     | 4,833         | -           | -         |  |
| Property, plant and equipment                | 13   | 92,977    | 70,764        | 94,116      | 71,831    |  |
| Goodwill on consolidation                    | 14   | 964       | 964           | -           | -         |  |
| Amount due from related companies            | 34   | 6,624     | 6,305         | 6,626       | 6,526     |  |
| Total assets                                 | =    | 4,295,475 | 7,759,998     | 4,195,068   | 7,689,208 |  |
|  |      |           |               |             |           |  |
| Liabilities                                  |      |           |               |             |           |  |
| Deposits from customers                      | 15   | 1,207,639 | 2,593,686     | 1,207,639   | 2,593,686 |  |
| Deposits and placements of banks and         |      |           |               |             |           |  |
| other financial institutions                 | 16   | 1,494,000 | 3,148,546     | 1,494,000   | 3,148,546 |  |
| Derivative financial instruments             | 6    | 61,710    | 174,368       | 61,710      | 174,368   |  |
| Other liabilities                            | 17   | 1,026,891 | 1,329,318     | 940,985     | 1,265,121 |  |
| Provision for taxation and zakat             | 18   | 46,408    | 36,887        | 46,348      | 36,887    |  |
| Amount due to related companies              | 34   | 12,105    | 60,419        | 15,290      | 68,864    |  |
| Total liabilities                            | _    | 3,848,753 | 7,343,224     | 3,765,972   | 7,287,472 |  |
|  |      |           |               |             |           |  |
| Capital and reserves attributable to         |      |           |               |             |           |  |
| equity holders of the Bank                   |      |           |               |             |           |  |
| Ordinary share capital                       | 19   | 100,000   | 100,000       | 100,000     | 100,000   |  |
| Redeemable preference shares                 | 20   | 10        | 10            | 10          | 10        |  |
| Reserves                                     | 21   | 346,712   | 316,764       | 329,086     | 301,726   |  |
| Total equity                                 |      | 446,722   | 416,774       | 429,096     | 401,736   |  |
|  | _    |           |               |             |           |  |
| Total equity and liabilities                 |      | 4,295,475 | 7,759,998     | 4,195,068   | 7,689,208 |  |
|  | =    |           | <del></del> : | <del></del> |           |  |
| Commitments and contingencies                | 6    | 2,286,857 | 5,403,521     | 2,286,857   | 5,403,521 |  |
| Communicate una contingencies                | ٠.   | , -,      | , - ,-        | , -,        |           |  |

(Incorporated in Malaysia)

# **Statements of Comprehensive Income for the financial year ended 31 December 2010**

|  |      | Th        | e Group                                 | The Bank  |           |  |
|--|------|-----------|---|-----------|-----------|--|
|  | Note | 2010      | 2009                                    | 2010      | 2009      |  |
|  |      | RM'000    | RM'000                                  | RM'000    | RM'000    |  |
| Interest income                                    | 22   | 52,413    | 58,781                                  | 51,525    | 57,571    |  |
| Interest expense                                   | 23   | (48,995)  | (43,986)                                | (48,995)  | (43,915)  |  |
| Net interest income                                | _    | 3,418     | 14,795                                  | 2,530     | 13,656    |  |
| Income from Islamic Banking operations             | 46   | 124,231   | 30,768                                  | 124,231   | 30,768    |  |
| Write back of/(allowance for) impairment losses on |      | ,         | ,                                       | ,         |           |  |
| loans, advances and financing                      | 24   | 84        | (32)                                    | 84        | (32)      |  |
| Write back of/(allowance for) losses on other      |      |           | ` '                                     |           | ` ,       |  |
| receivables  |      | 2,213     | (1,512)                                 | 2,072     | (1,949)   |  |
|  | _    | 129,946   | 44,019                                  | 128,917   | 42,443    |  |
| Fee and commission income                          | 25   | 143,678   | 233,688                                 | 143,678   | 233,688   |  |
| Dividend income                                    | 26   | 2         | 462                                     | 2         | 2,919     |  |
| Net trading income                                 | 27   | 7,077     | 18,385                                  | 7,077     | 18,385    |  |
| Gain arising from sale of financial                |      | 1,511     |   |           |           |  |
| investments available-for-sale                     | 28   | -         | 3                                       | -         | 3         |  |
| Income from asset management and securities        |      |           |   |           |           |  |
| services   |      | 26,520    | 26,584                                  | 26,520    | 26,584    |  |
| Brokerage income                                   |      | 163,686   | 108,634                                 | 161,064   | 105,831   |  |
| Other non-interest (expense)/income                | 29   | (941)     | 2,795                                   | (1,952)   | 3,193     |  |
| Non-interest income                                |      | 340,022   | 390,551                                 | 336,389   | 390,603   |  |
| Net income   | _    | 469,968   | 434,570                                 | 465,306   | 433,046   |  |
| Losses from investment management and              |      | 101 )1 00 | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | ,         | , -       |  |
| securities services                                |      | (80,000)  | -                                       | (80,000)  | -         |  |
| Overheads  | 30   | (294,609) | (230,651)                               | (292,158) | (228,001) |  |
|  | _    | 95,359    | 203,919                                 | 93,148    | 205,045   |  |
| Share of results of associates                     | 12   | 846       | 788                                     | · -       | ,<br>-    |  |
| Profit before taxation and zakat                   | _    | 96,205    | 204,707                                 | 93,148    | 205,045   |  |
| Taxation   | 32   | (35,952)  | (21,603)                                | (35,483)  | (23,333)  |  |
| Zakat  |      | -         | (607)                                   | -         | (607)     |  |
| Profit after taxation and zakat                    | _    | 60,253    | 182,497                                 | 57,665    | 181,105   |  |
|  | =    |           |   |           |           |  |
| Other comprehensive income:                        |      |           |   |           |           |  |
| Revaluation reserve-financial investments          |      |           |   |           |           |  |
| available for sale                                 |      |           |   |           |           |  |
| -Net gain from change in fair value                |      |           | 22,910                                  |           | 22,910    |  |
| -Realised loss transferred to comprehensive        |      |           | 22,>10                                  |           | 22,>10    |  |
| income on disposal                                 |      | -         | (3)                                     | _         | (3)       |  |
| -Income tax effects                                | 9    | -11       | (5,727)                                 | -         | (5,727)   |  |
| Other comprehensive income for the                 | · L  |           | (2,7-17)                                |           | (=,,=,)   |  |
| year, net of tax                                   |      | -         | 17,180                                  | -         | 17,180    |  |
|  | -    |           | . ,                                     |           | . ,       |  |
| Total comprehensive income for the                 |      |           |   |           |           |  |
| financial year                                     |      | 60,253    | 199,677                                 | 57,665    | 198,285   |  |
| •  | _    | ,         | ,                                       | ,         | ,         |  |

(Incorporated in Malaysia)

# Statements of Changes in Equity for the financial year ended 31 December 2010

|   | _        | Attributable to equity holders of the Bank |  |                                |                               |                   |  |  |  |
|---|----------|--|--|--------------------------------|-------------------------------|-------------------|--|--|--|
|   | Note     | Share<br>capital<br>RM'000                 | Redeemable<br>preference<br>shares<br>RM'000 | Statutory<br>reserve<br>RM'000 | Retained<br>profits<br>RM'000 | Total<br>RM'000   |  |  |  |
| The Group   |          |  |  |                                |                               |                   |  |  |  |
| At 1 January 2010 -as previously reported -effect of adopting FRS 139       |          | 100,000                                    | 10   | 155,805                        | 160,959<br>21,995             | 416,774<br>21,995 |  |  |  |
| Adjusted at 1 January 2010  | _        | 100,000                                    | 10   | 155,805                        | 182,954                       | 438,769           |  |  |  |
| Net profit for the financial year   |          | -  | -  | -                              | 60,253                        | 60,253            |  |  |  |
| Total comprehensive income for the financial year                           |          | -  | -  | -                              | 60,253                        | 60,253            |  |  |  |
| Final dividend paid in respect of the financial year ended 31 December 2009 | 33       | -  | -  | -                              | (52,300)                      | (52,300)          |  |  |  |
| At 31 December 2010   | <u>-</u> | 100,000                                    | 10   | 155,805                        | 190,907                       | 446,722           |  |  |  |

## **CIMB Investment Bank Berhad**

(Incorporated in Malaysia)

# Statements of Changes in Equity for the financial year ended 31 December 2010 (Continued)

|   | -      | Attributable to equity holders of the Bank |  |                            |  |                                |                              |   |                               |                 |
|---|--------|--|--|----------------------------|--|--------------------------------|------------------------------|---|-------------------------------|-----------------|
|   | Note   | Share<br>capital<br>RM'000                 | Redeemable<br>preference<br>shares<br>RM'000 | Share<br>premium<br>RM'000 | Exchange<br>fluctuation<br>reserve<br>RM'000 | Statutory<br>reserve<br>RM'000 | Options<br>reserve<br>RM'000 | Revaluation<br>reserve on<br>financial<br>investments<br>available-<br>for-sale<br>RM'000 | Retained<br>profits<br>RM'000 | Total<br>RM'000 |
| The Group   |        |  |  |                            |  |                                |                              |   |                               |                 |
| At 1 January 2009                                 |        | 219,242                                    | 10   | 33,489                     | (293)  | 293,577                        | 17,256                       | (17,180)  | 102,473                       | 648,574         |
| Net profit for the financial year                 | Γ      | -  | -  | -                          | -  | -                              | -                            | -   | 182,497                       | 182,497         |
| Other comprehensive income                        |        | -  | -  | -                          | -  | -                              | -                            | 17,180  | -                             | 17,180          |
| Total comprehensive income for the financial year |        |  |  |                            |  |                                |                              | 17,180  | 182,497                       | 199,677         |
| Bonus issue                                       | 19     | 190,758                                    | -  | (33,489)                   | -  | (137,772)                      | -                            |   | (19,497)                      | 199,077         |
| Capital repayment                                 | 19     | (310,000)                                  | -  | (33,469)                   | -  | (137,772)                      | -                            | -   | (19,497)                      | (310,000)       |
| Liquidation of subsidiary                         | 19     | (310,000)                                  | -  | -                          | 293  | <u>-</u>                       | -                            | -   | -                             | 293             |
| Dividends paid                                    | 33     | -  | -  | -                          | 293  | -                              | -                            | -   | (123,000)                     | (123,000)       |
| Issuance of EESOS                                 | 21(iv) | -  | -  | -                          | -  | -                              | 1,230                        | -   | (123,000)                     | 1,230           |
| Arising from expiry of EESOS                      | 21(11) | _  | _  | _                          | _  | _                              | (18,486)                     | _   | 18,486                        | 1,230           |
| At 31 December 2009                               | =      | 100,000                                    | 10   |                            |  | 155,805                        | (10,400)                     |   | 160,959                       | 416,774         |

(Incorporated in Malaysia)

# Statements of Changes in Equity for the financial year ended 31 December 2010 (Continued)

|  |      |                            | _  | Non                            | -distributable              |                              | <u>Distributable</u>          |                   |
|--|------|----------------------------|--|--------------------------------|-----------------------------|------------------------------|-------------------------------|-------------------|
|  | Note | Share<br>capital<br>RM'000 | Redeemable<br>preference<br>shares<br>RM'000 | Statutory<br>reserve<br>RM'000 | Merger<br>reserve<br>RM'000 | Capital<br>reserve<br>RM'000 | Retained<br>profits<br>RM'000 | Total<br>RM'000   |
| The Bank At 1 January 2010 -as previously reported -effect of adopting FRS 139 |      | 100,000                    | 10   | 155,805                        | (272,007)                   | 271,377                      | 146,551<br>21,995             | 401,736<br>21,995 |
| Adjusted at 1 January 2010   |      | 100,000                    | 10   | 155,805                        | (272,007)                   | 271,377                      | 168,546                       | 423,731           |
| Net profit for the financial year  |      | -                          | -  | -                              | -                           | -                            | 57,665                        | 57,665            |
| Total comprehensive income for the financial year                              |      | -                          | -  | -                              | -                           | -                            | 57,665                        | 57,665            |
| Final dividend paid in respect of the financial year ended 31 December 2009    | 33   | -                          | -  | -                              | -                           | -                            | (52,300)                      | (52,300)          |
| At 31 December 2010  | _    | 100,000                    | 10   | 155,805                        | (272,007)                   | 271,377                      | 173,911                       | 429,096           |

(Incorporated in Malaysia)

# Statements of Changes in Equity for the financial year ended 31 December 2010 (Continued)

|                                   |        |                            |  | Non-distributable          |                                |                             |   | <u>Distributable</u>         |                              |                               |                 |
|-----------------------------------|--------|----------------------------|--|----------------------------|--------------------------------|-----------------------------|---|------------------------------|------------------------------|-------------------------------|-----------------|
|                                   | Note   | Share<br>capital<br>RM'000 | Redeemable<br>preference<br>shares<br>RM'000 | Share<br>premium<br>RM'000 | Statutory<br>reserve<br>RM'000 | Merger<br>reserve<br>RM'000 | Revaluation<br>reserve on<br>financial<br>investments<br>available-<br>for-sale<br>RM'000 | Options<br>reserve<br>RM'000 | Capital<br>reserve<br>RM'000 | Retained<br>profits<br>RM'000 | Total<br>RM'000 |
| The Bank                          |        |                            |  |                            |                                |                             |   |                              |                              |                               |                 |
| At 1 January 2009                 |        | 219,242                    | 10   | 33,489                     | 293,577                        | (272,007)                   | (17,180)  | 17,215                       | 271,377                      | 89,498                        | 635,221         |
| Net profit for the financial year | Γ      | -                          | -  | -                          | -                              | _                           | -   | -                            | -                            | 181,105                       | 181,105         |
| Other comprehensive income        |        | -                          | -  | -                          | -                              | -                           | 17,180  | -                            | -                            | -                             | 17,180          |
| Total comprehensive income for    | _      |                            |  |                            |                                |                             |   |                              |                              |                               |                 |
| the financial year                |        | -                          | -  | -                          | -                              | -                           | 17,180  | -                            | -                            | 181,105                       | 198,285         |
| Bonus issue                       | 19     | 190,758                    | -  | (33,489)                   | (137,772)                      | -                           | -   | -                            | -                            | (19,497)                      | -               |
| Capital repayment                 | 19     | (310,000)                  | -  | -                          | -                              | -                           | -   | -                            | -                            | -                             | (310,000)       |
| Dividends paid                    | 33     | -                          | -  | -                          | -                              | -                           | -   | -                            | -                            | (123,000)                     | (123,000)       |
| Issuance of EESOS                 | 21(iv) | -                          | -  | -                          | -                              | -                           | -   | 1,230                        | -                            | -                             | 1,230           |
| Arising from expiry of EESOS      |        | <u>-</u>                   | -  | -                          | -                              |                             | -   | (18,445)                     | <u>-</u>                     | 18,445                        | _               |
| At 31 December 2009               | _      | 100,000                    | 10   | -                          | 155,805                        | (272,007)                   | -   | -                            | 271,377                      | 146,551                       | 401,736         |

(Incorporated in Malaysia)

# Statements of Cash Flows for the financial year ended 31 December 2010

|   |           | The Group   | The Bank  |             |
|---|-----------|-------------|-----------|-------------|
|   | 2010      | 2009        | 2010      | 2009        |
|   | RM'000    | RM'000      | RM'000    | RM'000      |
| Operating activities                              |           |             |           |             |
| Profit before taxation                            | 96,205    | 204,707     | 93,148    | 205,045     |
| Add/(less) adjustments:                           |           |             |           |             |
| (Write back of)/allowance for impairment losses   |           |             |           |             |
| on loans, advances and financing                  | (84)      | 32          | (84)      | 32          |
| Interest income on financial investments          |           |             |           |             |
| available-for-sale                                | -         | (9,870)     | -         | (9,870)     |
| Interest income on financial investments          |           |             |           |             |
| held-to-maturity                                  | -         | (5,386)     | -         | (5,386)     |
| Interest expense on long term borrowings          | -         | 5,389       | -         | 5,389       |
| Interest expense on other borrowings              | -         | 71          | -         | -           |
| Depreciation of property, plant and               |           |             |           |             |
| equipment   | 23,024    | 21,964      | 22,935    | 21,828      |
| (Write back of)/allowance on other                |           |             |           |             |
| receivables                                       | (2,213)   | 1,547       | (2,072)   | 1,984       |
| Accretion of discounts less amortisation of       |           |             |           |             |
| premium   | (2,530)   | (10,812)    | (2,530)   | (10,812)    |
| Unrealised gain on financial assets               |           |             |           |             |
| held for trading                                  | (4,191)   | (15,916)    | (4,191)   | (15,916)    |
| Unrealised loss on derivative financial           |           |             |           |             |
| instruments                                       | 46,450    | 8,306       | 46,450    | 8,306       |
| Gain on disposal of property, plant and           |           |             |           |             |
| equipment   | (2,588)   | (533)       | (2,588)   | (533)       |
| Gain from sale of financial investments           |           |             |           |             |
| available-for-sale                                | -         | (3)         | -         | (3)         |
| Gross dividends from subsidiaries                 | -         | -           | -         | (2,457)     |
| Gross dividends from financial assets             |           |             |           |             |
| held for trading                                  | (2)       | (462)       | (2)       | (462)       |
| Unrealised foreign exchange loss                  | 5,404     | 1,151       | 5,404     | 1,151       |
| Share of results of associates                    | (846)     | (788)       | -         | ,<br>-      |
| EESOS expense                                     | -         | 1,230       | -         | 1,230       |
| Cash flow from operating profit before changes in |           |             |           |             |
| operating assets and liabilities                  | 158,629   | 200,627     | 156,470   | 199,526     |
|   | ,         | ,           | ,         | ,           |
| Operating assets                                  |           |             |           |             |
| Reverse repurchase agreements                     | (6,345)   | (29,602)    | (6,345)   | (29,602)    |
| Deposits and placements with banks and other      | , , ,     | ( - , ,     | ( ) ,     | ( - , ,     |
| financial institutions                            | 884,743   | (1,538,440) | 884,782   | (1,538,399) |
| Financial assets held for trading                 | 115,352   | 617,003     | 115,352   | 617,003     |
| Loans, advances and financing                     | 3,258     | 5,111       | 3,258     | 5,111       |
| Other assets                                      | 232,989   | (773,128)   | 232,509   | (774,645)   |
| Statutory deposits with Bank Negara Malaysia      | 1,620     | 10,905      | 1,620     | 10,905      |
| Amount due from related companies                 | (272)     | 595,153     | (272)     | 595,153     |
| Amount due from immediate holding company         | 13        | (13)        | 13        | (13)        |
| Amount due from ultimate holding company          | (60)      | (13)        | (60)      | (13)        |
| Amount due from subsidiaries                      | (00)      | _           | 219       | 10,158      |
| A milyant due itom buobiquitos                    | 1,231,298 | (1,113,011) | 1,231,076 | (1,104,329) |
|   | 1,201,20  | (1,113,011) | 1,201,070 | (1,101,527) |

(Incorporated in Malaysia)

# Statements of Cash Flow for the financial year ended 31 December 2010 (Continued)

|   |             | The Group | The Bank    |   |  |
|---|-------------|-----------|-------------|---|--|
|   | 2010        | 2009      | 2010        | 2009                                    |  |
|   | RM'000      | RM'000    | RM'000      | RM'000                                  |  |
| Operating liabilities                                 |             |           |             |   |  |
| Deposits from customers                               | (1,362,619) | 1,257,629 | (1,362,619) | 1,257,629                               |  |
| Deposits and placements of banks and other            |             |           |             |   |  |
| financial institutions                                | (1,538,540) | 731,547   | (1,538,540) | 731,547                                 |  |
| Other liabilities                                     | (415,088)   | 659,515   | (387,200)   | 725,447                                 |  |
| Amount due to ultimate holding company                | (173)       | (16)      | (173)       | (16)                                    |  |
| Amount due to immediate holding company               | (10)        | 10        | -           | -                                       |  |
| Amount due to related companies                       | (48,131)    | 56,868    | (48,131)    | 60,228                                  |  |
| Amount due to subsidiaries                            |             |           | (5,270)     | (6,614)                                 |  |
| Cash (used in)/ generate from operating activities    | (1,974,634) | 1,793,169 | (1,954,387) | 1,863,418                               |  |
| Taxation paid   | (73,259)    | (25,355)  | (72,701)    | (25,308)                                |  |
| Net cash (used in)/generate from operating activities |             |           |             |   |  |
|   | (2,047,893) | 1,767,814 | (2,027,088) | 1,838,110                               |  |
| Investing activities                                  |             |           |             |   |  |
| Dividends received from associates                    | 400         | _         | _           | _                                       |  |
| Dividends received from subsidiaries                  | _           | <u>_</u>  |             | 1,843                                   |  |
| Dividends received from securities held for trading   | 2           | 408       | 2           | 408                                     |  |
| Interest income received from financial investments   | _           | 100       |             | 100                                     |  |
| available-for-sale                                    |             | 15,482    | _           | 15,482                                  |  |
| Interest income received from financial investments   |             | 15,102    |             | 10,102                                  |  |
| held-to-maturity                                      |             | 9,042     | _           | 9,042                                   |  |
| Net purchase of financial investments                 |             | 5,012     |             | 5,012                                   |  |
| available-for-sale                                    | _           | (16,105)  |             | (16,018)                                |  |
| Maturity of financial investments held-to-maturity    |             | 361,700   |             | 361,700                                 |  |
| Purchase of property, plant and equipment             | (46,672)    | (11,056)  | (46,653)    | (11,006)                                |  |
| Proceeds from disposal of property, plant and         | (40,072)    | (11,030)  | (40,033)    | (11,000)                                |  |
| equipment   | 4,023       | 1,703     | 4,020       | 1,703                                   |  |
| Net cash (used in)/generate from investing activities | .,020       | 1,703     | .,020       | 1,703                                   |  |
| (   | (42,247)    | 361,174   | (42,631)    | 363,154                                 |  |
| Financing activities                                  |             |           |             |   |  |
| Interest paid on long term borrowings                 | -           | (9,045)   | -           | (9,045)                                 |  |
| Interest paid on other borrowings                     | _           | (293)     | _           | (,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |  |
| Repayment of other borrowings                         |             | (7,000)   |             |   |  |
| Repayment of long term borrowings                     | ]           | (361,343) |             | (361,343)                               |  |
| Capital repayment                                     | ]           |           |             |   |  |
|   | (52.200)    | (310,000) | (52 200)    | (310,000)                               |  |
| Dividends paid  | (52,300)    | (123,000) | (52,300)    | (123,000)                               |  |
| Net cash used in financing activities                 | (52,300)    | (810,681) | (52,300)    | (803,388)                               |  |

(Incorporated in Malaysia)

# Statements of Cash Flow for the financial year ended 31 December 2010 (Continued)

|  |      |             | The Group | The Bank    |           |
|--|------|-------------|-----------|-------------|-----------|
|  | Note | 2010        | 2009      | 2010        | 2009      |
|  |      | RM'000      | RM'000    | RM'000      | RM'000    |
| Net (decrease)/increase in cash and cash<br>equivalents during the financial year<br>Cash and cash equivalents at beginning of the |      | (2,142,440) | 1,318,307 | (2,122,019) | 1,397,876 |
| financial year   |      | 3,989,771   | 2,670,410 | 3,919,473   | 2,520,836 |
| Effects of exchange rate changes   |      | (2,792)     | 1,054     | (2,638)     | 761       |
| Cash and cash equivalents at end of the financial year   | =    | 1,844,539   | 3,989,771 | 1,794,816   | 3,919,473 |
| Cash and cash equivalents comprise the following:  |      |             |           |             |           |
| Cash and short term funds Adjustment for monies held in trust:   | 2    | 2,173,609   | 4,206,184 | 2,074,296   | 4,135,886 |
| Clients' trust and dealers' representatives'   |      |             |           |             |           |
| balances   |      | (307,538)   | (202,838) | (257,948)   | (202,838) |
| Remisiers' balances  |      | (21,532)    | (13,575)  | (21,532)    | (13,575)  |
| Cash and cash equivalents  | _    | 1,844,539   | 3,989,771 | 1,794,816   | 3,919,473 |

## CIMB Investment Bank Berhad

(Incorporated in Malaysia)

## Summary of Significant Accounting Policies for the financial year ended 31 December 2010

The following accounting policies have been used consistently in dealing with items that are considered material in relation to the Financial Statements.

### A Basis of preparation

The Financial Statements of the Group and the Bank have been prepared in accordance with the Financial Reporting Standards, MASB Approved Accounting Standards in Malaysia for Entities Other Than Private Entities, Bank Negara Malaysia ("BNM") Guidelines, Shariah requirements and the provisions of the Companies Act, 1965.

The financial statements have been prepared under historical cost convention, as modified by the revaluation financial investment available-for-sale, financial assets and financial liabilities (including derivatives financial instruments) at fair value through profit or loss.

The Financial Statements incorporate those activities relating to Skim Perbankan Islam ("SPI") which have been undertaken by the Bank. SPI refers generally to the acceptance of deposits, granting of financing and dealing in Islamic Securities under the Shariah principles.

The preparation of Financial Statements in conformity with the Financial Reporting Standards requires the use of certain critical accounting estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the Financial Statements, and the reported amounts of income and expenses during the reported period. It also requires the Directors to exercise their judgement in the process of applying the Group's and the Bank's accounting policies. Although these estimates and judgement are based on the Directors' best knowledge of current events and actions, actual results may differ from those estimates.

The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the Financial Statements, are disclosed in Note 42.

(Incorporated in Malaysia)

## **Summary of Significant Accounting Policies** for the financial year ended 31 December 2010 (Continued)

### **A** Basis of preparation (Continued)

## (a) Standards, amendments to published standards and interpretations that are effective and applicable to the Group and the Bank

The new accounting standards, amendments to published standards and interpretations that are effective for the Group and the Bank for the financial year ended 31 December 2010 are as follows:

- Amendments to FRS 1 "First-time Adoption of Financial Reporting Standards" and FRS 127 "Consolidated and Separate Financial Statements: Cost of an Investment in a Subsidiary, Jointly Controlled Entity or Associate"
- Amendments to FRS 2 "Share-based Payment Vesting Conditions and Cancellations"
- FRS 7 "Financial Instruments: Disclosures" and the related Amendments
- FRS 8 "Operating Segments"
- FRS 101 (revised)"Presentation of Financial Statements"
- FRS 139 "Financial Instruments: Recognition and Measurement" and the related Amendments
- Amendments to FRS 132 "Financial Instruments: Presentation" and FRS101 (revised)
   "Presentation of Financial Statements" Puttable financial instruments and obligations arising on liquidation
- IC Interpretation 9 "Reassessment of Embedded Derivatives" and the related Amendments
- IC Interpretation 10 "Interim Financial Reporting and Impairment"
- IC Interpretation 11 "FRS 2 Group and Treasury Share Transactions"
- TR i-3 "Presentation of Financial Statements of Islamic Financial Institutions"
- Improvements to FRSs (2009)

A summary of the impact of new accounting standards, amendments and improvements to published standards and interpretations on the financial statements of the Group and the Bank is set out in Note 45.

## (b) Standards, amendments to published standards and interpretations to existing standards that are applicable to the Group and the Bank but not yet effective

The new and revised standards, amendments to published standards and interpretations that are applicable to the Group and the Bank but which the Group and the Bank have not early adopted, are as follows:

(Incorporated in Malaysia)

## Summary of Significant Accounting Policies for the financial year ended 31 December 2010 (Continued)

### **A** Basis of preparation (Continued)

- (b) Standards, amendments to published standards and interpretations to existing standards that are applicable to the Group and the Bank but not yet effective (Continued)
  - The revised FRS 127 "Consolidated and separate financial statements" (applies prospectively to transactions within controlling interests from 1 July 2010) requires the effects of all transactions with non-controlling interests to be recorded in equity if there is no change in control and these transactions will no longer result in goodwill or gains and losses. When this standard is effective, all earnings and losses of the subsidiary are attributed to the parent and the non-controlling interest, even if the attribution of losses to the non-controlling interests results in a debit balance in the shareholders' equity. Profit or loss attribution to non-controlling interests for prior years is not restated. The standard also specifies the accounting when control is lost. Any remaining interest in the entity is re-measured to fair value, and a gain or loss is recognised in profit or loss. The Group and the Bank will apply this standard from financial years beginning on or after 1 January 2011.
  - IC Interpretation 17 "Distribution of non-cash assets to owners" (effective from 1 July 2010) provides guidance on accounting for arrangements whereby an entity distributes non-cash assets to shareholders either as a distribution of reserves or as dividends. FRS 5 has also been amended to require that assets are classified as held for distribution only when they are available for distribution in their present condition and the distribution is highly probable. The Group and the Bank will apply this standard from financial years beginning on or after 1 January 2011.
  - The amendment to FRS 132 "Financial instruments: Presentation" on classification of rights issues (effective from 1 March 2010) addresses accounting for rights issues that are denominated in a currency other than the functional currency of the issuer. Provided certain conditions are met, such rights issues are now classified as equity instruments instead of as derivative liabilities, regardless of the currency in which the exercise price is denominated. The Group and the Bank will apply this standard from financial years beginning on or after 1 January 2011.
  - Amendment to FRS 7 "Financial instruments: Disclosures" and FRS 1 "First-time adoption of financial reporting standards" (effective from 1 January 2011) requires enhanced disclosures about fair value measurement and liquidity risk. The amendment requires disclosure of fair value measurements by level of a fair value measurement hierarchy. The Group and the Bank have applied the transitional provision which exempts entities from disclosing the possible impact arising from the initial application of this amendment on the financial statements of the Group and the Bank.

(Incorporated in Malaysia)

## **Summary of Significant Accounting Policies** for the financial year ended 31 December 2010 (Continued)

### **A** Basis of preparation (Continued)

- (b) Standards, amendments to published standards and interpretations to existing standards that are applicable to the Group and the Bank but not yet effective (Continued)
- IC Interpretation 4 "Determining whether an arrangement contains a lease" (effective from 1 January 2011) requires the Group to identify any arrangement that does not take the legal form of a lease, but conveys a right to use an asset in return for a payment or series of payments. This interpretation provides guidance for determining whether such arrangement are, or contain, leases. The assessment is based on the substance of the arrangement and requires assessment of whether the fulfillment of the arrangement is dependent on the use of a specific asset and the arrangement conveys a right to use the asset. If the arrangement contains a lease, the requirements of FRS 117 "Leases" should be applied to the lease element of the arrangement. The Group and the Bank will apply this standard from financial years beginning on or after 1 January 2011.
- The revised FRS 124 "Related party disclosures" (effective from 1 January 2012) removes the exemption to disclose transactions between government-related entities and the government, and all other government-related entities. The following new disclosures are now required for government related entities:
  - The name of the government and the nature of their relationship;
  - The nature and amount of each individually significant transactions; and
  - The extent of any collectively significant transactions, qualitatively or quantitatively.

The Group and the Bank will apply this standard from financial years beginning on or after 1 January 2012.

• IC Interpretation 19 "Extinguishing financial liabilities with equity instruments" (effective from 1 July 2011) provides clarification when an entity renegotiates the terms of a financial liability with its creditor and the creditor agrees to accept the entity's shares or other equity instruments to settle the financial liability fully or partially. A gain or loss, being the difference between the carrying value of the financial liability and the fair value of the equity instruments issued, shall be recognised in profit or loss. Entities are no longer permitted to reclassify the carrying value of the existing financial liability into equity with no gain or loss recognised in profit or loss. The Group and the Bank will apply this standard from financial years beginning on or after 1 January 2012.

(Incorporated in Malaysia)

## Summary of Significant Accounting Policies for the financial year ended 31 December 2010 (Continued)

### **A** Basis of preparation (Continued)

- (b) Standards, amendments to published standards and interpretations to existing standards that are applicable to the Group and the Bank but not yet effective (Continued)
- The Amendments to FRS 2 "Share-based payment: Group, cash-settled share based payment transactions" (effective from 1 January 2011) clarifies that an entity that receives goods or services in a share-based payment arrangement must account for those goods or services no matter which entity in the group settles the transaction, and no matter whether the transaction is settled in shares or cash. The amendment also incorporate guidance previously included in IC Interpretation 8 "Scope of FRS 2" and IC Interpretation 11 "FRS 2 Group and Treasury Share Transactions", which shall be withdrawn on application of this amendment. The Group and the Bank will apply these standards from financial years beginning on or after 1 January 2011.
- The revised FRS 3 "Business combinations" (effective prospectively from 1 July 2010) continues to apply the acquisition method to business combinations, with some significant changes. For example, all payments to purchase a business are to be recorded at fair value at the acquisition date, with contingent payments classified as debt subsequently re-measured through the comprehensive income. There is a choice on an acquisition-by-acquisition basis to measure the non-controlling interest in the acquiree either at fair value or at the non-controlling interest's proportionate share of the acquiree's net assets. All acquisition-related costs should be expensed. The Group and the Bank will apply this standard from financial years beginning on or after 1 January 2011.

The following amendments are part of the Malaysian Accounting Standards Board's ("MASB") improvements project:

• Amendments to FRS 2 "Share-based payment" (effective from 1 July 2010) clarifies that contributions of a business on formation of a joint venture and common control transactions are outside the scope of FRS 2.

(Incorporated in Malaysia)

## Summary of Significant Accounting Policies for the financial year ended 31 December 2010 (Continued)

### **A** Basis of preparation (Continued)

- (b) Standards, amendments to published standards and interpretations to existing standards that are applicable to the Group and the Bank but not yet effective (Continued)
- Amendments to FRS 5 "Non-current assets held for sale and discontinued operations" (effective from 1 July 2010) clarifies that all of a subsidiary's assets and liabilities are classified as held for sale if a partial disposal sale plan results in loss of control. Relevant disclosure should be made for this subsidiary if the definition of a discontinued operation is met. The Group and the Bank will apply this standard from financial year beginning on or after 1 January 2011.
- Amendments to FRS 138 "Intangible Assets" effective from 1 July 2010 clarifies that a group of complementary intangible assets acquired in a business combination is recognised as a single asset if the individual asset has similar useful lives. The Group and the Bank will apply this standard from financial years beginning on or after 1 January 2011.
- Amendments to IC Interpretation 9 "Reassessment of Embedded Derivatives" (effective from 1 July 2010) clarifies that this interpretation does not apply to embedded derivatives in contracts acquired in a business combination, businesses under common control or the formation of a joint venture. The Group and the Bank will apply this standard from financial years beginning on or after 1 January 2011.

Other than the adoption of the Amendments to FRS 2 "Share-based payment: Group, cash-settled share-based payment transaction" which will result in a transfer of 34,477,464 from the Group's and the Bank's opening retained earnings to option reserve at 1 January 2011 and a charge of RM3,793,326 to the Group's and the Bank's profit and loss for the financial year ending 31 December 2011, the adoption of the other new standards, amendments to published standards and Interpretations are not expected to have a material impact on the financial results of the Group and the Bank.

The Group and the Bank will apply this Standard from financial years beginning on or after 1 January 2011.

The adoption of the other new standards, amendments to published standards and Interpretations are not expected to have a material impact on the financial results of the Group and the Bank.

(Incorporated in Malaysia)

## Summary of Significant Accounting Policies for the financial year ended 31 December 2010 (Continued)

## **B** Economic entities in the Group

#### (a) Subsidiaries

The Bank treats as subsidiaries, those corporations, partnerships or other entities (including special purpose entities) in which the Bank has the power to exercise control over the financial and operating policies so as to obtain benefits from their activities, generally accompanying a shareholding of more than half of the voting rights. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the Bank controls another entity.

Even if there is no shareholder relationship, special purpose entities ("SPEs") are consolidated in accordance with IC Interpretation 112 ("Consolidation: Special Purpose Entities"), if the Group controls them from an economic perspective.

When assessing whether the Group controls a SPE, in addition to the criteria in FRS 127, it evaluates a range of factors, including whether:

- (a) the activities of the SPE are being conducted on the Group's behalf according to its specific business needs so that the Group obtains the benefits from the SPE's operations;
- (b) the Group has the decision-making power to obtain the majority of the benefits of the activities of the SPE, or the Group has delegated these decision-making power by setting up an 'autopilot' mechanism, or
- (c) the Group has the rights to obtain the majority of the benefits of the activities of the SPE and therefore may be exposed to risks incident to the activities of the SPE; or
- (d) the Group retains the majority of the residual or ownership risks related to the SPE or its assets in order to obtain the benefits from its activities.

Investment in subsidiaries is stated at cost less accumulated impairment losses. Where there is an indication of impairment, the carrying amount of the investment is assessed. A write down is made if the carrying amount exceeds its recoverable amount.

External costs directly attributable to an acquisition, other than the costs of issuing shares and other capital instruments, are included as part of the cost of acquisition.

The consolidated Financial Statements include the audited Financial Statements of the Bank and all its subsidiaries made up to the end of the financial year.

## CIMB Investment Bank Berhad

(Incorporated in Malaysia)

## **Summary of Significant Accounting Policies** for the financial year ended 31 December 2010 (Continued)

### **B** Economic entities in the Group (Continued)

#### (a) Subsidiaries (Continued)

Subsidiaries are fully consolidated from the date on which control is transferred to the Group and de-consolidated from the date that control ceases. Subsidiaries are consolidated using the purchase method of accounting, except for business combinations involving entities or businesses under common control with agreement dates on or after 1 January 2006, which are accounted for using the pooling-of-interests method.

Under the purchase method of accounting, the results of subsidiaries acquired or disposed of during the year are included from the date of acquisition up to the date of disposal. The cost of an acquisition is measured as the fair value of the assets given, equity instruments issued and liabilities incurred or assumed at the date of exchange, plus costs directly attributable to the acquisition. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date, irrespective of the extent of any minority interest. The excess of the cost of acquisition over the fair value of the Group's share of the identifiable net assets acquired at the date of acquisition is reflected as goodwill. If the cost of acquisition is less than the fair value of the net assets of the subsidiary acquired, the difference is recognised directly in the profit or loss.

Minority interests represents that portion of the profit or loss and net assets of a subsidiary attributable to equity interests that are not owned, directly or indirectly through subsidiaries, by the parent. It is measured at the minorities' share of the fair value of the subsidiaries' identifiable assets and liabilities at the acquisition date and the minorities' share of changes in the subsidiaries' equity since that date.

The Directors note that business combinations involving entities or businesses under common control are outside the scope of FRS 3 - 'Business Combinations' and that there is no guidance elsewhere in FRS covering such transactions. FRS contain specific guidance to be followed where a transaction falls outside the scope of FRS. This guidance is included in paragraphs 10 to 12 of FRS 108 - 'Accounting Policies, Changes in Accounting Estimates and Errors'. This requires, inter alia, that where FRS does not include guidance for a particular issue, the Directors may also consider the most recent pronouncements of other standard-setting bodies that use a similar conceptual framework to develop accounting standards. In this regard, it is noted that the United States Financial Accounting Standards Board ('FASB') has issued an accounting standard covering business combinations ('FAS 141') that is similar in a number of respects to FRS 3.

In contrast to FRS 3, FAS 141 does include, as an Appendix, limited accounting guidance for transactions under common control which, as with FRS 3, are outside the scope of that accounting standard. The guidance contained in FAS 141 indicates that a form of accounting that is similar to pooling-of-interests method may be used when accounting for transactions under common control.

(Incorporated in Malaysia)

## **Summary of Significant Accounting Policies** for the financial year ended 31 December 2010 (Continued)

## **B** Economic entities in the Group (Continued)

#### (a) Subsidiaries (Continued)

Having considered the requirements of FRS 108, and the guidance included within FAS 141, the Directors consider appropriate to use a form of accounting which is similar to pooling-of-interests when dealing with business combinations involving entities or businesses under common control.

Under the pooling-of-interests method of accounting, the results of entities or businesses under common control are presented as if the merger had been effected throughout the current and previous years. The assets and liabilities combined are accounted for based on the carrying amounts from the perspective of the common control shareholder at the date of transfer. On consolidation, the cost of the merger is cancelled with the values of the shares received. Any resulting credit difference is classified as equity and regarded as a non-distributable reserve. Any resulting debit difference is adjusted against any suitable reserve. Any share premium, capital redemption reserve and any other reserves which are attributable to share capital of the merged enterprises, to the extent that they have not been cancelled by a debit difference, are reclassified and presented as movement in other capital reserve.

All material transactions and balances between group companies are eliminated and the consolidated Financial Statements reflect external transactions only. Where necessary, the accounting policies of subsidiaries have been changed to ensure consistency with the policies adopted by the Group.

Where more than one exchange transaction is involved, any adjustment to the fair values of the subsidiary's identifiable assets, liabilities and contingent liabilities relating to previously held interests of the Group is accounted for as a revaluation.

The gain or loss on disposal of a subsidiary is the difference between net disposal proceeds and the Group's share of its net assets as of the date of disposal, including the cumulative amount of any exchange differences that relate to the subsidiary, and is recognised in the profit or loss.

The Group applies a policy of treating transactions with minority interests as transactions with parties external to the Group. Accordingly, disposals to minority interests result in gains and losses and purchase result in the recognition of goodwill, being the difference between consideration paid and the relevant share of the carrying value of the net assets of the subsidiary acquired.

## **CIMB Investment Bank Berhad**

(Incorporated in Malaysia)

## **Summary of Significant Accounting Policies** for the financial year ended 31 December 2010 (Continued)

## **B** Economic entities in the Group (Continued)

#### (b) Investment in associates

The Group treats as associates, corporations, partnerships or other entities in which the Group exercises significant influence, but which it does not control, generally accompanying a shareholding of between 20% and 50% of the voting rights. Significant influence is the power to participate in the financial and operating policy decisions of the associates but not the power to exercise control over those policies. The Group's investment in associates includes goodwill identified on acquisition, net of any accumulated impairment loss.

Investments in associates are stated at cost adjusted for goodwill identified on acquisition less accumulated impairment losses. Where an indication of impairment exists, the carrying amount of the investment is assessed and written down to its recoverable amount.

Investments in associates are accounted for in the consolidated Financial Statements by the equity method of accounting.

The Group's share of its associates' post-acquisition profits or losses is recognised in the profit or loss, and its share of post-acquisition movements in reserves is recognised in reserves. The cumulative post-acquisition movements are adjusted against the carrying amount of the investment. When the Group's share of losses in an associate equals or exceeds its interest in the associate, including any other unsecured receivables, the Group does not recognise further losses, unless it has incurred obligations or made payments on behalf of the associate.

## C Recognition of interest/profit income and interest/profit expense

Interest income and expense for all interest-bearing financial instruments are recognised within "interest income" and "interest expense" in the profit or loss using the effective interest method.

The effective interest method is a method of calculating the amortised cost of a financial asset or a financial liability and of allocating the interest income or interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instruments or, when appropriate, a shorter period to the net carrying amount of the financial asset or financial liability. When calculating the effective interest rate, the Group takes into account all contractual terms of the financial instrument and includes any fees or incremental costs that are directly attributable to the instrument and are an integral part of the effective interest rate, but not future credit losses.

## **CIMB Investment Bank Berhad**

(Incorporated in Malaysia)

## **Summary of Significant Accounting Policies** for the financial year ended 31 December 2010 (Continued)

## C Recognition of interest/profit income and interest/profit expense (Continued)

Interest on impaired financial assets is recognised using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss. A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset (an incurred 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated.

Income from Islamic banking business is recognised on an accrual basis in accordance with the principles of Shariah.

#### Change in accounting policy

The Group and the Bank have changed its accounting policy for interest income recognition upon adoption of FRS 139 on 1 January 2010.

Prior to the adoption of FRS 139, interest income and interest expense on financial instruments are recognised based on contractual interest rate. Accretion of discount and amortisation of premium for securities are recognised on an effective yield basis.

Where an account is classified as non-performing, interest accrued and recognised as income prior to the date the loans are classified as non-performing are reversed out of income and set off against the accrued interest receivable amount in the statements of financial position. Subsequently, the interest earned on non-performing loans is recognised as income on a cash basis instead of being accrued and suspended at the same time as prescribed previously. Customers' accounts are classified as non-performing where repayments are in arrears for 3 months or more from the first day of default for loans and overdrafts, and after 3 months from maturity date for trade bills, bankers' acceptances and trust receipts.

The Group's policy on recognition of interest/profit income on loans, advances and financing was in conformity with BNM/GP3 and the revised BNM/GP8.

The Group and the Bank have applied the new policy according to the transitional provision by recognising and measuring the financial instruments as at 1 January 2010 and recording any adjustments to opening retained profits. Comparatives have not been restated. Refer to Note 45 for the impact of this change in accounting policy.

## **CIMB Investment Bank Berhad**

(Incorporated in Malaysia)

## **Summary of Significant Accounting Policies** for the financial year ended 31 December 2010 (Continued)

## D Recognition of fees, commission income and other income

Fees from advisory and corporate finance activities are recognised as income based on completion of each stage of the engagement.

Loans, advances and financing, and debt securities arrangement fees, management and participation fees, underwriting commissions, acceptance and placement fees are recognised as income when all conditions precedent are fulfilled.

Portfolio management fees and income from asset management and securities services are recognised as income based on the time apportionment method.

Brokerage fees are recognised as income based on inception of such transactions.

Dividends from subsidiaries and available-for-sale securities are recognised when the right to receive payment is established.

Fees and commission expense included in net fee and commission income are mainly transaction and service fees relating to the financial instrument, which are expense as the services are received.

### E Sale and repurchase agreements

Securities purchased under resale agreements ("reverse repurchase agreements") are securities which the Group and the Bank had purchased with a commitment to re-sell at future dates. The commitment to re-sell the securities is reflected as an asset on the statements of financial position.

Conversely, obligations on securities sold under repurchase agreements ("repurchase agreements") are securities which the Group and the Bank had sold from their portfolio, with a commitment to repurchase at future dates. Such financing transactions and the obligation to repurchase the securities are reflected as a liability on the statements of financial position.

The difference between sale and repurchase price as well as purchase and resale price is treated as interest and accrued over the life of the resale/repurchase agreement using the effective yield method.

### CIMB Investment Bank Berhad

(Incorporated in Malaysia)

## **Summary of Significant Accounting Policies** for the financial year ended 31 December 2010 (Continued)

#### F Financial assets

### (a) Classification

The Group and the Bank allocates its financial assets into the following categories: financial assets at fair value through profit or loss, loans and receivables, financial investments held-to-maturity and financial investments available-for-sale. Management determines the classification of its financial instruments at initial recognition.

### (i) Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss comprise of financial assets held for trading and other financial assets designated by the Group and the Bank as fair value through profit or loss upon initial recognition.

A financial asset is classified as held for trading if it is acquired or incurred principally for the purpose of selling or repurchasing it in the near term or if it is part of a portfolio of identified financial instruments that are managed together and for which there is evidence of a recent actual pattern of short-term profit-taking. Derivatives are also categorised as held for trading unless they are designated and effective as hedging instruments.

The Group and the Bank did not designate any financial assets at fair value through profit or loss upon initial recognition during the financial year ended 31 December 2010.

#### (ii) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market.

### (iii) Financial investments held-to-maturity

Financial investments held-to-maturity are non-derivative instruments with fixed or determinable payments and fixed maturities that the Group's and the Bank's management has the positive intent and ability to hold to maturity. If the Group or the Bank sell other than an insignificant amount of financial investments held-to-maturity, the entire category will be tainted and reclassified as financial investments available-for-sale.

### **CIMB Investment Bank Berhad**

(Incorporated in Malaysia)

## Summary of Significant Accounting Policies for the financial year ended 31 December 2010 (Continued)

### F Financial assets (Continued)

#### (a) Classification (Continued)

#### (iv) Financial investments available-for-sale

Financial investments available-for-sale are those intended to be held for an indefinite period of time, which may be sold in response to needs for liquidity or changes in interest rates, exchange rates or equity prices or that are not classified as financial assets at fair value through profit or loss, loans and receivables and financial investments held-to-maturity.

#### (b) Recognition and initial measurement

Financial assets are initially recognised at fair value plus transaction costs for all financial assets not carried at fair value through profit or loss. Transaction costs for securities carried at fair value through profit or loss are taken directly to the profit or loss.

#### (c) Subsequent measurement

Financial assets at fair value through profit or loss and financial investments available-for-sale are subsequently carried at fair value, except for investments in equity instruments that do not have a quoted market price in an active market and whose fair value cannot be reliably measured in which case the investments are stated at cost. Gains and losses arising from changes in the fair value of the financial assets at fair value through profit or loss are included in the profit or loss in the period which they arise. Gains and losses arising from changes in fair value of financial investments available-for-sale are recognised directly in equity, until the securities are derecognised or impaired at which time the cumulative gains or loss previously recognised in equity are recognised in the profit or loss. Foreign exchange gains or losses of financial investments available-for-sale are recognised in the profit or loss in the period it arises.

Financial investments held-to-maturity are subsequently measured at amortised cost using the effective interest method. Gains or losses arising from de-recognition or impairment of the securities are recognised in the profit or loss.

Interest from financial assets held at fair value through profit or loss, financial investments available-for-sale and financial investments held-to-maturity is calculated using the effective interest method and is recognised in the profit or loss. Dividends from available-for-sale equity instruments are recognised in the profit or loss when the entity's right to receive payment is established.

### CIMB Investment Bank Berhad

(Incorporated in Malaysia)

## **Summary of Significant Accounting Policies** for the financial year ended 31 December 2010 (Continued)

### **F** Financial assets (Continued)

#### (c) Subsequent measurement (Continued)

Loans and receivables are initially recognised at fair value – which is the cash consideration to originate or purchase the loan including the transaction costs, and measured subsequently at amortised cost using the effective interest rate method. Interest on loans is included in the profit or loss. In the case of impairment, the impairment loss is reported as a deduction from the carrying value of the loan and recognised in the profit or loss.

#### (d) Reclassification of financial assets

The Group and the Bank may choose to reclassify a non-derivative financial assets held for trading out of the held for trading category if the financial asset is no longer held for the purposes of selling in the near term. In addition, the Group and the Bank may choose to reclassify financial assets that would meet the definition of loans and receivables out of the held for trading or available-for-sale categories if the Group and the Bank have the intention and ability to hold these financial assets for the foreseeable future or until maturity at the date of reclassification.

Reclassifications are made at the fair value at the date of the reclassification. The fair values of the securities becomes the new cost or amortised cost as applicable, and no reversals of fair value gains or losses recorded before the reclassification date are subsequently made. The effective interest rates for the securities reclassified to held-to-maturity category are determined at the reclassification date. Further changes in estimates of future cash flows are recognised as an adjustment to the effective interest rates.

#### Change in accounting policy

The Group and the Bank have changed its accounting policy for financial assets upon adoption of FRS 139 on 1 January 2010. All unquoted equity securities which were previously carried at cost are now measured at fair value, with changes in fair value recognised in revaluation reserve-financial investments available-for-sale.

Upon adoption of FRS 139, interest receivable previously classified under other assets are now reclassified into the respective category of financial assets.

The Group and the Bank have applied the new policy according to the transitional provisions by re-measuring all financial assets, as appropriate, and recording any adjustments to the previous carrying amounts to opening retained profits or, if appropriate, another category of equity, of current financial year. Comparatives have not been restated. Refer to Note 45 for the impact of this change in accounting policy.

### **CIMB Investment Bank Berhad**

(Incorporated in Malaysia)

## **Summary of Significant Accounting Policies** for the financial year ended 31 December 2010 (Continued)

### **G** Financial liabilities

Financial liabilities are measured at amortised cost, except for trading liabilities and liabilities designated at fair value, which are held at fair value through profit or loss. Financial liabilities are initially recognised at fair value plus transaction costs for all financial liabilities not carried at fair value through profit or loss. Financial liabilities at fair value through profit or loss are initially recognised at fair value, and transaction costs are expensed in profit or loss. Financial liabilities are derecognised when extinguished.

### (a) Financial liabilities at fair value through profit or loss

This category comprises two sub-categories: financial liabilities classified as held for trading, and financial liabilities designated at fair value through profit or loss upon initial recognition.

A financial liability is classified as held for trading if it is acquired or incurred principally for the purpose of selling or repurchasing it in the near term or if it is part of a portfolio of identified financial instruments that are managed together and for which there is evidence of a recent actual pattern of short-term profit-taking. Derivatives are also categorised as held for trading unless they are designated and effective as hedging instruments. The specific Group and Bank accounting policy on derivatives is detailed in Note J.

The Group and the Bank did not have any financial liabilities at fair value through profit or loss upon initial recognition during the financial year ended 31 December 2010, other than trading derivatives.

### (b) Financial liabilities at amortised cost

Financial liabilities that are not classified as at fair value through profit or loss fall into this category and are measured at amortised cost. The financial liabilities measured at amortised cost are deposits from customers, deposits and placements of banks and other financial institutions and amount due to related companies.

#### **Change in accounting policy**

Upon adoption of FRS 139, interest payable previously classified under other liabilities are now reclassified into the respective category of financial liabilities.

The Group and the Bank have applied the new policy according to the transitional provisions by re-measuring all financial liabilities, as appropriate, and recording any adjustments to the previous carrying amounts to opening retained profits or, if appropriate, another category of equity, of current financial year. Comparatives have not been restated. Refer to Note 45 for the impact of this change in accounting policy.

### **CIMB Investment Bank Berhad**

(Incorporated in Malaysia)

## Summary of Significant Accounting Policies for the financial year ended 31 December 2010 (Continued)

### H Derecognition of financial assets and financial liabilities

Financial assets are derecognised when the contractual rights to receive the cash flows from these assets have ceased to exist or the assets have been transferred and substantially all the risks and rewards of ownership of the assets are also transferred (that is, if substantially all the risks and rewards have not been transferred, the Bank tests control to ensure that continuing involvement on the basis of any retained powers of control does not prevent derecognition). Financial liabilities are derecognised when they have been redeemed or otherwise extinguished.

Collateral furnished by the Group and the Bank under standard repurchase agreements transactions is not derecognised because the Bank retains substantially all the risks and rewards on the basis of the predetermined repurchase price, and the criteria for derecognition are therefore not met.

### I Impairment of financial assets

### (a) Assets carried at amortised cost

A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset (an incurred 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated.

The criteria the Group and the Bank use to determine that there is objective evidence of impairment loss include indications that the borrower or a group of borrowers is experiencing significant financial difficulty, the probability that they will enter bankruptcy or other financial reorganisation, default of delinquency in interest or principal payments and where observable data indicates that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

The Group and the Bank first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, and individually or collectively for financial assets that are not individually significant. If the Group determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment.

The amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the financial assets' original effective interest rate. The carrying amount of the asset is reduced through the use of an allowance account and the amount of the loss is recognised in the profit or loss. If a loan or financial investments held-to-maturity have a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract.

### **CIMB Investment Bank Berhad**

(Incorporated in Malaysia)

## **Summary of Significant Accounting Policies** for the financial year ended 31 December 2010 (Continued)

### I Impairment of financial assets (Continued)

### (a) Assets carried at amortised cost (Continued)

Financial assets that have not been individually assessed are grouped together for portfolio impairment assessment. These financial assets are grouped according to their credit risk characteristics for the purposes of calculating an estimated collective loss. These characteristics are relevant to the estimation of future cash flows for groups of such assets by being indicative of the debtors' ability to pay all amounts due according to the contractual terms of the assets being assessed. Future cash flows on a group of financial assets that are collectively assessed for impairment are estimated on the basis of historical loss experience for assets with credit risk characteristics similar to those in the group.

The methodology and assumptions used for estimating future cash flows are reviewed regularly by the Group and the Bank to reduce any differences between loss estimates and actual loss experience.

When a loan is uncollectible, it is written off against the related allowance for loan impairment. Such loans are written-off after taking into consideration the realisable value of collateral, if any, when in the judgement of the management, there is no prospect of recovery.

If in a subsequent period, the amount of impairment losses decreases and the decrease can be related objectively to an event occurring after the impairment was recognised (such as an improvement in the debtor's credit rating), the previously recognised impairment loss is reversed by adjusting the allowance account. The amount of the reversal is recognised in the profit or loss.

#### (b) Assets classified as available-for-sale

The Group and the Bank assess at each date of the consolidated statement of financial position whether there is objective evidence that the financial asset is impaired.

For debt securities, the Group and the Bank use criteria and measurement of impairment loss applicable for "assets carried at amortised cost" above. If in a subsequent period, the fair value of a debt instrument classified as financial investments available-for-sale increases and the increase can be objectively related to an event occurring after the impairment loss was recognised in profit or loss, the impairment loss is reversed through profit or loss.

### CIMB Investment Bank Berhad

(Incorporated in Malaysia)

## **Summary of Significant Accounting Policies** for the financial year ended 31 December 2010 (Continued)

### I Impairment of financial assets (Continued)

#### (b) Assets classified as available-for-sale (Continued)

In the case of equity instruments classified as financial investments available-for-sale, in addition to the criteria for "assets carried at amortised cost" above, a significant or prolonged decline in the fair value of the security below its cost is considered in determining whether the securities are impaired. If there is an objective evidence that an impairment loss on financial investments available-for-sale has been incurred, the cumulative loss that has been recognised directly in equity is removed from equity and recognised in the profit or loss. The amount of cumulative loss that is reclassified to profit or loss is the difference between the acquisition cost and current fair value, less any impairment loss on that financial asset previously recognised in profit or loss. Impairment losses recognised in profit or loss on equity instruments are not reversed through the profit or loss.

### **Change in accounting policy**

The Group and the Bank have changed its accounting policy for impairment of loans, advances and financing upon adoption of FRS 139.

Prior to the adoption of FRS 139, the Group's and the Bank's allowance on impairment losses is in conformity with the minimum requirements of BNM/GP3 Guidelines on 'Classification of Non-Performing Loans and Provision for Substandard, Bad and Doubtful Debts' ("BNM/GP3"). The basis of classification of non-performing loans/financing, and the corresponding specific allowance follows the period of default for non-performing loans/financing of 3 months.

The Group and the Bank is currently reporting under the BNM's transitional arrangement as prescribed in the guidelines on 'Classification and Impairment Provision for Loans/Financing' issued on 8 January 2010. However, the Bank's and the Group's financial statements are prepared in full compliance with FRS 139 principles.

The Group and the Bank have applied the new accounting policy to the transitional provisions by re-measuring all financial assets, as appropriate, and recording any adjustments to the previous carrying amounts to opening retained profits or if appropriate, another category of equity, of the current financial year. Refer to Note 45 for the impact of this change in accounting policy.

### J Derivative financial instruments and hedge accounting

Derivatives are initially recognised at fair value on the date on which a derivative contract is entered into and are subsequently remeasured at their fair values. Fair values are obtained from quoted market prices in active markets, including recent market transactions, and valuation techniques, including discounted cash flow models and option pricing models, as appropriate. All derivatives are carried as assets when fair value is positive and as liabilities when fair value is negative. Changes in the fair value of any derivatives that do not qualify for hedge accounting are recognised immediately in the profit or loss.

### **CIMB Investment Bank Berhad**

(Incorporated in Malaysia)

## Summary of Significant Accounting Policies for the financial year ended 31 December 2010 (Continued)

### J Derivative financial instruments and hedge accounting (Continued)

The best evidence of fair value of a derivative at initial recognition is the transaction price (i.e. the fair value of the consideration given or received) unless the fair value of the instrument is evidenced by comparison with other observable current market transactions in the same instrument (i.e. without modification or repackaging) or based on a valuation technique whose variables include only data from observable markets. When such evidence exists, the Group and the Bank recognise profit/loss immediately.

The method of recognising the resulting fair value gain or loss depends on whether the derivative is designated as a hedging instrument, and if so, the nature of the item being hedged. The Group and the Bank designate certain derivatives as either: (1) hedges of the fair value of recognised assets or liabilities or firm commitments (fair value hedge) or (2) hedges of highly probable future cash flows attributable to a recognised asset or liability, or a forecasted transaction (cash flow hedge) or (3) hedges of a net investment in a foreign operation (net investment hedge). Hedge accounting is used for derivatives designated in this way provided certain criteria are met.

At the inception of the transaction, the Group and the Bank document the relationship between hedging instruments and hedged items, as well as their risk management objective and strategy for undertaking various hedge transactions. The Group and the Bank also document their assessment, both at hedge inception and on an ongoing basis, of whether the derivatives that are used in hedging transactions are highly effective in offsetting changes in fair values or cash flows of hedged items.

#### (a) Fair value hedge

Changes in the fair value of derivatives that are designated and qualify as fair value hedges are recorded in the profit or loss, together with any changes in the fair value of the hedged assets or liabilities that are attributable to the hedged risk.

If the hedge no longer meets the criteria for hedge accounting, the adjustment to the carrying amount of a hedged item for which the effective interest method is used is amortised to the profit or loss over the period to maturity. The adjustment to the carrying amount of a hedged equity security remains in retained earnings until the disposal of the equity security.

### CIMB Investment Bank Berhad

(Incorporated in Malaysia)

## **Summary of Significant Accounting Policies** for the financial year ended 31 December 2010 (Continued)

### J Derivative financial instruments and hedge accounting (Continued)

### (b) Cash flow hedge

The effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedges are recognised in equity. The gain and loss relating to the ineffective portion is recognised immediately in the profit or loss. Amounts accumulated in equity are recycled to the profit or loss in the periods in which the hedged item will affect the profit or loss.

When a hedging instrument expires or is sold, or when a hedge no longer meets the criteria for hedge accounting, any cumulative gain or loss existing in equity at that time remains in equity and is recognised when the forecast transaction is ultimately recognised in the profit or loss. When a forecast transaction is no longer expected to occur, the cumulative gain or loss that was reported in equity is immediately transferred to the profit or loss.

### (c) Net investment hedge

Hedges of net investments in foreign operations are accounted for similarly to cash flow hedges. Any gain or loss on the hedging instrument relating to the effective portion of the hedge is recognised in equity. The gain or loss relating to the ineffective portion is recognised immediately in the profit or loss.

Gains and losses accumulated in the equity are included in the profit or loss when the foreign operation is partially disposed or sold.

### (d) Derivatives that do not qualify for hedge accounting

Certain derivative instruments do not qualify for hedge accounting. Changes in the fair value of any derivative instrument that does not qualify for hedge accounting are recognised immediately in the profit or loss.

### **CIMB Investment Bank Berhad**

(Incorporated in Malaysia)

## **Summary of Significant Accounting Policies** for the financial year ended 31 December 2010 (Continued)

### K Property, plant and equipment

Property, plant and equipment are stated at cost less accumulated depreciation and accumulated impairment losses. Cost includes expenditure that is directly attributable to the acquisition of the items. Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the Bank and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognised. All other repairs and maintenance costs are charged to the profit or loss during the financial period in which they are incurred.

Freehold land is not depreciated as it has an infinite life. Other property, plant and equipment are depreciated on a straight line basis to write off the cost of the assets to their residual values over their estimated useful lives, summarised as follows:

| Leasehold land                            | 50 years or over the balance period of the lease, whichever is  |
|---|---|
|   | shorter   |
| Building on leasehold land                | 50 years or over the balance period of the lease, whichever is  |
|   | shorter   |
| Office equipment, furniture and fittings: | 3 to 5 years  |
| - mobile phones                           | 3 years   |
| - office equipment                        | 5 years   |
| - furniture and fixtures                  | 5 years   |
| Computer equipment and software           | 3 -15 years   |
| Motor vehicles                            | 5 years   |
| Renovation                                | 5 years or over the period of the tenancy, whichever is shorter |

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

Property, plant and equipment are reviewed for impairment at the end of each reporting period and whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. Where the carrying amount of an asset is greater than its estimated recoverable amount, it is written down to its recoverable amount.

Gains and losses on disposals are determined by comparing proceeds with the carrying amounts and are included in non-interest income.

### CIMB Investment Bank Berhad

(Incorporated in Malaysia)

## Summary of Significant Accounting Policies for the financial year ended 31 December 2010 (Continued)

### L Intangible assets

#### (a) Goodwill

Goodwill arises on business combinations when the cost of acquisition exceeds the fair value of the Bank's share of the identifiable assets, liabilities and contingent liabilities acquired. Gains and losses on the disposal of an entity include the carrying amount of goodwill relating to the entity sold.

Goodwill is allocated to cash-generating units ("CGU") for the purpose of impairment testing. Goodwill is tested annually for impairment and carried at cost less accumulated impairment losses. Impairment losses on goodwill are not reversed. Impairment testing is performed annually by comparing the present value of the CGU's projected cash flows against the carrying amount of its net assets which include the allocated goodwill. The allocation is made to those CGUs or groups of CGUs that are expected to benefit from the synergies of the business combination in which the goodwill arose. The Group and the Bank allocate goodwill to each business unit (Note 14).

Goodwill on acquisitions of associates and jointly controlled entities respectively are included in investments in associates and jointly controlled entities. Such goodwill is tested for impairment as part of the overall balance.

Under the current applicable approved accounting standards for business combinations, FRS 3 - Business Combinations which apply to the accounting for business combinations for which the agreement date is on or after 1 January 2006, the provisions of the standard are applied prospectively and no retrospective changes in respect of accounting for business combinations prior to 1 January 2006 have been made.

### CIMB Investment Bank Berhad

(Incorporated in Malaysia)

## **Summary of Significant Accounting Policies** for the financial year ended 31 December 2010 (Continued)

### M Assets purchased under lease

#### (a) Finance lease

Assets purchased under lease which in substance transfers the risks and benefits of ownership of the assets to the Group or the Bank are capitalised under property, plant and equipment. The assets and the corresponding lease obligations are recorded at the lower of the present value of the minimum lease payments or the fair value of the leased assets at the beginning of the lease term. Such leased assets are subject to depreciation on the same basis as other property, plant and equipment.

Leases which do not meet such criteria are classified as operating lease and the related rentals are charged to profit or loss.

### (b) Operating lease

Leases of assets under which all the risks and benefits of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases are charged to the profit or loss on a straight line basis over the period of the lease.

When an operating lease is terminated before the lease period has expired, any payment required to be made to the lessor by way of penalty is recognised as an expense in the period in which termination takes place.

### Change in accounting policy

From the adoption of the improvement to FRS 117 "Leases", leasehold land in which the Group and the Bank have substantially all the risks and rewards incidental to ownership have been reclassified retrospectively from operating lease to finance lease. Previously, leasehold land was classified as an operating lease unless title is expected to pass to the lessee at the end of the lease term. Refer to Note 45 for the impact of this change in accounting policy.

### **CIMB Investment Bank Berhad**

(Incorporated in Malaysia)

## Summary of Significant Accounting Policies for the financial year ended 31 December 2010 (Continued)

### N Currency translations

### (a) Functional and presentation currency

Items included in the Financial Statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates ("the functional currency"). The consolidated Financial Statements are presented in Ringgit Malaysia, which is the Group's and the Bank's functional and presentation currency.

### (b) Foreign currency transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the profit or loss, except when deferred in equity as qualifying cash flow hedges and qualifying net investment hedges.

Changes in the fair value of monetary securities denominated in foreign currency classified as financial investments available-for-sale are analysed between translation differences resulting from changes in the amortised cost of the security and other changes in the carrying amount of the security. Translation differences related to changes in the amortised cost are recognised in profit or loss, and other changes in the carrying amount are recognised in equity.

Translation differences on non-monetary financial assets and liabilities, such as equity instruments held at fair value through profit or loss, are reported as part of the fair value gain or loss. Translation differences on non-monetary financial assets such as equities classified as financial investments available-for-sale are included in the revaluation reserve on financial investments available-for-sale in equity.

### O Income and deferred taxes

The tax expense for the period comprises of current and deferred tax. Tax is recognised in profit or loss, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case, the tax is recognised in other comprehensive income or directly in equity respectively.

Current tax expense is determined according to the tax laws of each jurisdiction in which the Group operates and includes all taxes based upon the taxable profits.

Deferred income tax is recognised in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the Financial Statements.

### **CIMB Investment Bank Berhad**

(Incorporated in Malaysia)

## **Summary of Significant Accounting Policies** for the financial year ended 31 December 2010 (Continued)

#### O Income and deferred taxes

However, deferred income tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss.

Deferred tax assets are recognised to the extent that it is probable that future taxable profits will be available against which the temporary differences can be utilised.

Deferred tax is recognised on temporary differences arising on investments in subsidiaries, associates and joint ventures except where the timing of the reversal of the temporary difference can be controlled by the Group and it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred income tax related to the fair value re-measurement of financial investments available-for-sale, which is charged or credited directly to equity, is also credited or charged directly to equity and is subsequently recognised in the profit or loss together with deferred gain or loss.

Deferred income tax is determined using tax rates (and tax laws) that have been enacted or substantially enacted by the end of the reporting period and are expected to apply when the related deferred tax asset is realised or the deferred tax liability is settled.

### P Share capital

#### (a) Classification

Ordinary shares and non-redeemable preference shares with discretionary dividends are classified as equity. Other shares are classified as equity and/or liability according to the economic substance of the particular instrument. Distributions to holders of a financial instrument classified as an equity instrument are charged directly to equity.

#### (b) Share issue costs

Incremental external costs directly attributable to the issue of new shares or options are shown in equity as a deduction, net of tax, from the proceeds.

### (c) Dividends

Dividends on cumulative redeemable preference shares are recognised as a liability and expensed on an accrual basis. Dividends on ordinary shares are recognised as a liability when the shareholders' right to receive the dividend is established.

### CIMB Investment Bank Berhad

(Incorporated in Malaysia)

## Summary of Significant Accounting Policies for the financial year ended 31 December 2010 (Continued)

### **Q** Employee benefits

### (i) Short term employee benefits

The Group and the Bank recognise a liability and an expense for bonuses. The Group and the Bank recognise a provision where contractually obliged or where there is a past practice that has created a constructive obligation.

Wages, salaries, paid annual leave and sick leave, bonuses, and non-monetary benefits are accrued in the period in which the associated services are rendered by employees of the Group and the Bank.

### (ii) Post employment benefit - defined contribution plans

A defined contribution plan is a pension plan under which the Group and the Bank pay fixed contributions into a separate entity (a fund) and will have no legal or constructive obligations to pay further contributions if the fund does not hold sufficient assets to pay all employees benefits relating to employee service in the current and prior periods.

The Group's and the Bank's contributions to defined contribution plans are charged to the profit or loss in the period to which they relate. Once the contributions have been paid, the Group and the Bank have no further payment obligations. Prepaid contributions are recognised as an asset to the extent that a cash refund or a reduction in the future payments is available.

#### (iii) Share based compensation

The equity compensation benefits of the Group comprise of Management Equity Scheme ('MES'). FRS 2 only applies to transactions involving a transfer of equity instruments between shareholders and option holders, hence entitlements based on ordinary shares of the ultimate company granted under the Management Equity Scheme ('MES') are out of the scope of FRS 2.

### R Impairment of non-financial assets

Assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment. Assets that are subject to amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the carrying amount of the asset exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purpose of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). Non financial assets other than goodwill that suffered impairment are reviewed for possible reversal of the impairment at each reporting date.

(Incorporated in Malaysia)

## Summary of Significant Accounting Policies for the financial year ended 31 December 2010 (Continued)

### R Impairment of non-financial assets (Continued)

The impairment loss is charged to the profit or loss unless it reverses a previous revaluation in which case it is charged to the revaluation surplus. Impairment losses on goodwill are not reversed. In respect of other assets, any subsequent increase in recoverable amount is recognised in profit or loss unless it reverses an impairment loss on a revalued asset in which case it is taken to revaluation surplus.

### **S** Provisions

Provisions are recognised by the Group and the Bank when all of the following conditions have been met:

- (i) the Group and the Bank have a present legal or constructive obligation as a result of past events:
- (ii) it is probable that an outflow of resources to settle the obligation will be required; and
- (iii) a reliable estimate of the amount of obligation can be made.

Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognised even if the likelihood of an outflow with respect to any one item included in the same class of obligations may be small.

Provisions are measured at the present values of the expenditures expected to be required to settle the obligation using a pre-tax rate that reflects current market assessments of the time value of money and risks specific to the obligation. The increase in the provision due to passage of time is recognised as interest expense.

### **CIMB Investment Bank Berhad**

(Incorporated in Malaysia)

## Summary of Significant Accounting Policies for the financial year ended 31 December 2010 (Continued)

### T Financial guarantee contracts

Financial guarantee contracts are contracts that require the issuer to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payments when due, in accordance with the terms of a debt instrument. Such financial guarantees are given to banks, financial institutions and other bodies on behalf of customers to secure loans, overdrafts and other banking facilities.

Financial guarantees are initially recognised in the financial statements at fair value on the date the guarantee was given. The fair value of a financial guarantee at the time of signature is zero because all guarantees are agreed on arm's length terms and the value of the premium agreed corresponds to the value of the guarantee obligation. No receivable for the future premiums is recognised. Subsequent to initial recognition, the bank's liabilities under such guarantees are measured at the higher of the initial amount, less amortisation of fees recognised in accordance with FRS 137 "Provision, Contingent Liabilities and Contingent Assets", and the best estimate of the amount required to settle the guarantee. These estimates are determined based on experience of similar transactions and history of past losses, supplemented by the judgement of management. The fee income earned is recognised on a straight-line basis over the life of the guarantee. Any increase in the liability relating to guarantees is reported in the profit or loss.

#### U Zakat

This represents business zakat which is a contribution payable by the Bank to comply with the principles of Shariah. Zakat provision is calculated based on 'Adjusted Growth' method, at 2.5% for individual Bumiputra shareholders of CIMB Group Holdings Berhad, the Bank's ultimate holding company.

### V Cash and cash equivalents

Cash and cash equivalents comprise cash in hand, bank balances and deposit placements maturing less than one month net of clients' trust, dealers' representatives and remisiers' balances.

### **CIMB Investment Bank Berhad**

(Incorporated in Malaysia)

## Summary of Significant Accounting Policies for the financial year ended 31 December 2010 (Continued)

### W Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker is the person or group that allocates resources to and assesses the performance of the operating segments of an entity. The Group has determined the Group Management Committee as its chief operating decision-maker.

All transactions between business segments are conducted on an arm's length basis, with intrasegment revenue and costs being eliminated in head office. Income and expenses directly associated with each segment are included in determining business segment performance.

### Change in accounting policy

The Group and the Bank has adopted FRS 8 "Operating Segment" from 1 January 2010. FRS 8 replaces FRS114 'Segmental Reporting' and applied retrospectively. The adoption of FRS 8 did not result in any significant change to segments reporting disclosures. Comparatives has been restated.

### X Contingent assets and contingent liabilities

Contingent assets arise from unplanned or other unexpected events that give rise to the possibility of an inflow of economic benefits to the Group. As this may result in the recognition of income that may never be realised, contingent assets are not recognised in the Group's financial statements.

Contingent liabilities, which include certain guarantees and letters of credit pledged as collateral security, are possible obligations that arise from past events whose existence will be confirmed only by the occurrence, or non-occurrence, of one or more uncertain future events not wholly within the control of the Group; or are present obligations that have arisen from past events but are not recognised because it is not probable that settlement will require the outflow of economic benefits, or because the amount of the obligations cannot be reliably measured.

Contingent liabilities are not recognised in the financial statements but are disclosed unless the probability of settlement is remote.

(Incorporated in Malaysia)

## Notes to the Financial Statements for the financial year ended 31 December 2010

### 1 General information

The principal activities of the Bank are investment banking and the provision of related financial services. The principal activities of its subsidiaries as set out in Note 11 to the Financial Statements, consist of futures broking and the provision of nominees services. There was no significant change in the nature of these activities during the financial year.

The immediate holding company is CIMB Group Sdn Bhd ("CIMBG") and the Directors regard CIMB Group Holdings Berhad ("CIMB Group"), a quoted company, as the Bank's ultimate holding company. Both companies are incorporated in Malaysia.

The Bank is a public limited liability company, incorporated and domiciled in Malaysia.

The address of the registered office and the principal place of business of the Bank is 5th Floor, Bangunan CIMB, Jalan Semantan, Damansara Heights, 50490 Kuala Lumpur.

#### 2 Cash and short term funds

|   | The                    | The Group              |                        | Bank                   |
|---|------------------------|------------------------|------------------------|------------------------|
|   | 2010                   | 2009                   | 2010                   | 2009                   |
|   | RM'000                 | RM'000                 | RM'000                 | RM'000                 |
| Cash and balances with banks and other financial institutions  Money at call and deposit placements | 221,266                | 361,976                | 189,957                | 343,015                |
| maturing within one month   | 1,952,343<br>2,173,609 | 3,844,208<br>4,206,184 | 1,884,339<br>2,074,296 | 3,792,871<br>4,135,886 |

Included in cash and short term funds of the Group and the Bank are trust accounts maintained in trust for clients and dealer representatives amounting to RM307,538,000 (2009: RM202,838,000) for the Group and RM257,948,000 (2009: RM202,838,000) for the Bank. Trust accounts maintained in trust for remisiers amounting to RM21,532,000 (2009: RM13,575,000) for the Group and the Bank.

(Incorporated in Malaysia)

## Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

### 3 Deposits and placements with banks and other financial institutions

|                              | The Group |           | The Bank |           |
|------------------------------|-----------|-----------|----------|-----------|
|                              | 2010      | 2009      | 2010     | 2009      |
|                              | RM'000    | RM'000    | RM'000   | RM'000    |
| Licensed banks               | 688,196   | 1,716,140 | 687,992  | 1,714,975 |
| Other financial institutions | 1,000     | <u> </u>  | <u>-</u> |           |
|                              | 689,196   | 1,716,140 | 687,992  | 1,714,975 |

### 4 Financial assets held for trading

|                                     | The Group and the Bank |                |
|-------------------------------------|------------------------|----------------|
|                                     | 2010<br>RM'000         | 2009<br>RM'000 |
| Quoted securities:                  |                        |                |
| In Malaysia                         |                        |                |
| Shares                              | 3,691                  | 7,128          |
| Unquoted securities:                |                        |                |
| In Malaysia                         |                        |                |
| Private and Islamic debt securities | 78,436                 | 79,152         |
|                                     | 82,127                 | 86,280         |

### 5 Financial investments available-for-sale

|   | The C  | Group  | The B  | ank    |
|---|--------|--------|--------|--------|
|   | 2010   | 2009   | 2010   | 2009   |
|   | RM'000 | RM'000 | RM'000 | RM'000 |
| Unquoted securities:<br>In Malaysia<br>Shares | 2,200  | 2,200  | -      | -      |
| Outside Malaysia                              | 6,779  | 6,625  | 6,331  | 6,331  |
| Shares  | 8,979  | 8,825  | 6,331  | 6,331  |

(Incorporated in Malaysia)

## Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

### 6 Derivative financial instruments, commitments and contingencies

### (i) Derivative financial instruments

The following tables summarise the contractual or underlying principal amounts of trading derivative. The principal or contractual amounts of these instruments reflect the volume of transactions outstanding at the end of the reporting period, and do not represent amounts at risk.

Trading derivative financial instruments are revalued on a gross position basis and the unrealised gains or losses are reflected in "Derivative Financial Instruments" Assets and Liabilities respectively.

| The Group and the Bank At 31 December 2010         Principal amount RM'000         Assets RM'000         Liabilities RM'000           Trading derivatives         Interest rate derivatives           Interest rate swaps         817,530         31,758         (51,371)           Equity derivatives         Equity options         867,353         10,331         (10,331)           Index futures         1,756         -         -         869,109         10,331         (10,339)           At 31 December 2009         Trading derivatives           Interest rate derivatives         Interest rate derivatives           Equity derivatives         Equity options         2,962,310         110,913         (4,107)           Equity options         2,333,448         170,257         (170,257)           Index futures         4,505         -         4,4           Total derivative assets/(liabilities)         5,300,263         281,170         (170,257)           1 Total derivative assets/(liabilities)         5,300,263         281,170<  | 1 2                                   |           | Fair values |           |  |
|--|---------------------------------------|-----------|-------------|-----------|--|
| Equity derivatives   Equity options   867,353   10,331   (10,331)     Index futures   1,756   -   (8)     Total derivative assets/(liabilities)   1,686,639   42,089   (61,710)     At 31 December 2009   Trading derivatives     Interest rate derivatives     Interest rate swaps   2,962,310   110,913   (4,107)     Equity derivatives     Equity derivatives     Equity options   2,333,448   170,257   (170,257)     Index futures   4,505   -   (4)     2,337,953   170,257   (170,261)   | At 31 December 2010                   | •         |             |           |  |
| Equity derivatives         Equity options       867,353       10,331       (10,331)         Index futures       1,756       -       (8)         869,109       10,331       (10,339)         Total derivative assets/(liabilities)       1,686,639       42,089       (61,710)         At 31 December 2009         Trading derivatives         Interest rate derivatives         Interest rate swaps       2,962,310       110,913       (4,107)         Equity derivatives         Equity options       2,333,448       170,257       (170,257)         Index futures       4,505       -       (4)         2,337,953       170,257       (170,261)  | Interest rate derivatives             |           |             |           |  |
| Equity options   1,756   - (8)   1,756   - (8)   1,756   - (8)   1,756   - (8)   1,686,639   10,331   (10,339)   1,686,639   10,331   (10,339)   1,686,639   10,331   (10,339)   1,686,639   10,331   (10,339)   1,686,639   10,331   (10,339)   1,686,639   10,331   (10,339)   1,686,639   10,331   (10,339)   1,686,639   10,331   (10,339)   1,686,639   10,331   (10,339)   1,686,639   10,331   (10,339)   1,686,639   10,331   (10,339)   1,686,639   10,331   (10,339)   1,686,639   10,331   10,331   10,339   10,331   1 | Interest rate swaps                   | 817,530   | 31,758      | (51,371)  |  |
| Total derivative assets/(liabilities)   1,756   - (8)   869,109   10,331   (10,339)   1,686,639   42,089   (61,710)  | Equity derivatives                    |           |             |           |  |
| Regulty derivatives   Regulty options   Regult | Equity options                        | 867,353   | 10,331      | (10,331)  |  |
| Total derivative assets/(liabilities)         1,686,639         42,089         (61,710)           At 31 December 2009           Trading derivatives           Interest rate derivatives           Interest rate swaps         2,962,310         110,913         (4,107)           Equity derivatives           Equity options         2,333,448         170,257         (170,257)           Index futures         4,505         -         (4)           2,337,953         170,257         (170,261)  | Index futures                         |           | -           |           |  |
| At 31 December 2009         Trading derivatives         Interest rate derivatives         Interest rate swaps       2,962,310       110,913       (4,107)         Equity derivatives         Equity options       2,333,448       170,257       (170,257)         Index futures       4,505       -       (4)         2,337,953       170,257       (170,261)  |                                       |           |             |           |  |
| Trading derivatives           Interest rate derivatives         2,962,310         110,913         (4,107)           Equity derivatives         Equity options         2,333,448         170,257         (170,257)           Index futures         4,505         -         (4)           2,337,953         170,257         (170,261)  | Total derivative assets/(liabilities) | 1,686,639 | 42,089      | (61,710)  |  |
| Interest rate derivatives         Interest rate swaps       2,962,310       110,913       (4,107)         Equity derivatives         Equity options       2,333,448       170,257       (170,257)         Index futures       4,505       -       (4)         2,337,953       170,257       (170,261)  | At 31 December 2009                   |           |             |           |  |
| Interest rate swaps       2,962,310       110,913       (4,107)         Equity derivatives         Equity options       2,333,448       170,257       (170,257)         Index futures       4,505       -       (4)         2,337,953       170,257       (170,261)  | Trading derivatives                   |           |             |           |  |
| Equity derivatives         Equity options       2,333,448       170,257       (170,257)         Index futures       4,505       -       (4)         2,337,953       170,257       (170,261)  | Interest rate derivatives             |           |             |           |  |
| Equity options Index futures  2,333,448 170,257 (170,257) 4,505 - (4) 2,337,953 170,257 (170,261)  | Interest rate swaps                   | 2,962,310 | 110,913     | (4,107)   |  |
| Index futures     4,505     -     (4)       2,337,953     170,257     (170,261)  | Equity derivatives                    |           |             |           |  |
| 2,337,953 170,257 (170,261)  | Equity options                        | 2,333,448 | 170,257     | (170,257) |  |
|  | Index futures                         | 4,505     | -           | (4)       |  |
| <b>Total derivative assets/(liabilities)</b> 5,300,263 281,170 (174,368)   |                                       | 2,337,953 | 170,257     | (170,261) |  |
|  | Total derivative assets/(liabilities) | 5,300,263 | 281,170     | (174,368) |  |

(Incorporated in Malaysia)

## Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

## **Derivative financial instruments, commitments and contingencies** (Continued)

### (ii) Commitments and contingencies

In the normal course of business, the Group and the Bank enter into various commitments and incur certain contingent liabilities with legal recourse to their customers. No material losses are anticipated as a result of these transactions and hence, they are not provided for in the Financial Statements.

These commitments and contingencies are not secured over the assets of the Group and the Bank.

The commitments and contingencies constitute the following:

|                                    | 2010      | 2009      |
|------------------------------------|-----------|-----------|
| The Group and the Bank             | Principal | Principal |
| _                                  | RM'000    | RM'000    |
| Credit-related                     |           |           |
| Irrevocable commitments to         |           |           |
| extend credit:                     |           |           |
| - Maturity not exceeding one year  | -         | 19        |
| - Maturity exceeding one year      | 218       | 489       |
| Forward asset purchase             | 300,000   | -         |
| Miscellaneous commitments and      |           |           |
| contingencies                      | 300,000   | 102,750   |
|                                    | 600,218   | 103,258   |
| Treasury-related                   |           |           |
| Interest rate related contracts:   |           |           |
| - Less than one year               | 181,550   | 1,307,700 |
| - One year to less than five years | 196,780   | 906,860   |
| - Five years and above             | 439,200   | 747,750   |
| Equity related contracts:          |           |           |
| - Less than one year               | 224,873   | 1,680,389 |
| - One year to less than five years | 302,293   | 441,184   |
| - Five years and above             | 341,943   | 216,380   |
| 11.0 years and above               | 1,686,639 | 5,300,263 |
|                                    | 2,286,857 | 5,403,521 |
|                                    | 2,200,037 | 3,403,321 |

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

### 7 Loans, advances and financing

|   | The Group and the Bank |        |
|---|------------------------|--------|
|   | 2010                   | 2009   |
|   | RM'000                 | RM'000 |
| (i) By type                             |                        |        |
| Staff loans *                           | 43,360                 | 45,268 |
| Other loans                             | 822                    | 792    |
| Gross loans, advances and financing     | 44,182                 | 46,060 |
| Allowance for bad and doubtful debts:   |                        |        |
| - Individual impairment allowance       | (822)                  | -      |
| - Portfolio impairment allowance        | (650)                  | -      |
| - Specific allowance                    | -                      | (437)  |
| - General allowance                     | <u> </u>               | (683)  |
| Total net loans, advances and financing | 42,710                 | 44,940 |

All loans, advances and financing are measured at amortised cost using the effective interest method.

<sup>\*</sup> Included in staff loans of the Group and the Bank are loans to directors amounting to RM235,667 (2009: RM264,147).

| (ii) By type of customers<br>Individuals  | 44,182        | 46,060 |
|---|---------------|--------|
| (iii) By interest/profit rate sensitivity |               |        |
| Fixed rate                                |               |        |
| - Other fixed rate loan/financing         | <u>44,182</u> | 46,060 |
| (iv) By economic purpose:                 |               |        |
| Personal use                              | 220           | 6      |
| Purchase of residential landed property   | 32,161        | 36,232 |
| Purchase of securities                    | 1             | -      |
| Purchase of transport vehicles            | 11,800        | 9,822  |
|   | 44,182        | 46,060 |
| (v) By geographical distribution          |               |        |
| Malaysia                                  | 44,182        | 46,060 |
| (vi) By residual contractual maturity     |               |        |
| Within one year                           | 238           | 336    |
| One year to less than three years         | 2,163         | 2,187  |
| Three years to less than five years       | 4,966         | 5,447  |
| Five years and more                       | 36,815        | 38,090 |
| •   | 44,182        | 46,060 |
|   |               |        |

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

### 7 Loans, advances and financing (Continued)

|  | The Group and the Ba |        |
|--|----------------------|--------|
|  | 2010                 | 2009   |
|  | RM'000               | RM'000 |
| (vii) Impaired loans/non-performing loans by economic purpose                            |                      |        |
| Purchase of residential landed property  | 690                  | 574    |
| Purchase of transport vehicles   | 132                  | 217    |
| Gross impaired loans/non-performing loans, advances and financing                        | 822                  | 791    |
| (viii) Impaired loans/non-performing loans by geographical distribution                  |                      |        |
| Malaysia   | 822                  | 791    |
| (ix) Movements in the impaired loans/non-performing loans, advances and financing:       |                      |        |
| At 1 January   |                      |        |
| -as previously stated  | 791                  | 458    |
| -classified as impaired due to the adoption of FRS 139*                                  | 86                   | _      |
| Adjusted at 1 January  | 877                  | 458    |
| Impaired/non-performing during the financial year  | 214                  | 384    |
| Amount written back in respect of recoveries   | (269)                | (51)   |
| At 31 December   | 822                  | 791    |
| Gross impaired loans as a percentage of gross loans, advances and financing              | 1.9%                 | 1.7%   |
| * Represents restatement of interest-in-suspense   |                      |        |
| (x) Movements in the allowance for impaired loans/bad and doubtful debts accounts are as | follows:             |        |
| Individual impairment allowance  |                      |        |
| At 1 January   |                      |        |
| -as previously stated  | -                    | -      |
| -effect of adopting FRS 139  | 877                  | -      |
| Adjusted at 1 January  | 877                  |        |
| Allowance made during the financial year   | 214                  | -      |
| Amounts written back during the financial year   | (269)                |        |
| At 31 December   | 822                  |        |
| Portfolio impairment allowance   |                      |        |
| At 1 January   |                      |        |
| -as previously stated  | 683                  | -      |
| -effect of adopting FRS 139  | (4)                  | -      |
| Adjusted at 1 January  | 679                  | -      |
| Amounts written back during the financial year   | (29)                 | -      |
| At 31 December   | 650                  |        |
| Portfolio impairment allowance as % of gross loans, advances and financing               |                      |        |
| less individual impairment allowance   | 1.5%                 | -      |

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

### 7 Loans, advances and financing (Continued)

(x) Movements in the allowance for impaired loans/bad and doubtful debts accounts are as follows (Continued):

|   | The Group and the Bank |        |
|---|------------------------|--------|
|   | 2010                   | 2009   |
| Specific allowance  | RM'000                 | RM'000 |
| At 1 January  |                        |        |
| -as previously stated   | 437                    | 218    |
| -effect of adopting FRS 139   | (437)                  |        |
| Adjusted at 1 January   | -                      | 218    |
| Allowance made during the financial year                            | <u>-</u>               | 219    |
| At 31 December  | <u> </u>               | 437    |
| General allowance At 1 January                                      |                        |        |
| -as previously stated   | 683                    | 870    |
| -effect of adopting FRS 139   | (683)                  | -      |
| Adjusted at 1 January   | -                      | 870    |
| Amounts written back during the financial year                      | -                      | (187)  |
| At 31 December  |                        | 683    |
| As % of gross loans, advances and financing less specific allowance |                        | 1.5%   |

### **8** Other assets

|      | The Gro | <b>і</b> р           | The Ban   | ık  |
|------|---------|----------------------|---|---|
| Note | 2010    | 2009                 | 2010  | 2009  |
|      | RM'000  | RM'000               | RM'000  | RM'000  |
|      |         |                      |   |   |
|      |         |                      |   |   |
|      |         |                      |   |   |
|      |         |                      |   |   |
|      |         |                      |   |   |
| (a)  | 533,925 | 712,018              | 533,880   | 712,000   |
|      |         |                      |   |   |
|      |         |                      |   |   |
|      |         |                      |   |   |
| (b)  | 272,318 | 320,502              | 271,234   | 319,578   |
| _    | 806,243 | 1,032,520            | 805,114   | 1,031,578   |
|      | (a)     | Note 2010<br>RM'0000 | RM'000 RM'000  (a) 533,925 712,018  (b) 272,318 320,502 | Note 2010 2009 2010 RM'000 RM'000  (a) 533,925 712,018 533,880  (b) 272,318 320,502 271,234 |

(Incorporated in Malaysia)

## Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

### **8** Other assets (Continued)

(a) The movement of allowances for collective impairment losses on amount due from brokers and clients is as follows:-

|   | The Group<br>Total | The Bank<br>Total |
|---|--------------------|-------------------|
|   | RM'000             | RM'000            |
| At 1 January                                  | 13,670             | 13,299            |
| Amount written back during the financial year | (2,334)            | (2,193)           |
| Amount written off                            | (251)              | (251)             |
| At 31 December                                | 11,085             | 10,855            |

The Group and the Bank have applied FRS 7 prospectively in accordance with the transitional provisions and hence, the comparatives are not shown.

(b) The movement of allowances for doubtful debts on other debtors is as follows:

|   | Specific<br>allowance<br>RM'000 | Individual<br>RM'000 | Collective<br>allowance<br>RM'000 | Total<br>RM'000 |
|---|---------------------------------|----------------------|-----------------------------------|-----------------|
| At 1 January                                  |                                 |                      |                                   |                 |
| -as previously stated                         | 11,537                          | -                    | -                                 | 11,537          |
| -effect of adopting FRS 139                   | (11,537)                        | 4,277                | 2,087                             | (5,173)         |
| Adjusted at 1 January                         | -                               | 4,277                | 2,087                             | 6,364           |
| Allowance made during the financial year      | -                               | 5,059                | -                                 | 5,059           |
| Amount written back during the financial year | -                               | (3,577)              | -                                 | (3,577)         |
| At 31 December                                | -                               | 5,759                | 2,087                             | 7,846           |

The Group and the Bank have applied FRS 7 prospectively in accordance with the transitional provisions and hence, the comparatives are not shown.

(Incorporated in Malaysia)

## Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

### 9 Deferred taxation

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when the deferred taxes relate to the same tax authority. The following amounts, determined after appropriate offsetting, are shown in the balance sheet.

|                               | The Gr | The Group        |        | Bank   |
|-------------------------------|--------|------------------|--------|--------|
|                               | 2010   | <b>2010</b> 2009 |        | 2009   |
|                               | RM'000 | RM'000           | RM'000 | RM'000 |
| Deferred taxation asset (net) | 44,329 | 5,083            | 44,270 | 5,019  |

The gross movement on the deferred income tax account is as follows:

|   | The Group |          | The Bank |         |  |
|---|-----------|----------|----------|---------|--|
|   | 2010      | 2009     | 2010     | 2009    |  |
|   | RM'000    | RM'000   | RM'000   | RM'000  |  |
| At 1 January                            |           |          |          |         |  |
| -as previously stated                   | 5,083     | 11,396   | 5,019    | 11,262  |  |
| -effect of adopting FRS 139             | (7,332)   | <u> </u> | (7,332)  |         |  |
| Adjusted at 1 January 2010              | (2,249)   | 11,396   | (2,313)  | 11,262  |  |
| (Credited)/charged to income statement  |           |          |          |         |  |
| - Loans, advances and financing         | 976       | (44)     | 976      | (44)    |  |
| - Excess of capital allowance over      |           |          |          |         |  |
| depreciation                            | (494)     | (548)    | (500)    | (543)   |  |
| - Other temporary differences           | 22,198    | (3,000)  | 22,206   | (2,935) |  |
| - Under-accrual in prior years          | 23,898    | 3,006    | 23,901   | 3,006   |  |
|   | 46,578    | (586)    | 46,583   | (516)   |  |
| Transferred to equity:                  |           |          |          |         |  |
| - Revaluation reserve - financial       |           |          |          |         |  |
| investments available-for-sale          | <u> </u>  | (5,727)  | <u> </u> | (5,727) |  |
| At 31 December                          | 44,329    | 5,083    | 44,270   | 5,019   |  |
| _                                       |           |          | <u> </u> |         |  |
| Deferred tax assets (before offsetting) |           |          |          |         |  |
| Loans, advances and financing           | -         | 229      | -        | 229     |  |
| Other temporary differences             | 48,464    | 8,508    | 48,400   | 8,439   |  |
| _                                       | 48,464    | 8,737    | 48,400   | 8,668   |  |
| Offsetting                              | (4,135)   | (3,654)  | (4,130)  | (3,649) |  |
| Deferred tax assets (after offsetting)  | 44,329    | 5,083    | 44,270   | 5,019   |  |
| _                                       |           |          |          |         |  |

(Incorporated in Malaysia)

## Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

### 9 Deferred taxation (Continued)

The gross movement on the deferred income tax account is as follows: (Continued)

|  | The Grou | ир                           | The Bank |                              |  |                              |  |                  |  |                              |  |                              |  |      |
|--|----------|------------------------------|----------|------------------------------|--|------------------------------|--|------------------|--|------------------------------|--|------------------------------|--|------|
|  | 2010     | <b>2010</b> 2009 <b>2010</b> |          | <b>2010</b> 2009 <b>2010</b> |  | <b>2010</b> 2009 <b>2010</b> |  | <b>2010</b> 2009 |  | <b>2010</b> 2009 <b>2010</b> |  | <b>2010</b> 2009 <b>2010</b> |  | 2009 |
|  | RM'000   | RM'000                       | RM'000   | RM'000                       |  |                              |  |                  |  |                              |  |                              |  |      |
| Deferred tax liabilities (before offsetting) |          |                              |          |                              |  |                              |  |                  |  |                              |  |                              |  |      |
| Property, plant and equipment                | (4,135)  | (3,654)                      | (4,130)  | (3,649)                      |  |                              |  |                  |  |                              |  |                              |  |      |
| Offsetting                                   | 4,135    | 3,654                        | 4,130    | 3,649                        |  |                              |  |                  |  |                              |  |                              |  |      |
| Deferred tax liabilities                     |          | _                            |          | _                            |  |                              |  |                  |  |                              |  |                              |  |      |
| (after offsetting)                           |          |                              |          | -                            |  |                              |  |                  |  |                              |  |                              |  |      |

### 10 Statutory deposits with Bank Negara Malaysia

The non-interest bearing statutory deposits are maintained with Bank Negara Malaysia in compliance with Section 26(2)(c) of the Central Bank of Malaysia Act, 2009, the amounts of which are determined at set percentages of total eligible liabilities.

### 11 Investment in subsidiaries

| The I                          | Bank   |
|--------------------------------|--------|
| 2010                           | 2009   |
| RM'000                         | RM'000 |
| Unquoted shares, at cost 9,050 | 9,050  |

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

### 11 Investment in subsidiaries (Continued)

The subsidiaries of the Bank all of which are incorporated in Malaysia, are as follows:

|                            |                      | Percentage of equity held |      |                                       |      |
|----------------------------|----------------------|---------------------------|------|---------------------------------------|------|
|                            |                      | Directly by the Bank      |      | Through the Bank's subsidiary company |      |
| Name of subsidiary         | Principal activities | 2010                      | 2009 | 2010                                  | 2009 |
|                            |                      | %                         | %    | %                                     | %    |
| CIMB Holdings Sdn Bhd      | Investment holding   | 100                       | 100  | -                                     | -    |
| CIMBS Sdn Bhd              | Dormant              | -                         | -    | 100                                   | 100  |
| CIMSEC Nominees (Tempatan) |                      |                           |      |                                       |      |
| Sdn Bhd                    | Nominee services     | 100                       | 100  | -                                     | -    |
| CIMSEC Nominees (Asing)    |                      |                           |      |                                       |      |
| Sdn Bhd                    | Nominee services     | 100                       | 100  | -                                     | -    |
| CIMSEC Nominees Sdn Bhd    | Nominee services     | 100                       | 100  | -                                     | -    |
| CIMB Futures Sdn Bhd       | Futures broking      | 100                       | 100  | -                                     | -    |
| CIMB Nominees (Tempatan)   |                      |                           |      |                                       |      |
| Sdn Bhd                    | Nominee services     | 100                       | 100  | -                                     | -    |
| CIMB Nominees (Asing)      |                      |                           |      |                                       |      |
| Sdn Bhd                    | Nominee services     | 100                       | 100  | -                                     | -    |
| CIMB Discount House Berhad | Dormant              | 100                       | 100  | -                                     | -    |

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

### 12 Investment in associates

|  | The Group               |                         |  |
|--|-------------------------|-------------------------|--|
|  | 2010                    | 2009                    |  |
|  | RM'000                  | RM'000                  |  |
| Unquoted shares, at cost   | 5,280                   | 4,833                   |  |
| Share of net assets other than premium of associates<br>Premium on acquisition | 2,477<br>2,803<br>5,280 | 2,030<br>2,803<br>4,833 |  |

The Group's share of income and expenses of associates is as follows:

|                               | The Group |         |  |
|-------------------------------|-----------|---------|--|
|                               | 2010      |         |  |
|                               | RM'000    | RM'000  |  |
| Income                        | 2,569     | 2,389   |  |
| Expenses                      | (1,498)   | (1,271) |  |
| Profit before taxation        | 1,071     | 1,118   |  |
| Taxation                      | (225)     | (330)   |  |
| Profit for the financial year | 846       | 788     |  |

The Group's share of the assets and liabilities of the associates is as follows:

|                     | The Gi | The Group |  |  |
|---------------------|--------|-----------|--|--|
|                     | 2010   | 2009      |  |  |
|                     | RM'000 | RM'000    |  |  |
| Non-current assets  | 293    | 313       |  |  |
| Current assets      | 2,943  | 2,747     |  |  |
| Current liabilities | (759)  | (1,030)   |  |  |
| Net assets          | 2,477  | 2,030     |  |  |

The associates held through CIMB Holdings Sdn Bhd are:

|                     |                      | Percentage of equity held |      |                                       |      |
|---------------------|----------------------|---------------------------|------|---------------------------------------|------|
|                     |                      | Directly by the Bank      |      | Through the Bank's subsidiary company |      |
| Name of associates  | Principal activities | 2010                      | 2009 | 2010                                  | 2009 |
|                     |                      | %                         | %    | %                                     | %    |
| CIMB Trustee Berhad | Trustee services     | -                         | -    | 20                                    | 20   |
| BHLB Trustee Berhad | Trustee services     | -                         | -    | 20                                    | 20   |

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

### 13 Property, plant and equipment

| The Group<br>2010   | Leasehold land -<br>50 years or more<br>RM'000 |         | Office<br>equipment and<br>furniture and<br>fittings<br>RM'000 | Computer<br>equipment and<br>software*<br>RM'000 | Motor<br>vehicles<br>RM'000 | Renovation<br>RM'000 | Total<br>RM'000 |
|---|--|---------|--|--|-----------------------------|----------------------|-----------------|
| Cost  |  |         |  |  |                             |                      |                 |
| -as previously reported<br>-effect of adopting FRS 117<br>improvement | 18,609   | 7,135   | 26,441   | 40,756   | 49,146                      | 15,025               | 157,112         |
| Adjusted at 1 January 2010  | 18,609   | 7,135   | 26,441   | 40,756   | 49,146                      | 15,025               | 157,112         |
| Additions   | -  | - ,,200 | 2,926  | 7,383  | 29,905                      | 6,458                | 46,672          |
| Disposals   | -  | -       | (3,088)  | (1,242)  | (9,050)                     | •                    | (13,380)        |
| Reclassification  | -  | -       | (7)  | -  | •                           | 7                    | <u> </u>        |
| At 31 December  | 18,609   | 7,135   | 26,272   | 46,897   | 70,001                      | 21,490               | 190,404         |
| Accumulated depreciation  |  |         |  |  |                             |                      |                 |
| -as previously reported<br>-effect of adopting FRS 117<br>improvement | 2,728  | 1,048   | 21,765   | 29,136   | 26,907                      | 4,764                | 86,348          |
| Adjusted at 1 January 2010  | 2,728  | 1,048   | 21,765   | 29,136   | 26,907                      | 4,764                | 86,348          |
| Charge for the financial year   | 372  | 143     | 3,402  | 6,200  | 9,607                       | 3,300                | 23,024          |
| Disposals   |  |         | (2,973)  | (1,197)  | (7,775)                     | •                    | (11,945)        |
| Reclassification  | -  | -       | (7)  | -  | -                           | 7                    | •               |
| At 31 December  | 3,100  | 1,191   | 22,187   | 34,139   | 28,739                      | 8,071                | 97,427          |
| Net book value as at<br>31 December 2010                              | 15,509   | 5,944   | 4,085  | 12,758   | 41,262                      | 13,419               | 92,977          |
|   | 23,007   | -,711   | .,000  | ,/00   | ,                           | ,/                   | · = y · / /     |

<sup>\*</sup>Computer software are mostly integral to the systems of the Bank and the Group and accordingly have not been reclassified as intangibles under FRS 138: Intangible Assets.

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

### 13 Property, plant and equipment (Continued)

| The Group  |  |   | Office   |  |                             |                      |                 |
|--|--|---|--|--|-----------------------------|----------------------|-----------------|
| 2009   | Leasehold land -<br>50 years or more<br>RM'000 | Bulding on<br>leasehold land-<br>50 years or more<br>RM'000 | equipment and<br>furniture and<br>fittings<br>RM'000 | Computer<br>equipment and<br>software*<br>RM'000 | Motor<br>vehicles<br>RM'000 | Renovation<br>RM'000 | Total<br>RM'000 |
| Cost   |  |   |  |  |                             |                      |                 |
| At 1 January -as previously reported -effect of adopting FRS 117 | -  | 7,135   | 25,754   | 33,666   | 51,318                      | 13,134               | 131,007         |
| improvement  | 18,609   | -   | -  | -  | -                           | -                    | 18,609          |
| Adjusted at 1 January  | 18,609   | 7,135   | 25,754   | 33,666   | 51,318                      | 13,134               | 149,616         |
| Additions  | -  | -   | 687  | 7,191  | 1,287                       | 1,891                | 11,056          |
| Disposals  | -  | -   | -  | (101)  | (3,459)                     | -                    | (3,560)         |
| At 31 December, as restated                                      | 18,609   | 7,135   | 26,441   | 40,756   | 49,146                      | 15,025               | 157,112         |
| Accumulated depreciation At 1 January -as previously reported    | -  | 906   | 18,619   | 22,279   | 19,923                      | 2,694                | 64,421          |
| -effect of adopting FRS 117 improvement                          | 2,356  | -   | -  | -  | -                           | _                    | 2,356           |
| Adjusted at 1 January  | 2,356  | 906   | 18,619   | 22,279   | 19,923                      | 2,694                | 66,777          |
| Charge for the financial year                                    | 372  | 142   | 3,146  | 6,913  | 9,321                       | 2,070                | 21,964          |
| Disposals  | -  | -   | -  | (56)   | (2,337)                     | -                    | (2,393)         |
| At 31 December, as restated                                      | 2,728  | 1,048   | 21,765   | 29,136   | 26,907                      | 4,764                | 86,348          |
| Net book value as at 31 December 2009                            | 15,881   | 6,087   | 4,676  | 11,620   | 22,239                      | 10,261               | 70,764          |

<sup>\*</sup>Computer software are mostly integral to the systems of the Bank and the Group and accordingly have not been reclassified as intangibles under FRS 138: Intangible Assets.

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

### 13 Property, plant and equipment (Continued)

|                               |                  |                  | Office           |           |          |            |          |
|-------------------------------|------------------|------------------|------------------|-----------|----------|------------|----------|
|                               |                  | -                | $equipment\ and$ | Computer  |          |            |          |
|                               | Leasehold land - |                  |                  |           | Motor    |            |          |
|                               | •                | 50 years or more | fittings         | software* | vehicles | Renovation | Total    |
|                               | RM'000           | RM'000           | RM'000           | RM'000    | RM'000   | RM'000     | RM'000   |
| The Bank                      |                  |                  |                  |           |          |            |          |
| 2010                          |                  |                  |                  |           |          |            |          |
| Cost                          |                  |                  |                  |           |          |            |          |
| -as previously reported       | 18,609           | 7,135            | 26,135           | 40,375    | 49,146   | 14,695     | 156,095  |
| -effect of adopting FRS 117   |                  |                  |                  |           |          |            |          |
| improvement                   | -                | -                | -                | -         | -        | -          | -        |
| Adjusted at 1 January 2010    | 18,609           | 7,135            | 26,135           | 40,375    | 49,146   | 14,695     | 156,095  |
| Additions                     | -                | -                | 2,926            | 7,362     | 29,905   | 6,460      | 46,653   |
| Disposals                     | -                | -                | (3,089)          | (1,240)   | (9,050)  | -          | (13,379) |
| Reclassification              | -                | -                | (6)              | -         | -        | 6          | -        |
| At 31 December                | 18,609           | 7,135            | 25,966           | 46,497    | 70,001   | 21,161     | 189,369  |
| Accumulated depreciation      |                  |                  |                  |           |          |            |          |
| -as previously reported       | 2,728            | 1,047            | 21,503           | 28,835    | 25,681   | 4,470      | 84,264   |
| -effect of adopting FRS 117   |                  |                  |                  |           |          |            |          |
| improvement                   | -                | -                | -                | -         |          | -          | -        |
| Adjusted at 1 January 2010    | 2,728            | 1,047            | 21,503           | 28,835    | 25,681   | 4,470      | 84,264   |
| Charge for the financial year | 372              | 143              | 3,379            | 6,151     | 9,607    | 3,283      | 22,935   |
| Disposals                     | -                | -                | (2,974)          | (1,197)   | (7,775)  | -          | (11,946) |
| Reclassification              | -                | -                | (6)              | -         | -        | 6          | -        |
| At 31 December                | 3,100            | 1,190            | 21,902           | 33,789    | 27,513   | 7,759      | 95,253   |
| Net book value as at          | 15 500           | 5.045            | 4064             | 13 500    | 42.400   | 12.402     | 04.117   |
| 31 December 2010              | 15,509           | 5,945            | 4,064            | 12,708    | 42,488   | 13,402     | 94,116   |

<sup>\*</sup> Computer software are mostly integral to the systems of the Bank and the Group and accordingly have not been reclassified as intangibles under FRS 138: Intangible Assets.

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

### 13 Property, plant and equipment (Continued)

| The Bank<br>2009   | Leasehold land -<br>50 years or more<br>RM'000 | U     | Office<br>equipment and<br>furniture and<br>fittings<br>RM'000 | Computer<br>equipment and<br>software*<br>RM'000 | Motor<br>vehicles<br>RM'000 | Renovation<br>RM'000 | Total<br>RM'000 |
|--|--|-------|--|--|-----------------------------|----------------------|-----------------|
| Cost   |  |       |  |  |                             |                      |                 |
| At 1 January -as previously reported -effect of adopting FRS 117 | -  | 7,135 | 25,448   | 33,335   | 51,318                      | 12,804               | 130,040         |
| improvement  | 18,609   | -     | -  | -  | -                           | -                    | 18,609          |
| Adjusted at 1 January  | 18,609   | 7,135 | 25,448   | 33,335   | 51,318                      | 12,804               | 148,649         |
| Additions  | -  | -     | 687  | 7,141  | 1,287                       | 1,891                | 11,006          |
| Disposals  |  | -     | -  | (101)  | (3,459)                     | -                    | (3,560)         |
| At 31 December, as restated                                      | 18,609   | 7,135 | 26,135   | 40,375   | 49,146                      | 14,695               | 156,095         |
| Accumulated depreciation   |  |       |  |  |                             |                      |                 |
| At 1 January   |  |       |  |  |                             |                      |                 |
| -as previously reported  | -  | 905   | 18,385   | 22,028   | 18,694                      | 2,458                | 62,470          |
| -effect of adopting FRS 117 improvement                          | 2,356  | -     | -  | -  | -                           | -                    | 2,356           |
| Adjusted at 1 January  | 2,356  | 905   | 18,385   | 22,028   | 18,694                      | 2,458                | 64,826          |
| Charge for the financial year                                    | 372  | 142   | 3,118  | 6,863  | 9,321                       | 2,012                | 21,828          |
| Disposals  |  | -     | -  | (56)   | (2,334)                     | -                    | (2,390)         |
| At 31 December, as restated                                      | 2,728  | 1,047 | 21,503   | 28,835   | 25,681                      | 4,470                | 84,264          |
| Net book value as at   | 15,881   | 6,088 | 4,632  | 11,540   | 23,465                      | 10,225               | 71,831          |
| 31 December 2009   |  |       |  |  |                             |                      | 1               |

<sup>\*</sup> Computer software are mostly integral to the systems of the Bank and the Group and accordingly have not been reclassified as intangibles under FRS 138: Intangible Assets.

(Incorporated in Malaysia)

## Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

### 14 Goodwill on consolidation

|                          | The Grou | ıp     |
|--------------------------|----------|--------|
|                          | 2010     | 2009   |
|                          | RM'000   | RM'000 |
| At 1 January/31 December | 964      | 964    |

### Allocation of goodwill to cash-generating units

Goodwill has been allocated to the following cash-generating-unit ("CGU"). This CGU does not carry any intangible asset with indefinite useful life:

| Acquisition     | CGU           | RM'000 |
|-----------------|---------------|--------|
| CIMBS Sdn. Bhd. | Stock-broking | 964    |

Goodwill is tied to the stock-broking business of the Group, originally arising from the acquisition of CIMBS Sdn Bhd, the net assets and business of the operations, for which, have been transferred to the Bank.

#### Impairment test for goodwill

The recoverable amount of the CGU is determined based on value-in-use calculations. These calculations use pre-tax cash flow projections based on the 2011 financial budgets approved by management, projected for 5 years based on the average to year historical Gross Domestic Product ("GDP") growth of the country covering a five-year period, revised for current economic conditions. Cash flows beyond the five-year period are extrapolated using an estimated growth rate of 5.0% (2009: 5.0%). The discount rate used is 8.89% (2009: 7.1%) which reflects the specific risks relating to the CGU.

Management believes that no reasonably possible change in any of the key assumptions would cause the carrying value of any CGU to exceed its recoverable amount.

### Impairment charge

There is no impairment charge for the financial year ended 31 December 2010. (2009: RM Nil)

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

### 15 Deposits from customers

| •   | The Group and the Bank |           |  |
|---|------------------------|-----------|--|
|   | 2010                   | 2009      |  |
|   | RM'000                 | RM'000    |  |
| Fixed deposits  | 640,634                | 249,250   |  |
| Negotiable instruments of deposits  | 378,840                | 1,102,280 |  |
| Others  | 188,165                | 1,242,156 |  |
|   | 1,207,639              | 2,593,686 |  |
|   |                        |           |  |
| (i) The maturity structure of fixed deposits and negotiable instruments of deposits |                        |           |  |
| Due within six months   | 707,307                | 552,850   |  |
| Six months to less than one year  | -                      | 96,000    |  |
| One year to less than three years   | 197,045                | 201,000   |  |
| Three years to less than five years   | -                      | 252,430   |  |
| More than five years  | 115,122                | 249,250   |  |
|   | 1,019,474              | 1,351,530 |  |
| (ii) By type of customers:  |                        |           |  |
| - Local government and statutory authorities  | 69,400                 | 144,400   |  |
| - Business enterprises  | 729,876                | 1,281,806 |  |
| - Individuals   | 404,363                | 1,157,180 |  |
| - Others  | 4,000                  | 10,300    |  |
|   | 1,207,639              | 2,593,686 |  |
|   |                        |           |  |

### 16 Deposits and placements of banks and other financial institutions

|                              | The Group an | The Group and the Bank |  |  |
|------------------------------|--------------|------------------------|--|--|
|                              | 2010         | 2009                   |  |  |
|                              | RM'000       | RM'000                 |  |  |
| Licensed banks               | 1,147,692    | 2,697,875              |  |  |
| Other financial institutions | 346,308      | 450,671                |  |  |
|                              | 1,494,000    | 3,148,546              |  |  |

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

### 17 Other liabilities

|                            | The Group |           | The Bank |           |
|----------------------------|-----------|-----------|----------|-----------|
|                            | 2010      | 2009      | 2010     | 2009      |
|                            | RM'000    | RM'000    | RM'000   | RM'000    |
| Due to brokers and clients | 845,346   | 1,155,232 | 761,186  | 1,098,112 |
| Others                     | 181,545   | 174,086   | 179,799  | 167,009   |
|                            | 1,026,891 | 1,329,318 | 940,985  | 1,265,121 |

### 18 Provision for taxation and zakat

|          | The Group |        | The Bank |        |
|----------|-----------|--------|----------|--------|
|          | 2010      | 2009   | 2010     | 2009   |
|          | RM'000    | RM'000 | RM'000   | RM'000 |
| Taxation | 45,801    | 36,280 | 45,741   | 36,280 |
| Zakat    | 607       | 607    | 607      | 607    |
|          | 46,408    | 36,887 | 46,348   | 36,887 |

## 19 Share capital

|   | The Group and the Bank |           |
|---|------------------------|-----------|
|   | 2010                   | 2009      |
|   | RM'000                 | RM'000    |
| Authorised ordinary shares of RM1 each            |                        |           |
| At 1 January/31 December                          | 500,000                | 500,000   |
|   |                        |           |
| Issued and fully paid ordinary shares of RM1 each |                        |           |
| At 1 January                                      | 100,000                | 219,242   |
| Bonus issue                                       | -                      | 190,758   |
| Capital repayment                                 | -                      | (310,000) |
| At 31 December                                    | 100,000                | 100,000   |

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

#### 20 Redeemable preference shares

|  | The Group and the Bank |        |
|--|------------------------|--------|
|  | 2010                   | 2009   |
|  | RM'000                 | RM'000 |
| Authorised redeemable preference shares of RM0.01 each At 1 January/31 December            | <u> </u>               | 10     |
| Issued and fully paid redeemable preference shares of RM0.01 each At 1 January/31 December | 10                     | 10     |

On 30 January 2008, the Bank had allotted and issued 1,000,000 Redeemable Preference Shares ("RPS") of RM0.01 each to its ultimate holding company, CIMB Group Holdings Berhad at an issue price of RM0.01 sen per share.

The main features of the RPS are as follows:

- (i) The RPS do not carry any fixed dividends
- (ii) The RPS will rank superior to ordinary shares in the event of winding up or liquidation of the Bank
- (iii) The RPS rank pari passu in all aspects among themselves
- (iv) The RPS carry no right to vote at any general meeting of the ordinary shareholders of the Bank
- (v) The RPS are not convertible to ordinary shares of the Bank
- (vi) The RPS may only be redeemed subject to BNM's approval at the option of the Bank (but not the holder) at anytime from the issue date

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

#### 21 Reserves

- (i) Included in the Group's and the Bank's reserves are statutory reserves of RM155,805,000 (2009: RM155,805,000), maintained in compliance with Section 36 of the Banking And Financial Institutions Act, 1989. These statutory reserves are not distributable by way of dividends.
- (ii) Pursuant to the Finance Act, 2007 which was gazetted on 28 December 2007, dividends paid, credited or distributed to shareholders are not tax deductible by the Bank, but is exempted from tax in the hands of the shareholders ("single tier system"). During the financial year, the Bank has fully utilised the credit in the Section 108 balance to distribute dividend payments to its shareholders as allowed by the transitional provision under the Finance Act, 2007. Subsequent to the full utilisation of the Section 108 balance, the Bank will be subject to the single tier system
- (iii) Revaluation reserve financial investments available-for-sale

Movement of the revaluation reserve of financial investments available-for-sale is shown in the statements of comprehensive income.

(iv) Options reserve - employee share option scheme

The share options granted to Directors and employees of the Group are that of the Bank's ultimate holding company, CIMB Group. The terms of the share options granted are disclosed in Note 39.

- (v) Capital reserve, which is non-distributable, relates to the retained earnings of CIMB Discount House Berhad and CIMBS Sdn Bhd from 1 January 2006 to 30 June 2006 and 1 January 2006 to 31 December 2006 respectively, which were transferred to the Bank, arising from the business combinations under common control using the "pooling-of-interests'/merger accounting method in financial year 2006.
- (vi) Merger reserve, which is non-distributable, relates to the difference between the cost of the merger between the Bank, CIMB Discount House Berhad and CIMBS Sdn Bhd in 2006 and the value of the net assets and reserves transferred to the Bank and the Group.

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

#### 21 Reserves (Continued)

#### (vii) Options reserve - employee share option scheme (Continued)

Movements in the number of share options outstanding and their related weighted average exercise prices for share options scoped in under FRS 2, are as follows:

|                            | 2010           |              | 2009           |              |
|----------------------------|----------------|--------------|----------------|--------------|
|                            | Average        |              | Average        |              |
|                            | exercise price | Options      | exercise price | Options      |
|                            | RM/share       | (units '000) | RM/share       | (units '000) |
| At start of financial year | -              | -            | 4.65           | 15,446       |
| Granted                    | -              | -            | 4.82           | 240          |
| Forfeited                  | -              | -            | 4.70           | -            |
| Exercised                  | -              | -            | 4.65           | (15,629)     |
| Expired                    | <u>-</u>       | -            | 4.79           | (57)         |
| At end of financial year   | <u> </u>       | -            |                | <u> </u>     |

EESOS 2, EESOS 3 and EESOS 4 had since expired on 29 December 2009 and as such there are no share options outstanding as at 31 December 2010 and 31 December 2009. The weighted average share price in 2009 was RM9.43 per share.

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

### 22 Interest income

|  | The Group |        | The Bank |        |
|--|-----------|--------|----------|--------|
|  | 2010      | 2009   | 2010     | 2009   |
|  | RM'000    | RM'000 | RM'000   | RM'000 |
| Loans, advances and financing            |           |        |          |        |
| - interest income other than recoveries  | 1,591     | 1,644  | 1,591    | 1,644  |
| - recoveries from impaired loans         | (11)      | -      | (11)     | -      |
| Money at call and deposits placements    |           |        |          |        |
| with banks and other financial           |           |        |          |        |
| institutions                             | 36,917    | 27,176 | 36,029   | 25,966 |
| Reverse repurchase agreements            | 5,674     | 3,832  | 5,674    | 3,832  |
| Financial assets held for trading        | 4,621     | 4,907  | 4,621    | 4,907  |
| Financial investments available-for-sale | -         | 9,870  | -        | 9,870  |
| Financial investments held-to-maturity   | -         | 5,386  | -        | 5,386  |
| Others                                   | 1,091     | 3,167  | 1,091    | 3,167  |
| _  | 49,883    | 55,982 | 48,995   | 54,772 |
| Accretion of discounts less amortisation |           |        |          |        |
| of premium                               | 2,530     | 2,799  | 2,530    | 2,799  |
| _  | 52,413    | 58,781 | 51,525   | 57,571 |

### 23 Interest expense

|                                      | The Group |        | The Group Ti |        | The B | ank |
|--------------------------------------|-----------|--------|--------------|--------|-------|-----|
|                                      | 2010      | 2009   | 2010         | 2009   |       |     |
|                                      | RM'000    | RM'000 | RM'000       | RM'000 |       |     |
| Deposits and placements of banks and |           |        |              |        |       |     |
| other financial institutions         | 25,659    | 21,454 | 25,659       | 21,454 |       |     |
| Deposits from customers              | 23,336    | 16,484 | 23,336       | 16,484 |       |     |
| Negotiable certificates of deposits  | -         | 42     | -            | 42     |       |     |
| Subordinated notes                   | -         | 5,389  | -            | 5,389  |       |     |
| Others                               | -         | 617    | -            | 546    |       |     |
|                                      | 48,995    | 43,986 | 48,995       | 43,915 |       |     |

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

## Write back of/(allowance for) impairment losses on loans, advances and financing

|  | The Group and the Bank |        |
|--|------------------------|--------|
|  | 2010                   | 2009   |
|  | RM'000                 | RM'000 |
| Write back of /(allowance for) impairment losses / bad and doubtful debts on loans, advances and financing : |                        |        |
| (a) Individual impairment allowance  |                        |        |
| - made during the financial year   | (214)                  | -      |
| - written back during the financial year   | 269                    | -      |
| (b) Portfolio impairment allowance   |                        |        |
| - written back during the financial year   | 29                     | -      |
| (c) Specific allowance   |                        |        |
| - made during the financial year   | -                      | (219)  |
| (d) General allowance  |                        |        |
| - written back during the financial year   | -                      | 187    |
|  | 84                     | (32)   |

#### 25 Fee and commission income

|                                       | The Group and the Bank |         |
|---------------------------------------|------------------------|---------|
|                                       | 2010                   |         |
|                                       | RM'000                 | RM'000  |
| Fees on loans, advances and financing | 7,548                  | 491     |
| Portfolio management fees             | 9,393                  | 9,206   |
| Advisory and arrangement fees         | 74,611                 | 70,869  |
| Underwriting commissions              | 11,067                 | 10,893  |
| Placement fees                        | 32,845                 | 132,415 |
| Other fee income                      | 8,214                  | 9,814   |
|                                       | 143,678                | 233,688 |

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

### 26 Dividend income

|                                   | The Group |        | The Group The Bank |        |
|-----------------------------------|-----------|--------|--------------------|--------|
|                                   | 2010      | 2009   | 2010               | 2009   |
|                                   | RM'000    | RM'000 | RM'000             | RM'000 |
|                                   |           |        |                    |        |
| Financial assets held for trading | 2         | 462    | 2                  | 462    |
| Subsidiaries                      | -         | -      | -                  | 2,457  |
| •                                 | 2         | 462    | 2                  | 2,919  |

## 27 Net trading income

|  | The Group and the Bank |        |
|--|------------------------|--------|
|  | 2010                   | 2009   |
|  | RM'000                 | RM'000 |
| Gain arising from trading in financial assets held for trading       |                        |        |
| - realised gain  | 2,197                  | 2,408  |
| - unrealised gain  | 4,191                  | 15,916 |
| Gain/(loss) arising from trading in derivative financial instruments |                        |        |
| - realised gain  | 693                    | 65     |
| - unrealised loss  | (4)                    | (4)    |
|  | 7,077                  | 18,385 |

### 28 Gain arising from sale of financial investments available-for-sale

|   | The Group and | The Group and the Bank |  |
|---|---------------|------------------------|--|
|   | 2010          | 2009                   |  |
|   | RM'000        | RM'000                 |  |
| Gain from sale of financial investments |               |                        |  |
| available-for-sale                      | -             | 3                      |  |

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

## 29 Other non-interest (expense)/income

|  | The Grou         | ıp              | The Bar               | ık                |
|--|------------------|-----------------|-----------------------|-------------------|
|  | 2010             | 2009            | 2010                  | 2009              |
|  | RM'000           | RM'000          | RM'000                | RM'000            |
| Foreign exchange (loss)/gain             |                  |                 |                       |                   |
| - unrealised                             | (5,422)          | (1,151)         | (5,422)               | (1,151)           |
| - realised                               | (9)              | 1,029           | (9)                   | 1,029             |
| Gain on disposal of property, plant      | ( )              | -,>             | ( )                   | -,>               |
| and equipment                            | 2,588            | 533             | 2,588                 | 533               |
| Other non-operating income               | 1,902            | 2,384           | 891                   | 2,782             |
| other non operating meome                | (941)            | 2,795           | $\frac{091}{(1,952)}$ | 3,193             |
|  | (7.12)           | 2,773           | (1,>02)               | 3,173             |
| 30 Overheads                             |                  |                 |                       |                   |
|  | The Gro          | ир              | The Ba                | nk                |
|  | 2010             | 2009            | 2010                  | 2009              |
|  | RM'000           | RM'000          | RM'000                | RM'000            |
| Personnel costs                          |                  |                 |                       |                   |
| - Salaries, allowances and bonuses       | 147,130          | 99,259          | 146,084               | 98,339            |
| - EPF                                    | 22,060           | 14,712          | 21,937                | 14,566            |
| - EESOS expense                          | -                | 1,230           | -                     | 1,230             |
| - Training fees                          | 5,632            | 5,241           | 5,631                 | 5,240             |
| - Overtime, meal and transport claims    | 894              | 658             | 894                   | 658               |
| - Others                                 | 11,667           | 9,315           | 11,602                | 9,222             |
|  | 187,383          | 130,415         | 186,148               | 129,255           |
| Establishment costs                      |                  |                 |                       |                   |
| - Depreciation of property, plant        |                  |                 |                       |                   |
| and equipment                            | 23,024           | 21,964          | 22,935                | 21,828            |
| - Rental                                 | 9,476            | 9,376           | 8,635                 | 8,413             |
| - Others                                 | 12,679           | 12,262          | 12,650                | 12,217            |
|  | 45,179           | 43,602          | 44,220                | 42,458            |
| Marketing expenses                       |                  |                 |                       |                   |
| - Advertisement                          | 3,844            | 7,653           | 3,842                 | 7,649             |
| - Entertainment expenses                 | 830              | 6,999           | 821                   | 6,993             |
| - Promotional expenses and public        |                  |                 |                       |                   |
| relations                                | -                | 2,980           | -                     | 2,980             |
| - Others                                 | 56               | 3,329           | 45                    | 3,322             |
|  | 4,730            | 20,961          | 4,708                 | 20,944            |
| Administration and general expenses      |                  |                 | <b>-</b> 400          |                   |
| - Legal and professional fees            | 7,507            | 10,007          | 7,489                 | 9,978             |
| - Communication                          | 6,437            | 4,941           | 6,361                 | 4,841             |
| - Printing and stationery                | 2,184            | 2,344           | 2,180                 | 2,331             |
| - Licensing fee, exchange fee and levies | 7,951            | 6,248           | 7,951                 | 6,248             |
| - Administrative vehicle, travelling and | 0.737            | 7.200           | 0.703                 | 7 177             |
| insurance expenses                       | 9,726            | 7,209           | 9,702                 | 7,177             |
| - Others                                 | 23,512<br>57,317 | 4,924<br>35,673 | 23,399                | 4,769             |
| Total arombood armores                   | 294,609          | 230,651         | 57,082<br>292,158     | 35,344<br>228,001 |
| Total overhead expenses                  | <u> </u>         | 230,031         | 474,130               | 220,001           |

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

### **30** Overheads (Continued)

|                                    | The Group |        | The Bank |        |
|------------------------------------|-----------|--------|----------|--------|
|                                    | 2010      | 2009   | 2010     | 2009   |
|                                    | RM'000    | RM'000 | RM'000   | RM'000 |
| The above expenditure includes the |           |        |          |        |
| following disclosures:             |           |        |          |        |
| Directors' remuneration (Note 31)  | 17,526    | 17,463 | 17,526   | 17,463 |
| Rental of premises                 | 5,762     | 5,387  | 5,633    | 5,267  |
| Hire of equipment                  | 3,714     | 3,989  | 3,002    | 3,146  |
| Auditors' remuneration             |           |        |          |        |
| - Statutory audit (PwC Malaysia)   | 153       | 173    | 125      | 145    |
| - Statutory audit (other firms)    | 17        | 17     | 17       | 17     |
| - Half year review                 | 30        | 30     | 30       | 30     |
| - Non-audit services               | 19        | 25     | 15       | 21     |

Included in the overhead expenses are support costs (including Group CEO's office) amounting to RM186 million (2009: RM116 million) which were incurred on behalf of CIMB Bank Berhad ("CIMB Bank") and recovered therefrom during the financial year based on certain agreed methods such as Capital-at-Risk, head count, actual costs, revenue and time incurred by the relevant personnel.

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

#### 31 Directors' remuneration

The Directors of the Bank in office during the financial year were as follows:

Non-Executive Directors
Dato' Sri Mohamed Nazir bin Abdul Razak
Dato' Hamzah bin Bakar
Dato' Zainal Abidin bin Putih
Nicholas Rupert Heylett Bloy
Zahardin bin Omardin

**Executive Director** 

Dato' Charon Wardini bin Mokhzani

The Directors of the Bank and their total remuneration during the financial year are analysed below:

|                                  | The Group |        | The Ba | nk     |
|----------------------------------|-----------|--------|--------|--------|
|                                  | 2010      | 2009   | 2010   | 2009   |
|                                  | RM'000    | RM'000 | RM'000 | RM'000 |
| Executive Director and Group CEO |           |        |        |        |
| - Salary and other remuneration  | 2,333     | 3,826  | 2,333  | 3,826  |
| - Bonus                          | 7,295     | 13,021 | 7,295  | 13,021 |
| - Benefits-in-kind               | 7,424     | 128    | 7,424  | 128    |
| Non-executive Directors          |           |        |        |        |
| - Fees and other remuneration    | 474       | 488    | 474    | 488    |
|                                  | 17,526    | 17,463 | 17,526 | 17,463 |

The functions and responsibilities of the Chief Executive Officer (CEO) were carried out by Dato' Sri Mohamed Nazir bin Abdul Razak. The salary, other remuneration, bonus (in respect of 2010 payable in 2011) and benefits-in-kind totalling RM12,000,000 (2009: RM14,500,000) for the CEO was paid by the Bank.

Part of the CEO's remuneration together with other support costs incurred on behalf of CIMB Bank were recovered from CIMB Bank based on certain methods which have been agreed by both parties (refer to Note 30).

The Directors' bonus for the financial year 2010 will be paid in tranches, spread over financial year 2011, while for financial year 2009, it will be paid in tranches, spread over financial year 2010 and 2011 with the final tranche paid in the first quarter of financial year 2011, after certain key financial performance indicators for the Group in respect of the financial year 2010 has been met. A similar condition is also imposed on the bonus for certain key personnel.

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

### 31 Directors' remuneration (Continued)

The Directors' remuneration is broadly categorised into the following bands:

|                              | 2010          |            | 2009          |            |
|------------------------------|---------------|------------|---------------|------------|
|                              | Non-executive | Executive  | Non-executive | Executive  |
|                              | Directors     | Directors* | Directors     | Directors* |
| The Group                    |               |            |               |            |
| RM50,001 to RM100,000        | 3             | -          | 3             | -          |
| RM100,001 to RM500,000       | 1             | -          | 1             | -          |
| RM2,000,001 to RM2,500,000   | -             | -          | -             | 1          |
| RM5,000,001 to RM5,500,000   | -             | 1          | -             | -          |
| RM11,000,001 to RM12,000,000 | 1             | -          | -             | -          |
| RM14,000,001 to RM14,500,000 | -             | -          | 1             | -          |
| The Bank                     |               |            |               |            |
| RM50,001 to RM100,000        | 3             | -          | 3             | -          |
| RM100,001 to RM500,000       | 1             | -          | 1             | -          |
| RM2,000,001 to RM2,500,000   | -             | -          | -             | 1          |
| RM5,000,001 to RM5,500,000   | -             | 1          | -             | -          |
| RM11,000,001 to RM12,000,000 | 1             | -          | -             | -          |
| RM14,000,001 to RM14,500,000 | -             | -          | 1             | -          |

<sup>\*</sup> Includes the remuneration of Dato' Sri Mohamed Nazir bin Abdul Razak, who was re-designated as non-executive Director on 30 June 2007.

### 32 Taxation

#### (i) Tax expense for the financial year

| 2009             |  |
|------------------|--|
| 1'000            |  |
|                  |  |
| 1,885            |  |
| ,068)            |  |
| 516              |  |
| 3,333            |  |
| 1'(<br>1,8<br>,0 |  |

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

## 32 Taxation (Continued)

### (ii) Numerical reconciliation of income tax expense

The explanation on the relationship between tax expense and profit before taxation is as follows:

|  | The Group |          | The Bank |          |
|--|-----------|----------|----------|----------|
|  | 2010      | 2009     | 2010     | 2009     |
|  | RM'000    | RM'000   | RM'000   | RM'000   |
| Profit before taxation                   | 96,205    | 204,707  | 93,148   | 205,045  |
| Tax calculated at a tax rate of 25%      |           |          |          |          |
| (2009: 25%)                              | 24,051    | 51,177   | 23,287   | 51,261   |
| Income not subject to tax                | (895)     | (2,638)  | (595)    | (2,540)  |
| Expenses not deductible for tax purposes | 16,388    | 6,686    | 16,388   | 6,686    |
| Over-accrual in prior years              | (3,592)   | (33,622) | (3,597)  | (32,074) |
| Tax expense                              | 35,952    | 21,603   | 35,483   | 23,333   |

#### 33 Dividends

| 33 Dividends  |          |         |
|---|----------|---------|
|   | 2010     | 2009    |
|   | RM'000   | RM'000  |
| Final gross dividend of 69.73 sen per ordinary share, for financial year  |          |         |
| 31 December 2009, less 25% income tax, paid on 20 April 2010              | 52,300   | -       |
| Interim gross dividend of 70.67 sen per ordinary share for financial year |          |         |
| 31 December 2009, less 25% income tax, paid on 26 August 2009             | -        | 53,000  |
| Final gross dividend of 9,333.33 sen per redeemable preference share,     |          |         |
| for financial year ended 31 December 2008, less 25% income tax, paid on   |          |         |
| 27 March 2009   | <u>-</u> | 70,000  |
|   | 52,300   | 123,000 |
|   |          |         |

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

### 33 Dividends (Continued)

The gross and net dividends declared per share for each financial year are as follows:

|                                      |           | 2010          |          |           | 2009     |              |
|--------------------------------------|-----------|---------------|----------|-----------|----------|--------------|
|                                      |           |               | Amount   |           |          | Amount of    |
|                                      | Gross per |               | of       | Gross per | Net per  | dividend net |
|                                      | share     | Net per share | dividend | share     | share    | of tax       |
|                                      | Sen       | Sen           | RM'000   | Sen       | Sen      | RM'000       |
| Final dividend paid Interim dividend | 69.73     | 52.30         | 52,300   | 9,333.33  | 7,000.00 | 70,000       |
| paid                                 | -         | -             | -        | 70.67     | 53.00    | 53,000       |
|                                      | 69.73     | 52.30         | 52,300   | 9,404.00  | 7,053.00 | 123,000      |
|                                      |           |               |          |           |          |              |

The Directors have proposed a final dividend comprising gross dividend of 40.46 sen per ordinary share, less 25% income tax, amounting to RM30,346,930 and tax exempt dividend of 23.15 sen per ordinary share, amounting to RM23,153,070 in respect of the financial year ended 31 December 2010. These financial statements do not reflect these final dividends which will be accounted for in the shareholders' equity as an apportionment of retained profits in the financial year ending 31 December 2011 when approved by shareholders.

#### 34 Amount due from/(to) related companies

The amounts due from/(to) related companies are unsecured, interest free and recallable on demand.

|                             | The Group |          | The I    | Bank     |
|-----------------------------|-----------|----------|----------|----------|
|                             | 2010      | 2009     | 2010     | 2009     |
|                             | RM'000    | RM'000   | RM'000   | RM'000   |
| Amount due from:            |           |          |          |          |
| - subsidiaries              | -         | -        | 2        | 221      |
| - related companies         | 6,564     | 6,292    | 6,564    | 6,292    |
| - immediate holding company | -         | 13       | -        | 13       |
| - ultimate holding company  | 60        | -        | 60       | -        |
|                             | 6,624     | 6,305    | 6,626    | 6,526    |
| Amount due to:              |           |          |          |          |
| - subsidiaries              | -         | -        | (3,185)  | (8,455)  |
| - related companies         | (12,105)  | (60,236) | (12,105) | (60,236) |
| - immediate holding company | -         | (10)     | -        | -        |
| - ultimate holding company  | -         | (173)    | -        | (173)    |
|                             | (12,105)  | (60,419) | (15,290) | (68,864) |

#### **CIMB Investment Bank Berhad**

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

#### 35 Significant related party transactions and balances

#### (a) Related parties and relationship

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial or operational decisions.

The related parties of, and their relationship with the Group, are as follows:

#### Related parties

CIMB Group Holdings Berhad ("CIMB Group") CIMB Group Sdn Bhd ("CIMBG") CIMB Berhad ("CIMBB")

Subsidiaries of CIMBG as disclosed in its Financial Statements
Subsidiaries of the Bank as disclosed in Note 11
Commerce Asset Realty Sdn. Bhd.
Commerce Asset Nominees Sdn. Bhd.
Commerce MGI Sdn. Bhd.
PT Commerce Kapital
Touch 'N Go Sdn Bhd (formerly known as Rangkaian Segar Sdn. Bhd)
Key management personnel

#### Relationship

Ultimate holding company Immediate holding company Subsidiary of ultimate holding

company Subsidiaries of immediate holding

company Subsidiaries

Subsidiary of ultimate holding company Subsidiary of ultimate holding company Subsidiary of ultimate holding company Subsidiary of immediate holding company

Subsidiary of ultimate holding company

Refer to below

Key management personnel are those persons having the authority and responsibility for planning, directing and controlling the activities of the Group and the Bank either directly or indirectly. The key management personnel of the Group and the Bank include all the Directors of the Bank and employees of the Group who make certain critical decisions in relation to the strategic direction of the Group.

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

## 35 Significant related party transactions and balances (Continued)

#### (b) Related party transactions

A number of banking transactions are entered into with related parties in the normal course of business. These include loans, deposits, securities and derivative transactions. These transactions were carried out on commercial terms and at market rates.

In addition to related party disclosures mentioned elsewhere in the Financial Statements, set out below are other significant related party transactions.

|  |                          |                         | Key                     |
|--|--------------------------|-------------------------|-------------------------|
|  | Ultimate holding company | Other related companies | management<br>personnel |
|  | RM'000                   | RM'000                  | RM'000                  |
| 2010   | 14.17 000                | 1111 000                | 11,1 000                |
| Sales:   |                          |                         |                         |
| Malaysian Government securities                  | -                        | 66,900                  | -                       |
| Private debt securities                          | -                        | 223,790                 | -                       |
| Commercial papers                                | -                        | 158,702                 | -                       |
|  |                          | 449,392                 | -                       |
| Purchases:                                       |                          |                         |                         |
| Malaysian Government securities                  | -                        | 73,355                  | -                       |
| Private debt securities                          | -                        | 2,022,739               | -                       |
| Commercial papers                                | 347,382                  | -                       | -                       |
| Floating rate notes                              |                          | 14,806                  |                         |
|  | 347,382                  | 2,110,900               | -                       |
|  |                          |                         | Key                     |
|  | Ultimate holding         | Other related           | management              |
|  | company                  | companies               | personnel               |
|  | RM'000                   | RM'000                  | RM'000                  |
| 2010   |                          |                         |                         |
| Income:  |                          | 0.552                   |                         |
| Fee income                                       | -                        | 8,573<br>35,968         | 56<br>415               |
| Interest income Income from asset management and | -                        | 33,900                  | 415                     |
| securities services                              | -                        | 24                      | -                       |
| Income from Islamic Banking operations           | -                        | 3,786                   | -                       |
| 0.1  | -                        | 48,351                  | 471                     |
| Expenditure:                                     |                          |                         |                         |
| Interest expense                                 | <u> </u>                 | 25,739                  |                         |

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

### 35 Significant related party transactions and balances (Continued)

#### (b) Related party transactions (Continued)

In addition to related party disclosures mentioned elsewhere in the Financial Statements, set out below are other significant related party transactions. (Continued)

|  | Ultimate<br>holding<br>company<br>RM'000 | Other related<br>companies<br>RM'000 | Key<br>management<br>personnel<br>RM'000 |
|--|--|--------------------------------------|--|
| 2009                                     |  |                                      |  |
| Sales:                                   |  |                                      |  |
| Malaysian Government securities          | -  | 523,369                              | -  |
| Malaysian Government investment          |  |                                      |  |
| certificates                             | -  | 73,514                               | -  |
| Private debt securities                  | 5,000                                    | 426,119                              | -  |
| Commercial papers                        | <u>-</u> _                               | 293,119                              | <u> </u>                                 |
|  | 5,000                                    | 1,316,121                            | _  |
| Purchases:                               |  |                                      |  |
| Malaysian Government securities          |  | 527,308                              |  |
| Malaysian Government investment          | _  | 321,300                              | _  |
| certificates                             |  | 73,514                               |  |
| Private debt securities                  | 1,380,000                                | 824,666                              | _  |
| Commercial papers                        | 299,355                                  | 024,000                              | _  |
| Floating rate notes                      | 277,333                                  | 20,855                               | _  |
| Khazanah bonds                           | -  |                                      | -  |
| Kiiazaiiaii bolius                       | 1,679,355                                | 191,869<br>1,638,212                 |  |
|  | 1,077,333                                | 1,030,212                            |  |
| 2009                                     |  |                                      |  |
| Income:                                  |  |                                      |  |
| Fee income                               | -  | 419                                  | 53                                       |
| Interest income                          | -  | 46,114                               | 115                                      |
| Realised gain from trading in derivative |  |                                      |  |
| financial instruments                    | -  | 427                                  | -  |
| Income from Islamic Banking operations   | <u> </u>                                 | 34,830                               |  |
|  |  | 81,790                               | 168                                      |
| Expenditure:                             |  |                                      |  |
| Interest expense                         | _  | 21,620                               | _  |
| Sales commission                         | <u>-</u>                                 | 2,297                                | <u>-</u>                                 |
| Saics commission                         |  | 23,917                               |  |
|  |  | 23,717                               |  |

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

- 35 Significant related party transactions and balances (Continued)
- (b) Related party transactions (Continued)

Key management compensation

|   | 2010<br>RM'000     | 2009<br>RM'000   |
|---|--------------------|------------------|
| Salaries and other short term employee benefits   | 36,669<br>36,669   | 26,283<br>26,283 |
| Share options balance of ultimate holding company | Unit<br>19,703,060 | Unit 6,868,000   |

Included in the above table is Directors' remuneration which are disclosed in Note 31. The share options granted are on the same terms and additions as those offered to other employees of the Group and the Bank as disclosed in Note 39.

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

## 35 Significant related party transactions and balances (Continued)

#### (c) Related party balances

Other related party balances, other than those carried out in the ordinary course of banking transactions, represent advances to and from related parties as well as expenses paid on behalf for and by related parties. These balances are unsecured, carry no interest rate and are repayable on demand.

In addition to related party disclosures mentioned elsewhere in the Financial Statements, set out below are other significant related party balances.

|                                      | Ultimate<br>holding<br>company<br>RM'000 | Other related<br>companies<br>RM'000 | Key<br>management<br>personnel<br>RM'000 |
|--------------------------------------|--|--------------------------------------|--|
| 2010<br>Amount due from:             |  |                                      |  |
| Cash and balances with banks and     |  |                                      |  |
| other financial institutions         | -  | 1,884,339                            | -  |
| Money at call and deposit placements |  |                                      |  |
| maturing within one month            | -  | 149,554                              | -  |
| Deposits and placements with banks   |  |                                      |  |
| and other financial institutions     | -  | 687,991                              | -  |
| Financial assets held for trading    | -  | 41,922                               | -  |
| Derivative financial instruments     |  | 20,267                               |  |
|                                      | -  | 2,784,073                            |  |
| Amount due to:                       |  |                                      |  |
| Deposits and placements of banks and |  | 1,147,691                            |  |
| other financial institutions         | -  | 1,147,091                            | 150 240                                  |
| Deposits from customers              | <u>-</u>                                 | 1,147,691                            | 159,249<br>159,249                       |
|                                      |  | 1,147,071                            |  |
| Principal                            |  |                                      |  |
| Interest rate related contracts:     |  |                                      |  |
| Interest rate swaps                  | -  | 378,330                              | -  |
| Equity related contracts:            |  |                                      |  |
| Equity options                       |  | 433,677                              |  |
|                                      | -  | 812,007                              |  |

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

## 35 Significant related party transactions and balances (Continued)

#### (c) Related party balances (Continued)

| (c) Related party balances (Continued) | Ultimate<br>holding<br>company<br>RM'000 | Other related<br>companies<br>RM'000 | Key<br>management<br>personnel<br>RM'000 |
|--|--|--------------------------------------|--|
| 2009                                   |  |                                      |  |
| Amount due from:                       |  |                                      |  |
| Cash and balances with banks and       |  |                                      |  |
| other financial institutions           | -  | 3,792,488                            | -  |
| Money at call and deposit placements   |  |                                      |  |
| maturing within one month              | -  | 199,099                              | -  |
| Deposits and placements with banks     |  |                                      |  |
| and other financial institutions       | -  | 1,714,975                            | -  |
| Financial assets held for trading      | -  | 60,347                               | -  |
| Derivative financial instruments       | -  | 197,089                              | -  |
| Interest receivable                    |  | 6,280                                |  |
| =                                      | <u>-</u>                                 | 5,970,278                            |  |
| Amount due to:                         |  |                                      |  |
| Deposits and placements of banks and   |  |                                      |  |
| other financial institutions           | -  | 2,697,875                            | -  |
| Deposits from customers                | -  | -                                    | 108,967                                  |
| Interest payable                       | -  | 2,531                                | -  |
| =                                      | _  | 2,700,406                            | 108,967                                  |
| Principal                              |  |                                      |  |
| Interest rate related contracts:       |  |                                      |  |
| Interest rate swaps                    | -  | 1,107,280                            | -  |
| Equity related contracts:              |  |                                      |  |
| Equity options                         | -  | 1,166,724                            | -  |
| _                                      | -  | 2,274,004                            |  |

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

### 35 Significant related party transactions and balances (Continued)

#### (d) Credit transactions and exposures with connected parties

Credit exposures with connected parties as per BNM's revised "Guidelines on Credit Transactions and Exposures with Connected Parties" which became effective on 1 January 2008 are as follows:

|   | The Group |         |
|---|-----------|---------|
|   | 2010      | 2009    |
|   | RM'000    | RM'000  |
| Outstanding credit exposures with connected parties     | 134,228   | 187,764 |
| Percentage of outstanding credit exposures to connected |           |         |
| parties as a proportion of total credit exposures       | 4.6%      | 21.0%   |
| Percentage of outstanding credit exposures to connected |           |         |
| parties which is impaired/ non-performing or in default | 0.0%      | 0.0%    |

#### **36** Capital commitments

Capital expenditure not provided for in the Financial Statements are as follows:

|  | The Group and the Bank |        |
|--|------------------------|--------|
|  | <b>2010</b> 20         |        |
|  | RM'000                 | RM'000 |
| Authorised and contracted for              | 69,740                 | 64,451 |
| The capital commitments are attributed to: |                        |        |
| - projects                                 | 32,814                 | 32,387 |
| - property, plant and equipment            | 36,926                 | 32,064 |
|  | 69,740                 | 64,451 |

#### 37 Lease commitments

The Group and the Bank have lease commitments in respect of rented premises which are classified as operating leases. A summary of the non-cancellable long-term commitments representing minimum rentals which the Group and the Bank are obliged to pay is as follows:

|  | The Group and the Bank |        |
|--|------------------------|--------|
|  | 2010                   |        |
|  | RM'000                 | RM'000 |
| Not later than one year                | 8,339                  | 13,101 |
| Later than one year and not later than |                        |        |
| five years                             | 13,908                 | 23,969 |
|  | 22,247                 | 37,070 |

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

#### 38 Capital adequacy

The key driving principles of the Group's and the Bank's capital management policies are to diversify its sources of capital to allocate capital efficiently, achieve and maintain an optimal and efficient capital structure of the Group and the Bank, with the objective of balancing the need to meet the requirements of all key constituencies, including regulators, shareholders and rating agencies.

The capital management process is centrally supervised by the Group executive committee (EXCO), Group risk committee (GRC) and board risk division (BRC) periodically assess and review of the capital requirements and source of capital across Group. Available capital is allocated across competing demands, guided by the predetermined policies, and to ensure regulatory compliance. Monthly updates on capital position of the Group are also provided to the Board of Directors.

With effect from 1 July 2010, the capital adequacy ratios of the banking subsidiaries of the Group and the Bank are computed as follows:

The capital adequacy ratios of the Group and the Bank are computed in accordance with Bank Negara Malaysia(BNM) Guidelines on Risk Weighted Capital Adequacy Framework: Internal Rating-Based approach (IRB approach) for Credit Risk, where Advanced Internal Rating-Based (AIRB) is used for retail exposure and Foundation IRB for Non-Retail exposure while Operational Risk is based on Basic Indicator Approach. Market Risk remained unchanged under Standardised Approach.

The Group and the Bank have applied paragraph 7.2 of Risk Weighted Capital Adequacy Framework (Basel II) – Disclosure Requirements (Pillar 3) dated 5 February 2010, where the Group and the Bank are exempted from disclosing comparative figures in the previous reporting period.

The comparative capital adequacy ratio for the Bank for 31 December 2009 is based on BNM Guidelines on Risk Weighted Capital Adequacy Framework for Credit and Market Risk (Basel I)

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

### 38 Capital adequacy (Continued)

#### (A) **31 December 2010**

(a) The capital adequacy ratios of the Group and the Bank are as follows:

|                                    | ine Group | I ne Bank |
|------------------------------------|-----------|-----------|
| Before deducting proposed dividend |           |           |
| Core capital ratio                 | 19.76%    | 19.24%    |
| Risk-weighted capital ratio        | 19.80%    | 19.24%    |
| After deducting proposed dividend  |           |           |
| Core capital ratio                 | 17.06%    | 16.51%    |
| Risk-weighted capital ratio        | 17.11%    | 16.51%    |

(b) Components of Tier I and Tier II capitals for the financial year ended 31 December 2010 are as follows:

| Components of Tier I and Tier II capital:                          | The Group<br>RM'000 | The Bank<br>RM'000 |
|--|---------------------|--------------------|
| Tier I Capital   |                     |                    |
| Paid-up capital  | 100,000             | 100,000            |
| Retained profits   | 181,566             | 173,911            |
| Other reserves   | 155,175             | 155,175            |
|  | 436,741             | 429,086            |
| Less: Deferred tax assets  | (44,329)            | (44,270)           |
| Deduction in excess of Tier 2 Capital                              | -                   | (8,181) N1         |
| Total Tier I capital   | 392,412             | 376,635            |
| Tier II Capital Cumulative Preference Shares                       | 10                  | 10                 |
| Portfolio impairment allowance/General allowance and               |                     |                    |
| allowance for doubtful debts                                       | 650                 | 650 N2             |
| Surplus of total eligible provision over total expected loss under |                     |                    |
| the IRB approach, subject to limit                                 | 209                 | 209                |
| Total Tier II capital  | 869                 | 869                |
| Less:  |                     |                    |
| Investments in subsidiaries  | (50)                | (9,050)            |
| Total eligible Tier II capital                                     | 819                 | - N1               |
| Total capital base before proposed dividend                        | 393,231             | 376,635            |
| Proposed dividend  | (53,500)            | (53,500)           |
| Total capital base after proposed dividend                         | 339,731             | 323,135            |

N1 The excess of Tier II capital was deducted under Tier I capital.

N2 The capital base of the Group and the Bank as at 31 December 2010 has excluded portfolio impairment allowance on impaired loans restricted from Tier II capital of RM650,000 respectively

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

### 38 Capital adequacy (Continued)

#### (A) <u>31 December 2010 (Continued)</u>

(c) The breakdown of risk-weighted assets by exposures in each major risk category is as follows:

|                  | The Group | The Bank  |
|------------------|-----------|-----------|
|                  | RM'000    | RM'000    |
| Credit risk      | 1,028,430 | 1,008,040 |
| Market risk      | 192,321   | 192,289   |
| Operational risk | 765,308   | 757,404   |
|                  | 1,986,059 | 1,957,733 |

#### (B) <u>31 December 2009</u>

(a) The capital adequacy ratios of the Bank are as follows:

|                                     | The Bank |
|-------------------------------------|----------|
| Before deducting proposed dividends |          |
| Core capital ratio                  | 19.77%   |
| Risk-weighted capital ratio         | 19.77%   |
|                                     |          |
| After deducting dividends:          |          |
| Core capital ratio                  | 17.11%   |
| Risk-weighted capital ratio         | 17.11%   |

(b) Components of Tier I and Tier II capitals for the financial year ended 31 December 2009 are as follows:

| <u>Tier I Capital</u>     | RM'000  |
|---------------------------|---------|
| Paid-up capital           | 100,000 |
| Retained profits          | 146,551 |
| Other reserves            | 155,175 |
| Tier-1 Minority Interest  | 401,726 |
| Less: Deferred tax assets | (5,019) |
| Total Tier I capital      | 396,707 |
|                           |         |

## Tier II capital

| Cumulative Preference Shares                       | 10  |
|--|-----|
| General allowance and allowance for doubtful debts | 918 |
| Total Eligible Tier II capital                     | 928 |

Less:

| Investments in subsidiaries          | (9,050)  |
|--------------------------------------|----------|
| Total capital base                   | 388,585  |
| Less:                                |          |
| Dividend                             | (52,300) |
| Total capital base (net of dividend) | 336,285  |

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

#### 38 Capital adequacy (Continued)

#### (B) 31 December 2009 (Continued)

(c) The breakdown of risk-weighted assets by exposures in each major risk category is as follows:

|   | Principal | Risk weighted |
|---|-----------|---------------|
|   | RM'000    | RM'000        |
| 0%  | 427,170   | -             |
| 20%   | 5,949,667 | 1,189,933     |
| 50%   | 66,764    | 33,382        |
| 100%  | 417,380   | 417,380       |
|   | 6,860,981 | 1,640,695     |
| Counterparty risk requirement                         | _         | 1_            |
| Total risk weighted assets equivalent for credit risk | -         | 1,640,696     |
| Total risk weighted assets equivalent for market risk | _         | 324,340       |
|   | -<br>-    | 1,965,036     |

The capital adequacy ratios had incorporated market risk pursuant to BNM's guideline on Market Risk Capital Adequacy Framework which was effective from 1 April 2005. Effective 1 October 2008 until 30 June 2010, the following approaches have been adopted for the computation of risk weighted assets:

- adoption of bilateral netting as provided under the Standardised Approach Framework which involves the weighting of net claims rather than gross claims with the same counterparties arising out of the full range of forwards, swaps, options and similar derivative contracts.
- irrevocable commitments to extend credit (undrawn loans) have been revised to include only those undrawn loans whereby all conditions precedent have been met.

### **CIMB Investment Bank Berhad**

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

#### 39 Employee benefits

#### Modified executive Employee Share Option Scheme ("EESOS")

The share options granted to Directors and employees of the Group are that of the Bank's ultimate holding company, CIMB Group Holdings Berhad ("CIMB Group"). The Employee Share Option Scheme ("ESOS 2005/2009") was granted on 11 March 2005 and is governed by the by-laws approved by CIMB Group shareholders on 8 September 2005. However, pursuant to the CIMBB Restructuring, the existing ESOS 2005/2009 was absorbed by a trust, set up to subscribe for all the remaining CIMBB shares through an accelerated vesting of the unexercisable tranches under the ESOS 2005/2009.

The exercise price under the EESOS is the average of the mean market quotation of the shares of CIMB Group as quoted in the Daily Official List issued by the Bursa Malaysia Securities Berhad for the five market days preceding the offer date, or the par value of the shares of CIMB Group of RM1, whichever is the higher.

Options granted had vested across different exercise periods on 11 March 2005, 30 December 2006, 30 December 2007, 30 December 2008 and had expired on 29 December 2009. The Group has no legal or constructive obligation to repurchase or settle the options in cash.

The main features of the EESOS are as follows:

- The total number of ordinary shares issued by CIMB Group under the EESOS shall not exceed 10% of the total issued and paid-up ordinary shares of CIMB Group.
- The subscription price of EESOS options shall be the higher of the weighted average market price of CIMB Group's shares for the five market days immediately preceding the date at which the EESOS options are granted to the employees, and the par value of the shares of CIMB Group.
- In the event of capital distribution, the subscription price and/or the number of new shares of CIMB Group may be adjusted in such a manner as the Board of CIMB Group in their discretion deem fair and reasonable.
- The share options shall not carry any rights to vote at any general meeting of CIMB Group. The share option holders shall not be entitled to any dividends, rights or other entitlement on their unexercised share options.
  - Option holders are required to remain in the Group's employment till the respective vesting dates for the relevant amount of options to vest in the hands of the holder.
- For the purpose of the Modified EESOS, a total of 41,014,009 share options with adjusted option price were offered to the Eligible Executives being the date of listing and quotation of the shares issued by CIMB Group. The total shares options are categorised as follows:

#### **CIMB Investment Bank Berhad**

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

#### **39** Employee benefits (Continued)

Modified executive Employee Share Option Scheme ("EESOS") (Continued)

#### (i) Modified EESOS 1

4,675,000 share options were offered at an option price of RM1.27 per share option, which have expired as at 29 December 2007;

#### (ii) Modified EESOS 2

16,021,459 share options were offered at an option price of RM3.49 per share option with expiry date on 29 December 2008. The expiry date was subsequently extended to 29 December 2009 and has since expired;

#### (iii) Modified EESOS 3

1,051,875 share options were offered at an option price of RM3.80 per share option with expiry date on 29 December 2008. The expiry date was subsequently extended to 29 December 2009 and has since expired; and

#### (iv) Modified EESOS 4

19,265,675 share options were offered at an option price of RM4.18 per share option with expiry date on 29 December 2009 and have since expired.

The option price above was adjusted using the ratio approximately 1.146 CIMB Group shares for one CIMBB shares from the original option prices.

The extension of the expiry date from 29 December 2008 to 29 December 2009 for EESOS 2 and EESOS 3 which were previously not in scope under FRS 2 prior to the extension was deemed as a modification in the terms of the share option scheme and as such FRS 2 was applicable in the financial year ended 31 December 2008 onwards. The share options had since expired on 29 December 2009. There were no outstanding share options as at 31 December 2009.

#### **CIMB Investment Bank Berhad**

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

#### 39 Employee benefits (Continued)

#### **Management Equity Scheme ("MES")**

Entitlements on equity instruments of CIMB Group, with an exercise price of RM3.48 per share (share price: RM8.45), were granted to eligible senior management of the CIMB Investment Bank as part of the performance linked compensation scheme by a substantial shareholder of CIMB Group. The scheme was initially launched on 1 March 2004 at CIMB Group level and in November 2007, the Nomination and Remuneration Committee of CIMB Group approved amendments to the terms which provides for the inclusion of the senior management of CIMB Group in the MES.

The eligibility for participation in the scheme shall be at the discretion of the Nomination and Remuneration Committee of CIMB Group. Entitlements of eligible members of senior management are non-assignable and non-transferable whereby the Nomination and Remuneration Committee of CIMB Group administers the scheme on behalf of the substantial shareholder. The options granted vest in proportions across various exercise periods.

In December 2008, the substantial shareholder of CIMB Group approved the extension of the MES Scheme from 28 February 2009 to 28 February 2012. The MES will continue to be in force until 28 February 2012, after which the voting rights of unexercised balances will remain with the substantial shareholder of CIMB Group.

Subsequent to the bonus issue undertaken by CIMB Group during the current financial year, the number of entitlements had increased by 3,329,237 units and the reference price was revised from RM3.48 each to RM1.74 each effective 24 May 2010.

The number of entitlements granted during the financial year was 1,933,446 units (2009: 6,386,000 units) and number of entitlements outstanding as at year end was 4,609,881 units (2009: 13,140,140 units).

The weighted average remaining contractual life is 1.2 years (2009: 2.2 years).

#### 40 Significant events during the financial year

Signing of collaboration agreement ("CA") with Vietnam Shipbuilding Finance Company ("VFC")

On 21 December 2007, CIMB Investment Bank Berhad ("the Bank") entered into a CA with VFC to jointly set up a securities company in Vietnam. Pursuant to the CA, the Bank will provide the guidance and assistance on the set up of the securities company.

#### **CIMB Investment Bank Berhad**

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

#### 40 Significant events during the financial year (Continued)

Signing of collaboration agreement ("CA") with Vietnam Shipbuilding Finance Company ("VFC") (Continued)

The Vietnam State Securities Commissions' license was obtained on 18 December 2008 and a Shareholders Agreement was entered into on 7 August 2009. Under the terms of the Shareholders Agreement, the Bank will subscribe for an initial equity interest of 10% in Vinashin Shipbuilding Finance Company Securities LLC ("Vinashin") for Vietnamese Dong ("VND") 34 billion (approximately RM6.7 million), and has the option to increase its shareholding to 40% for a total capital contribution of up to VND200 billion (approximately RM39.2 million).

The initial amount of VND33 billion (approximately RM6.3 million) representing approximately 6.6% equity interest in Vinashin was paid on 25 November 2009.

On 23 February 2010, the Bank received approval from the Vietnam Securities Commission for its subscription of equity interest in VFC.

### 41 Significant event subsequent to the financial year end

There are no significant events subsequent to the financial year ended 31 December 2010.

## 42 Critical accounting estimates and judgements in applying accounting policies

The Group and the Bank make estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, rarely equal the related actual results. To enhance the information content of the estimates, certain key variables that are anticipated to have material impact to the Group's and the Bank's results and financial position are tested for sensitivity to changes in the underlying parameters. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amount of assets and liabilities within the next financial year are outlined below:

#### (a) Impairment of available-for-sale equity investments

The Group and the Bank determines that available-for-sale equity investments are impaired when there has been a significant and prolonged decline in the fair value below its costs. This determination of what is significant and prolonged required judgement. The Group and the Bank evaluate, among other factors, the duration and extent to which the fair value of the investment is less than cost; and the financial health and near-term business outlook for the investee, including factors such as industry and sector performance, changes in technology and operational and financial cash flow.

### **CIMB Investment Bank Berhad**

(Incorporated in Malaysia)

## Notes to the Financial Statements for the year ended 31 December 2010 (Continued)

## 42 Critical accounting estimates and judgements in applying accounting policies (Continued)

#### (b) Impairment losses on loans, advances, financing and other receivables

The Group and the Bank make allowance for losses on loans, advances, financing and other receivables based on assessment of recoverability. Whilst management is guided by the relevant BNM guidelines and accounting standards, management makes judgement on the future and other key factors in respect of the estimation of the amount and time of the cashflows in allowance for impairment losses of loans, advances financing and other receivables. Among the factors considered are the Group's aggregate exposure to the borrowers, the net realisable value of the underlying collateral value, the viability of the customer's business model, the capacity to generate sufficient cash flow to service debt obligations and the aggregate amount and ranking of all other creditor claims.

#### (c) Goodwill impairment

The Group tests annually whether goodwill has suffered any impairment in accordance with the accounting policy stated in Note J(a) of the Summary of Significant Accounting Policies.

The first step of the impairment review process requires the identification of independent operating units, dividing the Group's business into the various business segments. The goodwill is then allocated to these various business segments. The first element of this allocation is based on the areas of the business expected to benefit from the synergies derived from the acquisition. The second element reflects the allocation of the net assets acquired and the difference between the consideration paid for those net assets and their fair value. This allocation is reviewed following business reorganisation. The carrying value of the business segment, including the allocated goodwill, is compared to its fair value to determine whether any impairment exists. Detailed calculations may need to be carried out taking into consideration changes in market in which a business operates. In the absence of readily available market data, this calculation is usually based upon discounting expected pre-tax cash flows at the Group's and the Bank's cost of capital, which requires exercise of judgement.

Changes to the assumptions used by management, particularly the discount rate and the terminal growth rate, may significantly affect the results of the impairment.

#### **CIMB Investment Bank Berhad**

(Incorporated in Malaysia)

## Notes to the Financial Statements for the year ended 31 December 2010 (Continued)

### 43 Segment reporting

#### **Business segment reporting**

In the financial year 2010, segment reporting by the Group was prepared for the first time in accordance with FRS 8 'Operating Segment'. Segment information for 2009, that is reported as comparative information for 2010 has been re-presented to conform with the requirements of FRS 8. Following the management approach of FRS 8, operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker is the person or group that allocates resources to and assesses the performance of the operating segments of an entity. The Group has determined the Group Executive Board as its chief operating decision-maker.

Segment information is presented in respect of the Group's business segment and geographical segment.

All inter-segment transactions are conducted on an arm's length basis and on normal commercial terms not more favourable than those generally available to the public.

The business segment results are prepared based on the Group's internal management reporting, which reflect the organisation's management reporting structure.

#### <u>Definition of segments</u>

For management purposes, the Group is divided into five major business lines - Financial advisory, underwriting and other fees, Debt related, Equity related, Investments and securities services and Others. The business lines are the basis on which the Group reports its primary segment information.

Financial advisory, underwriting and other fees mainly comprise fees derived from structured financial solutions, origination of capital market products including debt and equity, mergers and acquisitions, secondary offerings, asset backed securities, debt restructurings, corporate advisory, Islamic capital market products and project advisory. In addition, this segment also includes underwriting of primary equities and debt products.

*Debt related* mainly comprises proprietary trading and market making in the secondary market for debt, debt related derivatives and structured products. It also invests in proprietary capital.

*Equity related* mainly comprises institutional and retail broking business for securities listed on the Exchange. It also includes income from trading and investing in domestic and regional equities market.

*Investments and securities services* mainly comprise annuity income derived from fund management, agency and securities services.

Support and others mainly comprise all middle and back-office processes and other related services which are non-core operations.

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

### 43 Segment reporting (Continued)

The following table presents an analysis of the Group's results and statements of financial position by business segments:

|                                    | Financial<br>advisory,<br>underwriting<br>and other fees | Debt<br>related | Equity<br>related | Investments<br>and securities<br>services | Support and others | Total     |
|------------------------------------|--|-----------------|-------------------|---|--------------------|-----------|
| The Group                          | RM'000   | RM'000          | RM'000            |   | RM'000             | RM'000    |
| 2010                               |  |                 |                   |   |                    |           |
| External net interest income       | -  | 3,418           | -                 | -   | -                  | 3,418     |
| Non interest income                | 129,167  | 20,910          | 163,686           | 24,226                                    | 2,033              | 340,022   |
| Income from Islamic Banking        |  |                 |                   |   |                    |           |
| operations                         | 113,636  | 10,595          | -                 | -   | -                  | 124,231   |
|                                    | 242,803  | 34,923          | 163,686           | 24,226                                    | 2,033              | 467,671   |
| Overheads                          | (40,142)   | (126,422)       | (98,604)          | (24,255)                                  | (5,186)            | (294,609) |
| of which:                          |  |                 |                   |   |                    |           |
| Depreciation of property, plant    |  |                 |                   |   |                    |           |
| and equipment                      | (1,261)  | (5,891)         | (3,521)           | (2,768)                                   | (9,583)            | (23,024)  |
| Losses from investment             |  |                 |                   |   |                    |           |
| management and securities          | -  | -               | -                 | (80,000)                                  | -                  | (80,000)  |
| services                           |  |                 |                   |   |                    |           |
| Profit/(loss) before allowances    | 202,661  | (91,499)        | 65,082            | (80,029)                                  | (3,153)            | 93,062    |
| Write back of impairment losses on |  |                 |                   |   |                    |           |
| loans, advances and financing      | -  | 84              | -                 | -   | -                  | 84        |
| Write back of losses on other      |  |                 |                   |   |                    |           |
| receivables                        | 2,213  | -               | -                 | -   | -                  | 2,213     |
| Segment result                     | 204,874  | (91,415)        | 65,082            | (80,029)                                  | (3,153)            | 95,359    |
| Share of results of associates     |  |                 |                   |   |                    | 846       |
| Profit before taxation             |  |                 |                   |   |                    | 96,205    |
| Taxation                           |  |                 |                   |   |                    | (35,952)  |
| Net profit after taxation          |  |                 |                   |   | _                  | 60,253    |
| Segment assets                     | 43,092   | 3,089,761       | 555,778           | 11,005                                    | 551,454            | 4,251,090 |
| Unallocated assets                 | 73,072   | 3,002,701       | 333,110           | 11,003                                    | 331,737            | 44,385    |
| Total assets                       |  |                 |                   |   |                    | 4,295,475 |
| Total assets                       |  |                 |                   |   | =                  | 4,275,475 |
| Segment liabilities                | 16,273   | 2,795,870       | 902,881           | 12,856                                    | 69,444             | 3,797,324 |
| Unallocated liabilities            | 10,273   | 2,775,670       | 702,001           | 12,030                                    | 02,444             | 51,429    |
| Total liabilities                  |  |                 |                   |   |                    | 3,848,753 |
| Total natimites                    |  |                 |                   |   | =                  | 3,040,733 |
| Other segment items                |  |                 |                   |   |                    |           |
| Incurred capital expenditure:      |  |                 |                   |   |                    |           |
| - addition of property, plant      |  |                 |                   |   |                    |           |
| and equipment                      | 2,555  | 11,941          | 7,138             | 5,610                                     | 19,428             | 46,672    |
| Accretion of discounts             |  | A 530           |                   |   |                    | A 500     |
| less amortisation of premium       |  | 2,530           | -                 |   | -                  | 2,530     |

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

### 43 Segment reporting (Continued)

|  | Financial<br>advisory,<br>underwriting<br>and other fees | Debt<br>related | Equity<br>related | Investments and securities services | Support and others | Total     |
|--|--|-----------------|-------------------|-------------------------------------|--------------------|-----------|
| The Group  | RM'000   | RM'000          | RM'000            | RM'000                              | RM'000             | RM'000    |
| 2009   |  |                 |                   |                                     |                    |           |
| External net interest income                           | -  | 14,211          | -                 | -                                   | 584                | 14,795    |
| Non interest income                                    | 200,904  | 22,758          | 128,299           | 34,173                              | 4,417              | 390,551   |
| Income from Islamic Banking                            |  |                 |                   |                                     |                    |           |
| operations   | 1,985  | 28,783          | -                 | -                                   | -                  | 30,768    |
|  | 202,889  | 65,752          | 128,299           |                                     | 5,001              | 436,114   |
| Overheads  | (20,188)   | (79,009)        | (64,771)          | (7,601)                             | (59,082)           | (230,651) |
| of which:  |  |                 |                   |                                     |                    |           |
| Depreciation of property, plant                        |  |                 |                   |                                     |                    |           |
| and equipment  | (1,514)  | (5,842)         | (2,833)           | (2,999)                             | (8,776)            | (21,964)  |
| Profit/(loss) before allowances                        | 182,701  | (13,257)        | 63,528            | 26,572                              | (54,081)           | 205,463   |
| Allowance for impairment losses on loans, advances and |  |                 |                   |                                     |                    |           |
| financing  | -  | (32)            | -                 | -                                   | -                  | (32)      |
| Allowance of losses on other                           |  |                 |                   |                                     |                    |           |
| receivables  | (1,512)  | -               | -                 | -                                   | -                  | (1,512)   |
| Segment result   | 181,189  | (13,289)        | 63,528            | 26,572                              | (54,081)           | 203,919   |
| Share of results of associates                         |  |                 |                   |                                     | _                  | 788       |
| Profit before taxation                                 |  |                 |                   |                                     |                    | 204,707   |
| Taxation and zakat                                     |  |                 |                   |                                     | _                  | (22,210)  |
| Net profit after taxation and zakat                    |  |                 |                   |                                     | =                  | 182,497   |
| Segment assets   | 31,839   | 6,016,756       | 1,195,260         | 8,156                               | 500,849            | 7,752,860 |
| Unallocated assets                                     |  |                 |                   |                                     | _                  | 7,138     |
| Total assets   |  |                 |                   |                                     | =                  | 7,759,998 |
| Segment liabilities                                    | 6,726  | 5,921,731       | 980,645           | 3,808                               | 210,766            | 7,123,676 |
| Unallocated liabilities                                |  |                 |                   |                                     | _                  | 219,548   |
| Total liabilities                                      |  |                 |                   |                                     | =                  | 7,343,224 |
| Other segment items Incurred capital expenditure:      |  |                 |                   |                                     |                    |           |
| - addition of property, plant and equipment            | 775  | 2,991           | 1,451             | 1,536                               | 4,303              | 11,056    |
| Accretion of discounts                                 |  | 2,799           |                   |                                     |                    | 2,799     |
| less amortisation of premium                           |  | 4,199           |                   | -                                   | -                  | 2,139     |

The Group's activities are predominantly carried out in Malaysia, with the Malaysian market contributing approximately 100% of the gross operating income and the total segment assets in Malaysia approximately 100% of total assets of the Group. Accordingly, no information on the Group's operations by geographical segments has been provided.

#### **CIMB Investment Bank Berhad**

(Incorporated in Malaysia)

## Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

### 44 Financial Risk Management

#### (a) Financial risk management objectives and policies

Risk management is an integral component of the Group's business, operations and decision-making process. In ensuring that the Group achieves optimum returns whilst operating within a sound business environment, Group Risk Management (GRM) is involved at the early stage of the risk taking process by providing independent inputs such as the relevant valuations, credit evaluations, new product assessments and CaR quantifications. These inputs enable business units to align their business strategies with the Group's risk appetite.

The objectives of CIMB Group's risk management activities are to:

- (i) Identify the various risk exposures and risk capital requirements;
- (ii) Ensure risk taking activities are consistent with risk policies and the aggregated risk position are within the risk appetite as approved by the Board; and
- (iii) Help create shareholder value through proper allocation of risk capital and facilitate development of new business and products.

#### (b) Enterprise Wide Risk Management Framework

CIMB Group employs the Enterprise Wide Risk Management Framework (EWRM) to manage its risk and opportunity effectively. It is an on-going process of identifying, evaluating, monitoring, managing and reporting significant risks affecting the Group implemented through various Board appointed committees.

The key components of the Group's EWRM framework are represented in the diagram below:

| GOVERNANCE                           |                           |  |                |  |
|--------------------------------------|---------------------------|--|----------------|--|
| ECONOMIC<br>CAPITAL<br>FRAMEWORK     |                           | REGULATORY<br>CAPITAL<br>FRAMEWORK – RISK<br>WEIGHTED ASSETS |                |  |
| RISK MANAGEMENT<br>LIMITS & CONTROLS | RISK ANALYSIS & REPORTING |  | STRESS TESTING |  |

### **CIMB Investment Bank Berhad**

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

#### 44 Financial Risk Management (Continued)

#### (b) Enterprise Wide Risk Management Framework (Continued)

The framework is centered on resilient risk and capital management which requires the Group to identify, evaluate, measure, manage and control its significant risks and risk appetite, and relate these to its capital requirements and at all times ensure capital adequacy. CIMB Group employs CaR as the common and consistent measurement of risk across CIMB Group. The CaR framework provides the basis of allocating economic capital within the Group. It provides a benchmark to facilitate the comparison of risk across business units and risk types. This enables the Group to consider both the downside risk, for risk protection and upside potential, for earnings growth. Hence, allowing the Group to measure the performance of each business on an absolute basis (economic profit) and relative percentage return basis (RAROC) against the Group's costs of capital.

Strong risk governance holds the EWRM together. The Board of Directors through the Board Risk Committee (BRC) is ultimately responsible for the implementation of EWRM. Group Risk Division (GRD) has been principally tasked to assist the various committees and undertakes the performance of the day-to-day risk management functions of the EWRM. The implementation of the EWRM is subjected to the independent assurance and assessment by the Group Internal Audit.

The foundation of the EWRM is made up of three major building blocks, which are Limits and Controls, Analysis and Reports, and Stress Testing. Limits constitute the key mechanism to control allowable risk taking activities and are regularly reviewed in the face of changing business needs, market conditions, and regulatory changes. Timely reports and meaningful analysis of risk positions are critical to enable the Board and its management to exercise control over all exposures and make informed business decisions.

Stress testing involves identifying possible events or future changes in the financial and economic conditions that could have unfavourable effects on the Group's exposure and the assessment of the Group's ability to withstand such changes, usually in relation to the capacity of its capital and earnings to absorb potentially significant losses as well as the sufficiency of its liquidity surplus and reserves. Steps are then identified to manage risk and conserve capital. Group wide stress test is performed semi-annually while stress tests on selected portfolios are performed on an ad hoc basis.

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

#### 44 Financial Risk Management (Continued)

#### (c) Risk Governance

CIMB Group's corporate governance and reporting structure is align to best practices and it enables the Group to achieve its corporate objectives within an acceptable risk profile. The Board has vested upon the BRC to develop, assess, review and maintain a system of internal controls encompassing financial, operational, compliance and risk management. With this responsibility, BRC determines the risk policy objectives for CIMB Group. BRC also decides on yearly allocation of risk capital to support all risks undertaken by the Group.

Group Risk Committee (GRC) is the primary delegated authority for managing risk on a group-wide basis and reports directly to BRC. Sub-committees, namely Credit Risk Committee (CRC), Group Market Risk Committee (GMRC), Regional Credit Committee (RCC), Regional Liquidity Risk Committee (RLRC) and Operational Risk Committee (ORC), delegated from the GRC are set up to manage and control specific risk areas. In relation to Interest rate Risk in the Banking Book (IRRBB)/ Rate of return Risk in the Banking Book (RORBB), GRC is further assisted by Balance Sheet Management Committee (BSMC) that is responsible for recommending and executing strategies and hedging proposal of the banking book as well as ensuring the Group's interest rate / rate of return risk profile is within the risk limits/MATs endorsed by the GRC. With this set-up, the Board and BRC through the various risk committees and BSMC maintain oversight of various risks across the Group.

Each committee is headed by a director respectively. The composition of the committees includes senior management and individuals from business divisions as well as individuals from divisions which are independent from the business units. BRC reviews the composition of these committees excluding BSMC, to reflect a balance of experienced independent and non-independent individuals with the necessary skills and qualifications to carry out the roles and responsibilities of the relevant committee.

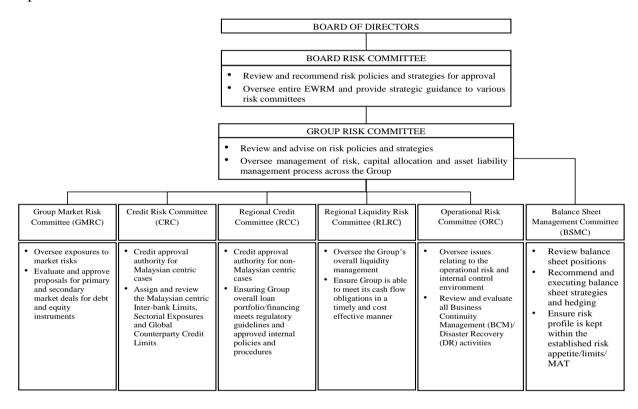
(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

### 44 Financial Risk Management (Continued)

#### (c) Risk Governance (Continued)

The chart below sets out the organisational structure of the risk management committees overseeing risk management activities and an overview of the respective committee's roles and responsibilities:



### **CIMB Investment Bank Berhad**

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

#### 44 Financial Risk Management (Continued)

#### (d) The roles of Group Risk Division

The primary oversight body for risk management activities is GRD, comprising GRM, Group Risk (GC) and Regional Credit Management (RCM), which are independent of business units and assist the Group's management and the various risk committees in monitoring and controlling the Group's risk exposures.

The key responsibilities of GRD are to identify, analyse, monitor and review the principal risks to which the Group is exposed. It also helps to create shareholder value through proper allocation of risk capital, development of risk-based pricing framework and facilitate development of new business and products.

In ensuring a standardised approach to risk management across the Group, all risk management teams within the Group are required to conform to the Group's EWRM framework, subject to necessary adjustments required for local regulations. For branches and subsidiaries without any risk management outfit, all risk management activities will be centralised at GRD. Otherwise, the risk management activities will be performed by the local risk management team with matrix reporting line to GRD.

#### (e) Group Risk Management

GRM monitors risk-taking activities, initiates and proposes risk policies, risk measurement methodologies, risk limits and risk capital allocation, performs independent review of loan/financing assets quality and loan/financing recovery plan, coordinates new products deployments and develops the risk-based product pricing framework for loan/financing portfolios.

In propagating and ensuring compliance to the market risk framework, GRM reviews and analyses treasury trading strategy, positions and activities vis-à-vis changes in the financial market and performs mark-to-market as part of financial valuation.

#### **CIMB Investment Bank Berhad**

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

### 44 Financial Risk Management (Continued)

#### (e) Group Risk Management (Continued)

GRM is also tasked with the co-ordination of the Group's effort towards implementation of the Basel II framework in compliance with the International Convergence of Capital Measurement and Capital Standards prescribed by the Bank of International Settlements and as adopted by BNM. In this regard, GRM develops, implements and validates all internal rating and scoring models and closely monitors the usage of the rating and scoring systems to ensure relevancy to current market conditions and integrity of the ratings.

GRM adds value to business propositions by providing advice on market valuations, CaR quantifications and independent risk assessment. This enables the business units to prepare for the potential risks associated with the new transactions or business ventures and consequently, addresses the management and mitigation of such risks from the early stage of the proposition. The business units gain understanding of the risk-reward equation of the proposition, consider the risk factors in the pricing decision, and ensure that the projected returns from the business propositions commensurate with the risks taken. In order to ensure the independence of GRM in such an arrangement, GRM's remuneration is not linked to the success of particular transactions or deals.

#### (f) Group Credit

GC carries out independent assessments and evaluations of all credit risk related proposals originating from the various business units such as sales and trading, fixed income, derivatives, prior to submission to the Business Credit Committee (BCC), CRC, the Group Executive Committee (EXCO) or Board for approval. GC ensures proper grouping of entities and counterparties under the single customer framework. GC also reviews the Bank's holdings of all fixed income assets issued by Malaysian companies and recommends the internal ratings for CRC's approval.

#### (g) Regional Credit Management

A regional credit platform was established with a primary objective of enhancing efficiency and effectiveness of the credit oversight as well as credit approval process for all non-Malaysian centric Corporate and Financial Institutions at the CIMB Group level. The platform includes 2 credit committees, Singapore Business Credit Committee (SBCC) for smaller-sized exposures and RCC for larger regional exposures. All credit proposals submitted to the 2 credit committees for approval/concurrence are routed through RCM for independent assessment and due recommendation to the credit committees.

#### **CIMB Investment Bank Berhad**

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

#### 44 Financial Risk Management (Continued)

#### (g) Regional Credit Management (Continued)

#### Strategies and Processes for Various Risk Management

These information are available in later sections for each Credit Risk, Market Risk and Liquidity Risk.

#### 44.1 Credit risk

Credit risk, is defined as arising from losses due to the obligor, market counterparty or issuer of securities or other instruments held, failing to perform its contractual obligations to the Group. It arises primarily from lending/financing activities through loans/financing assets as well as commitments to support clients' obligations to third parties, i.e. guarantees. In sales and trading activities, credit risk arises from the possibility that the Group's counterparties will not be able or willing to fulfil their obligation on transactions on or before settlement date. In derivative activities, credit risk arises when counterparties to derivative contracts, such as interest/profit rate swaps, are not able to or willing to fulfil their obligation to pay the positive fair value or receivable resulting from the execution of contract terms. Credit risk may also arise where the downgrading of an entity's rating causes the fair value of the Group's investment in that entity's financial instruments to fall.

#### **Credit Risk Management**

The purpose of credit risk management is to keep credit risk exposure to an acceptable level vis-à-vis the capital, and to ensure the returns commensurate with risk.

Adherence to and compliance with single customer, country and global counterparty limits as well as the assessment of the quality of collateral are approaches adopted to address concentration risk to any large sector/industry, or to a particular counterparty group or individual.

Adherence to established credit limits is monitored daily by GRM, which combines all exposures for each counterparty or group, including off balance sheet items and potential exposures. Limits are also monitored based on rating classification of the obligor and/or counterparty.

#### **CIMB Investment Bank Berhad**

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

#### 44 Financial Risk Management (Continued)

#### 44.1 Credit risk (Continued)

#### **Credit Risk Management (Continued)**

It is a policy of the Group that all exposures must be rated or scored based on the appropriate internal rating models, where available

Credit reviews and rating are conducted on the credit exposures on an annual basis and more frequent when material information on the counterparty or other external factors come to light.

The exposures are actively monitored, reviewed on a regular basis and reported monthly to GRC and BRC so that deteriorating exposures are identified, analysed and discussed with the relevant business units for appropriate remedial actions including recovery actions, if required.

In addition to the above, the Group also employs CaR to measure and manage credit portfolio risk due to credit events. The Group adopted the Monte Carlo simulation approach in the generation of possible portfolio scenarios to obtain the standalone and portfolio CaR. This approach takes into account the credit concentration risk and the correlation between counterparties and industries. In estimating the portfolio CaR, the Group uses 25,000 simulation numbers at 99% confidence level. The generated portfolio CaR, and any shortfall in the provision for defaulted accounts make up to the total Credit CaR utilization to be compared against the allocated capital. The CaR usage versus predetermined limit is monitored by RMA within GRM. Any exception will be highlighted to Management in accordance with the Group's exception management procedure. These are summarized and reported to GRC and BRC on a monthly basis.

#### **Credit Risk Mitigation**

The employment of various credit risk mitigation techniques such as appropriate credit structuring, and posting of collateral and/or third party support form an integral part of the credit risk management process. Credit risk mitigants are taken where possible and is considered secondary recourse to the obligor for the credit risk underwritten.

### **CIMB Investment Bank Berhad**

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

#### 44 Financial Risk Management (Continued)

#### 44.1 Credit risk (Continued)

#### **Credit Risk Mitigation (Continued)**

#### Collaterals/Securities

All extension of credit in so far as deemed prudent, must be appropriately and adequately secured. A credit proposal is considered secured only when the entire proposal is fully covered by approved collateral/securities within their approved margins as set out in the relevant credit policy guides. GRC is empowered to approve any inclusion of new acceptable collaterals.

Recognised collaterals include both financial and physical assets. Financial collaterals consist of mainly cash deposits and shares. Eligible credit protection is also used to mitigate credit losses in the event that the obligor/counterparty defaults.

#### Collateral Valuation and Management

The Group has in place policies which govern the determination of eligibility of various collaterals including credit protection, to be considered for credit risk mitigation which includes the minimum operational requirements that are required for the specific collateral to be considered as effective risk mitigants.

The collateral is valued periodically ranging from daily to annually, depending on the type of collateral.

#### Netting

In mitigating the credit risks in swaps and derivative transactions, the Group enters into master agreements that provide for closeout and settlement netting arrangements with counterparties, whenever possible. The net credit exposure with each counterparty is monitored and our Group may request for additional margin for any exposures above the agreed threshold, in accordance with the terms specified in the relevant Credit Support Annexes (CSA) or the master agreement. A master agreement that governs all transactions between two parties, creates the greatest legal certainty that credit exposure will be netted. In effect, it enables the netting of outstanding obligations upon termination of outstanding transactions if an event of default occurs.

#### **CIMB Investment Bank Berhad**

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

#### 44 Financial Risk Management (Continued)

#### 44.1 Credit Risk (Continued)

**Credit Risk Mitigation (Continued)** 

#### Off Balance Sheet Exposures and Counterparty Credit Risk (CCR)

CCR limits are established at the individual counterparty level and approved by CRC and/or RCC. These limits are monitored and reported at both business and at the Group level.

#### Credit Risk Mitigation

For credit derivatives and swaps transactions, the Group has a master agreement that sets the conditions to allow for netting in the event of a default by counterparty. Further, the Group also enters into CSA with counterparties for credit risk reduction. The eligibility of collaterals and frequency calls are negotiated with the counterparty and endorsed by CRC and/or RCC.

#### Treatment of Rating Downgrade

Counterparty rating is being monitored and in the event of a rating downgrade, remedial actions such as revision of the counterparty credit limit, suspension of the limit or the request for additional collateral may be taken.

## 44.1.1 Maximum exposure to credit risk (without taking into account any collateral held or other credit enhancements)

The following table represents credit risk exposure to the Group and the Bank as at 31 December 2010, before taking account of any collateral held or other credit enhancements and after allowance for impairment where appropriate.

For financial assets recognised in the statements of financial position, the exposure to credit risk equals their carrying amount. For financial guarantees and similar contracts granted, it is the maximum amount that the Group and the Bank would have to pay if the guarantees were called upon. For credit related commitments and contingencies that are irrevocable over the life of the respective facilities, it is generally the full amount of the committed facilities.

This analysis and all subsequent analyses of credit risk include only financial assets subject to credit risk. They exclude other financial assets, mainly cash on hand, prepayment, equity securities in financial assets held for trading and financial investments available-for-sale as well as non-financial assets.

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

### 44 Financial Risk Management (Continued)

#### 44.1 Credit Risk (Continued)

### 44.1.1 Maximum exposure to credit risk (without taking into account any collateral held or other credit enhancements) (Continued)

The maximum credit risk exposures of the Group and the Bank as at 31 December 2010 are as follows:

|  | The Group | The Bank  |
|--|-----------|-----------|
| Items recognised in the statements of        |           |           |
| financial position                           | RM'000    | RM'000    |
| Cash and short term funds                    | 2,173,576 | 2,074,263 |
| Reverse repurchase agreements                | 300,067   | 300,067   |
| Deposits and placements with banks and other |           |           |
| financial institutions                       | 689,196   | 687,992   |
| Financial assets held for trading            |           |           |
| - Unquoted securities                        | 78,436    | 78,436    |
| Derivative financial instruments             |           |           |
| - Trading derivatives                        | 42,089    | 42,089    |
| Loans, advances and financing                |           |           |
| - Term loans                                 | 42,710    | 42,710    |
| Other assets                                 | 798,740   | 797,727   |
| Amount due from ultimate holding company     | 60        | 60        |
| Amount due from subsidiaries                 | -         | 2         |
| Amount due from related companies            | 6,564     | 6,564     |
|  | 4,131,438 | 4,029,910 |
| Item not recognised in the statements of     |           |           |
| financial position                           |           |           |
| Credit related commitments and contingencies | 600,218   | 600,218   |
|  | 600,218   | 600,218   |
| Total credit exposures                       | 4,731,656 | 4,630,128 |
|  |           |           |

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

#### 44 Financial Risk Management (Continued)

#### 44.1 Credit Risk (Continued)

#### 44.1.2 Concentration of risks of financial assets with credit risk exposure

A concentration of credit risk exists when a number of counterparties are engaged in similar activities and have similar economic characteristics that would cause their ability to meet contractual obligations to be similarly affected by changes in economic or other conditions.

#### (a) Geographical sectors

The analysis of credit risk concentrations (without taking into account any collateral held or other credit enhancements) based on the location of the counterparty for the Group as at 31 December 2010 is as follows:

|   |           |           |          |           | Other     |           |
|---|-----------|-----------|----------|-----------|-----------|-----------|
|   | Malaysia  | Indonesia | Thailand | Singapore | countries | Total     |
| Items recognised in the statements of financial position            | RM'000    | RM'000    | RM'000   | RM'000    | RM'000    | RM'000    |
| Cash and short term funds   | 2,169,036 | -         | -        | 3,554     | 986       | 2,173,576 |
| Reverse repurchase agreements                                       | 300,067   | -         | -        | -         | -         | 300,067   |
| Deposits and placements with banks and other financial institutions | 689,196   | -         | -        | -         | -         | 689,196   |
| Financial assets held for trading                                   |           |           |          |           |           |           |
| -Unquoted securities  | 78,436    | -         | -        | -         | -         | 78,436    |
| Derivatives financial instruments                                   |           |           |          |           |           |           |
| -Trading derivatives  | 42,089    | -         | -        | -         | -         | 42,089    |
| Loans, advances and financing                                       |           |           |          |           |           |           |
| -Term loans   | 42,710    | -         | -        | =         | -         | 42,710    |
| Other assets  | 659,829   | 393       | 1,630    | 40,622    | 96,266    | 798,740   |
| Amount due from related companies                                   | 5,662     | 902       | -        | -         | -         | 6,564     |
| Amount due from ultimate holding company                            | 60        | -         | -        | -         | -         | 60        |
|   | 3,987,085 | 1,295     | 1,630    | 44,176    | 97,252    | 4,131,438 |
| Item not recognised in the statements of financial position         |           |           |          |           |           |           |
| Credit related commitments and contingencies                        | 600,218   | -         | -        | -         | -         | 600,218   |
|   | 600,218   | -         | -        | -         | -         | 600,218   |
| Total credit exposures  | 4,587,303 | 1,295     | 1,630    | 44,176    | 97,252    | 4,731,656 |

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

- 44 Financial Risk Management (Continued)
- 44.1 Credit Risk (Continued)
- 44.1.2 Concentration of risks of financial assets with credit risk exposure (Continued)
- (a) Geographical sectors (Continued)

The analysis of credit risk concentrations (without taking into account any collateral held or other credit enhancements) based on the location of the counterparty for the Bank as at 31 December 2010 is as follows:

|   |           |           |          |           | Other     |           |
|---|-----------|-----------|----------|-----------|-----------|-----------|
|   | Malaysia  | Indonesia | Thailand | Singapore | countries | Total     |
| Items recognised in the statements of financial position            | RM'000    | RM'000    | RM'000   | RM'000    | RM'000    | RM'000    |
| Cash and short term funds   | 2,069,723 | -         | -        | 3,554     | 986       | 2,074,263 |
| Reverse repurchase agreements                                       | 300,067   | -         | -        | -         | -         | 300,067   |
| Deposits and placements with banks and other financial institutions | 687,992   | -         | -        | -         | -         | 687,992   |
| Financial assets held for trading                                   |           |           |          |           |           |           |
| -Unquoted securities  | 78,436    | -         | -        | -         | -         | 78,436    |
| Derivatives financial instruments                                   |           |           |          |           |           |           |
| -Trading derivatives  | 42,089    | -         | -        | -         | -         | 42,089    |
| Loans, advances and financing                                       |           |           |          |           |           |           |
| -Term loans   | 42,710    | -         | -        | -         | -         | 42,710    |
| Other assets  | 658,816   | 393       | 1,630    | 40,622    | 96,266    | 797,727   |
| Amount due from subsidiaries  | 2         | -         | -        | -         | -         | 2         |
| Amount due from related companies                                   | 5,662     | 902       | -        | -         | -         | 6,564     |
| Amount due from ultimate holding company                            | 60        | -         | -        | -         | -         | 60        |
|   | 3,885,557 | 1,295     | 1,630    | 44,176    | 97,252    | 4,029,910 |
| Item not recognised in the statements of financial position         |           |           |          |           |           |           |
| Credit related commitments and contingencies                        | 600,218   | -         | -        | -         | -         | 600,218   |
|   | 600,218   | -         | -        | -         | -         | 600,218   |
| Total credit exposures  | 4,485,775 | 1,295     | 1,630    | 44,176    | 97,252    | 4,630,128 |

#### **CIMB Investment Bank Berhad**

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

- 44 Financial Risk Management (Continued)
- 44.1 Credit risk (Continued)
- 44.1.2 Concentration of risks of financial assets with credit risk exposure (Continued)
- (b) Industry sectors

The analysis of credit risk concentrations (without taking into account any collateral held or other credit enhancements) for items recognised in the statements of financial positions as at 31 December 2010, based on the industry sectors of the counterparty are as follows:

The Group

|  | Cash and short<br>term funds | Reverse<br>repurchase<br>agreements | Deposits and<br>placements<br>with banks and<br>other financial<br>institutions | Financial assets                 | Derivative<br>financial<br>instruments | Loans, advances      | Other<br>financial<br>assets * | Credit related<br>commitments<br>and<br>contingencies | Total credit<br>exposures |
|--|------------------------------|-------------------------------------|---|----------------------------------|--|----------------------|--------------------------------|---|---------------------------|
|  | RM'000                       | RM'000                              | RM'000  | Unquoted<br>securities<br>RM'000 | Trading<br>derivatives<br>RM'000       | Term loans<br>RM'000 | RM'000                         | RM'000  | RM'000                    |
| Mining and quarrying                     | KWI 000                      | KWI 000                             | KWI 000   | - KWI 000                        | - KWI 000                              | KWI 000              | 114                            | - KWI 000   | 114                       |
| Manufacturing                            | -                            | -                                   | -   | -                                | -                                      | -                    | 856                            | -   | 856                       |
| Electricity, gas and water               | -                            | -                                   | -   | -                                | -                                      | -                    | 1,349                          | -   | 1,349                     |
| Construction                             | -                            | -                                   | -   | -                                | -                                      | -                    | 628                            | -   | 628                       |
| Real estate                              | -                            | -                                   | -   | -                                | -                                      | -                    | 18,748                         | -   | 18,748                    |
| Purchase of landed property              |                              |                                     |   |                                  |  |                      |                                |   |                           |
| - Residential                            | -                            | -                                   | -   | -                                | -                                      | -                    | -                              | 218   | 218                       |
| General commerce                         | -                            | -                                   | -   | -                                | -                                      | -                    | 2,860                          | -   | 2,860                     |
| Transport, storage and communications    | -                            | -                                   | -   | -                                | -                                      | -                    | 114                            | -   | 114                       |
| Finance, insurance and business services | 2,173,467                    | -                                   | 689,196   | 78,436                           | 10,342                                 | -                    | 243,654                        | 600,000   | 3,795,095                 |
| Government and government agencies       | 107                          | 300,067                             | -   | -                                | -                                      | -                    | 236                            | -   | 300,410                   |
| Purchase of securities                   | -                            | -                                   | -   | -                                | -                                      | -                    | 94,355                         | -   | 94,355                    |
| Others                                   | 2                            | -                                   | -   | -                                | 31,747                                 | 42,710               | 442,450                        | -   | 516,909                   |

<sup>\*</sup> Other financial assets include other assets, amount due from related companies and amount due from ultimate holding company.

300,067

2,173,576

78,436

42,089

42,710

805,364

600,218

4,731,656

689,196

### **CIMB Investment Bank Berhad**

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

- 44 Financial Risk Management (Continued)
- 44.1 Credit risk (Continued)
- 44.1.2 Concentration of risks of financial assets with credit risk exposure (Continued)
- (b) Industry sectors (Continued)

The analysis of credit risk concentrations (without taking into account any collateral held or other credit enhancements) for items recognised in the statements of financial position as at 31 December 2010, based on the industry sectors of the counterparty are as follows:

The Bank

|  | Cash and short<br>term funds |         | Deposits and<br>placements<br>with banks and<br>other financial<br>institutions | Financial<br>assets held for<br>trading | Derivative<br>financial<br>instruments | Loans, advances and financing | Other<br>financial<br>assets * | Credit related<br>commitments<br>and<br>contingencies | Total credit exposures |
|--|------------------------------|---------|---|---|--|-------------------------------|--------------------------------|---|------------------------|
|  | RM'000                       | RM'000  | RM'000  | Unquoted<br>securities<br>RM'000        | Trading<br>derivatives<br>RM'000       | Term loans<br>RM'000          | RM'000                         | RM'000  | RM'000                 |
| Mining and quarrying                     | -                            | -       | -   | -                                       | -                                      | -                             | 114                            | -   | 114                    |
| Manufacturing                            | _                            | -       | -   | _                                       | _                                      | _                             | 856                            | _   | 856                    |
| Electricity, gas and water               | -                            | -       | -   | _                                       | -                                      | -                             | 1,349                          | -   | 1,349                  |
| Construction                             | -                            | -       | -   | -                                       | -                                      | -                             | 628                            | -   | 628                    |
| Real estate                              | -                            | -       | -   | -                                       | -                                      | -                             | 18,748                         | -   | 18,748                 |
| Purchase of landed property              |                              |         |   |   |  |                               |                                |   |                        |
| - Residential                            | -                            | -       | -   | -                                       | -                                      | -                             | -                              | 218   | 218                    |
| General commerce                         | -                            | -       | -   | -                                       | -                                      | -                             | 2,860                          | -   | 2,860                  |
| Transport, storage and communications    | -                            | -       | -   | -                                       | -                                      | -                             | 114                            | -   | 114                    |
| Finance, insurance and business services | 2,074,156                    | -       | 687,992   | 78,436                                  | 10,342                                 | -                             | 243,641                        | 600,000   | 3,694,567              |
| Government and government agencies       | 107                          | 300,067 | -   | -                                       | -                                      | -                             | 236                            | -   | 300,410                |
| Purchase of securities                   | -                            | -       | -   | -                                       | -                                      | -                             | 94,354                         | -   | 94,354                 |
| Others                                   |                              | -       | -   | -                                       | 31,747                                 | 42,710                        | 441,453                        | -   | 515,910                |
|  | 2,074,263                    | 300,067 | 687,992   | 78,436                                  | 42,089                                 | 42,710                        | 804,353                        | 600,218   | 4,630,128              |

<sup>\*</sup> Other financial assets include other assets, amount due from subsidiaries, amount due from related companies and amount due from ultimate holding company.

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

### 44 Financial Risk Management (Continued)

#### 44.1 Credit risk (Continued)

#### 44.1.3 Credit quality of financial assets

Financial assets are required under FRS 7, to be categorised into "neither past due nor impaired", "past due but not impaired" or "impaired".

#### (a) Loans, advances and financing

Loans, advances and financing of the Group and the Bank as at 31 December 2010 are summarised as follows:

|                            | I           | Neither past due<br>nor impaired | Impaired       | Total gross<br>amount |
|----------------------------|-------------|----------------------------------|----------------|-----------------------|
|                            | Note 44.1.3 | (i)<br>RM'000                    | (ii)<br>RM'000 | RM'000                |
| Term loans                 |             | 43,360                           | -              | 43,360                |
| Other loans                |             | -                                | 822            | 822                   |
| Total                      |             | 43,360                           | 822            | 44,182                |
| Less: Impairment allowance |             |                                  |                | (1,472)               |
| Total net amount           |             |                                  | _              | 42,710                |

There were no loans, advances and financing that are "past due but not impaired" as at 31 December 2010.

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

- 44 Financial Risk Management (Continued)
- 44.1 Credit risk (Continued)
- **44.1.3** Credit quality of financial assets (Continued)
- (a) Loans, advances and financing (Continued)
- (i) Loans, advances and financing that are "neither past due nor impaired"

The credit quality of loans, advances and financing that are "neither past due nor impaired" as at 31 December 2010 can be assessed by reference to the internal rating system adopted by the Group and the Bank.

|            | The Group and the Bank |
|------------|------------------------|
|            | No rating              |
|            | RM'000                 |
| Term loans | 43,360                 |
| Total      | 43,360                 |

#### Financial statement descriptions can be summarised as follows:

**No rating** – Refers to counterparties that do not satisfy the criteria to be rated internally. These include sovereigns, individuals, schools, non-government organisations, corporations and others.

#### (ii) "Impaired" loans, advances and financing

Refer to Note 7(vii) and 7(iii) for analysis of "impaired" loans, advances and financing by economic purpose and geographical distribution.

### **CIMB Investment Bank Berhad**

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

#### 44 Financial Risk Management (Continued)

#### 44.1 Credit risk (Continued)

#### **44.1.3** Credit quality of financial assets (Continued)

#### (b) Financial assets held for trading

Financial assets held for trading of the Group and the Bank as at 31 December 2010 is summarised as follows:

|   | The Group and the<br>Bank                  |
|---|--|
|   | Neither past due<br>nor impaired<br>RM'000 |
| Financial assets held for trading - Unquoted securities | 78,436                                     |
| Total   | 78,436                                     |

There were no financial assets held for trading that are "past due but not impaired" or "impaired" as at 31 December 2010.

#### (i) Financial assets held for trading that are "neither past due nor impaired"

The table below presents an analysis of financial assets held for trading that are "neither past due nor impaired", based on ratings of major external rating agencies:

|                                   | The Group and |
|-----------------------------------|---------------|
|                                   | the Bank      |
|                                   | Investment    |
|                                   | grade         |
|                                   | (AAA to BBB-) |
|                                   | RM'000        |
| Financial assets held for trading |               |
| - Unquoted securities             | 78,436        |
| Total                             | 78,436        |

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

### 44 Financial Risk Management (Continued)

#### 44.1 Credit risk (Continued)

#### **44.1.3** Credit quality of financial assets (Continued)

#### (c) Credit risk of other financial assets

Other financial assets of the Group's and the Bank's as at 31 December 2010 are summarised as follows:

|  | The G   | roup                                   |                    |                                 |
|--|---|--|--------------------|---------------------------------|
|  | Neither past<br>due nor<br>impaired<br>RM'000 | Past due but not<br>impaired<br>RM'000 | Impaired<br>RM'000 | Total gross<br>amount<br>RM'000 |
| Cash and short term funds Reverse repurchase agreements Deposits and placements with banks and other financial | 2,173,576<br>300,067                          | -                                      | -                  | 2,173,576<br>300,067            |
| institutions   | 689,196                                       | -                                      | -                  | 689,196                         |
| Derivative financial instruments   | 42,089  | -                                      | -                  | 42,089                          |
| Other financial assets   | 786,958                                       | 9,276                                  | 28,061             | 824,295                         |
| Total  | 3,991,886                                     | 9,276                                  | 28,061             | 4,029,223                       |
| Less: Impairment allowances  |   |  |                    | (18,931)                        |
| Total net amount   |   |  | =                  | 4,010,292                       |
|  | The B   | ank                                    |                    |                                 |
|  | Neither past                                  |  |                    |                                 |
|  | due nor                                       | Past due but not                       |                    | Total gross                     |
|  | impaired                                      | impaired                               | Impaired           | amount                          |
|  | RM'000  | RM'000                                 | RM'000             | RM'000                          |
| Cash and short term funds  | 2,074,263                                     | _                                      | _                  | 2,074,263                       |
| Reverse repurchase agreements<br>Deposits and placements with  | 300,067                                       | -                                      | -                  | 300,067                         |
| banks and other financial institutions   | 687,992                                       |  |                    | 687,992                         |
| Derivative financial instruments   | 42,089  | _                                      | _                  | 42,089                          |
| Other financial assets   | 785,947                                       | 9,276                                  | 27,831             | 823,054                         |
| Other illialiciai assets   | 3,890,358                                     | 9,276                                  | 27,831             | 3,927,465                       |
| Total  |   | -,                                     | ,00-               | 2,5 = 1,100                     |
| <b>Total</b> Less: Impairment allowances   |   |  |                    | (18,701)                        |

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

- 44 Financial Risk Management (Continued)
- 44.1 Credit risk (Continued)
- 44.1.3 Credit quality of financial assets (Continued)
- (c) Credit risk of other financial assets (Continued)
- (i) The table below presents an analysis of other financial assets that are "neither past due nor impaired", based on rating by major credit rating agencies for the Group's and the Bank's as at 31 December 2010:

Cash and short term funds
Reverse repurchase agreements
Deposits and placements with banks and
other financial institutions
Derivative financial instruments
Other financial assets
Total

|           | oup        | The Gr        |               |
|-----------|------------|---------------|---------------|
|           |            | Investment    |               |
|           | Others (no | grade         | Sovereign (no |
| Total     | rating)    | (AAA to BBB-) | rating)       |
| RM'000    | RM'000     | RM'000        | RM'000        |
| 2,173,576 | 25         | 2,173,444     | 107           |
| 300,067   | -          | -             | 300,067       |
| 689,196   | 1,000      | 688,196       | -             |
| 42,089    | 21,822     | 20,267        | -             |
| 786,958   | 785,516    | 1,124         | 318           |
| 3,991,886 | 808,363    | 2,883,031     | 300,492       |

|                 | nk                              | The Bar  |                                    |
|-----------------|---------------------------------|--|------------------------------------|
| Total<br>RM'000 | Others (no<br>rating)<br>RM'000 | Investment<br>grade<br>(AAA to BBB-)<br>RM'000 | Sovereign<br>(no rating)<br>RM'000 |
| 2,074,263       | 25                              | 2,074,131                                      | 107                                |
| 300,067         | -                               | -  | 300,067                            |
| 687,992         | -                               | 687,992  | -                                  |
| 42,089          | 21,822                          | 20,267   | -                                  |
| 785,947         | 784,517                         | 1,112  | 318                                |
| 3,890,358       | 806,364                         | 2,783,502                                      | 300,492                            |

There were no financial assets of the Group and the Bank that were renegotiated during the financial year ended 31 December 2010.

There were no collateral repossessed by the Group and the Bank as at 31 December 2010.

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

- 44 Financial Risk Management (Continued)
- 44.2 Credit risk (Continued)
- **44.1.3** Credit quality of financial assets (Continued)
- (c) Credit risk of other financial assets (Continued)
- (ii) An ageing analysis of other financial assets of the Group's and the Bank's that are "past due but not impaired" as at 31 December 2010 are set out as below.

The Group and the Bank Past due but not impaired

|                 | >1 to 3          |                         |
|-----------------|------------------|-------------------------|
| Total<br>RM'000 | months<br>RM'000 | Up to 1 month<br>RM'000 |
| 9,276           | 4,724            | 4,552                   |

Other financial assets

#### **CIMB Investment Bank Berhad**

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

#### 44 Financial Risk Management (Continued)

#### 44.2 Market Risk

Market risk is defined as the potential change in market value of trading and investment securities held by the Group arising from adverse changes to market parameters such as interest rates/benchmark rates, credit spreads, foreign exchange rates, equity prices, commodity prices and volatility.

The function of risk management & analytics (RMA) Team in CIMB is to measure and control market risk of the Group through robust measurement and the setting of limits while facilitating business growth within a controlled and transparent risk management framework. Here, the CaR framework is employed to measure market risk where CaR represents the worst expected loss in portfolio value under normal market conditions over a specific time interval at a given confidence level. The Group has adopted historical simulation approach to compute CaR. This approach assesses potential loss in portfolio value based on the last 500 daily historical movements of relevant market parameters and 99% confidence level at 1-day holding period.

Broadly, the Group is exposed to four major types of market risk namely interest rate risk, foreign exchange risk and equity risk. Each business unit is allocated CaR limits for each type of market risk undertaken for effective risk monitoring and control. These limits are approved by the GRC and utilisation of limits is monitored on a daily basis. Daily risk reports are sent to the relevant traders, Group Treasury's Market Risk Team and Risk Middle Office (RMO) within GRM. The head of each business unit is accountable for all market risk under his/her purview. Any excession will be escalated to management in accordance to the Group's exception management procedure.

In addition to daily monitoring of CaR usage, on a monthly basis, all market exposures and CaR of the Group will be summarised and submitted to GRC and BRC for its perusal. The usage of market CaR by risk type based on 1 day holding period of the Group's trading exposures as at 31 December 2010 is shown in Note 44.2.1

Although historical simulation provides a reasonable estimate of market risk, this approach relies heavily on historical daily price movements of the market parameter of interest. Hence, the resulting market CaR is exposed to the danger that price and rate changes over the stipulated time horizon might not be typical. Example, if the past 500 daily price movements were observed over a period of exceptionally low volatility, then the CaR computed would understate the risk of the portfolio and vice versa.

#### **CIMB Investment Bank Berhad**

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

#### 44 Financial Risk Management (Continued)

#### 44.2 Market Risk (Continued)

In order to ensure historical simulation gives an adequate estimation of market CaR, backtesting of the historical simulation approach is performed annually. Backtesting involves comparing the derived 1-day CaR against the hypothetical change in portfolio value assuming end-of-day positions in the portfolio were to remain unchanged. The number of exceptions would be the number of times the difference in hypothetical value exceeds the computed 1-day CaR.

The Group also complements CaR with stress testing exercises to capture event risk that are not observed in the historical time period selected to compute CaR. Stress testing exercise at the group-wide level involves assessing potential losses to the Group's market risk exposures under pre-specified scenarios. This type of scenario analysis is performed twice yearly. Scenarios are designed in collaboration with the Regional Research Team to reflect extreme and yet highly plausible stress scenarios. Stress test results are presented to the GRC to provide senior management with an overview of the impact to the Group if such stress scenarios were to materialize.

In addition to the above, RMO under GRM undertakes monitoring and oversight process at Group Treasury and Equity Market & Derivatives trading floors, which include reviewing treasury trading strategy, analyzing positions and activities vis-à-vis changes in the financial markets, monitoring limits usage, assessing limits adequacy and verifying transaction prices.

RMO also provides accurate and timely valuation of the Group's position on a daily basis. Exposures are valued using market price (Mark-to-Market) or a pricing model (Mark-to-Model) (collectively known as 'MTM') where appropriate. MTM process is carried out on all positions classified as Held for Trading as well as Available for Sale on a daily basis for the purpose of meeting independent price verification requirements, calculation of profits/losses as well as to confirm that margins required are met.

Treasury products approval processes will be led by RMO to ensure the bank is operational ready before launching. All new products are assessed by components and in totality to ensure financial risks are accurately identified, monitored and effectively managed.

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

#### 44 Financial Risk Management (Continued)

#### 44.2 Market Risk (Continued)

All valuation methods and models used are validated by the Quantitative Analysts to assess its applicability to market conditions. The process includes verification of the inputs, assumptions used, programming codes and model reporting capability. Existing valuation models are reviewed at least on a yearly basis to ensure that they remain relevant to changing market conditions. Back-test of newly approved or revised models may be conducted to review the model and input data used.

#### 44.2.1 CaR

The usage of market CaR by risk type based on 1-day holding period of the Group's and the Bank's trading exposures as at 31 December 2010 are as follows:

|                                  | The Group<br>RM'000 | The Bank<br>RM'000 |
|----------------------------------|---------------------|--------------------|
| CaR                              |                     |                    |
| Foreign exchange risk            | 245                 | 245                |
| Interest rate risk               | 542                 | 542                |
| Equity risk                      | 87                  | 87                 |
| Total                            | 874                 | 874                |
| Total shareholders fund          | 446,722             | 429,096            |
| Percentage of shareholders funds | 0.20%               | 0.20%              |

### **CIMB Investment Bank Berhad**

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

#### 44 Financial Risk Management (Continued)

#### 44.2 Market risk (Continued)

#### 44.2.2 Interest rate risk

Interest rate risk relates to the potential adverse impact on the net interest income arising from the changes in market rates. One of the primary sources of interest rate risk is the repricing mismatches between interest earning assets and interest bearing liabilities. Interest rate risk is measured and reported at various levels through various techniques including Earnings-at-Risk (EaR).

(a) The table below summarise the Group's financial assets at their full carrying amounts as at 31 December 2010, analysed by the earlier of contractual repricing or maturity dates.

The Group

|  |                 |                  |                  | 2010             |                 |                 |                     |                        |                 |
|--|-----------------|------------------|------------------|------------------|-----------------|-----------------|---------------------|------------------------|-----------------|
|  | •               |                  | - Non            | -trading book    |                 |                 | <del></del>         |                        |                 |
|  | Up to 1         | > 1 – 3          | > 3 - 6          | > 6 - 12         | > 1 - 5         | Over 5          | Non-interest        |                        |                 |
|  | month<br>RM'000 | months<br>RM'000 | months<br>RM'000 | months<br>RM'000 | years<br>RM'000 | years<br>RM'000 | sensitive<br>RM'000 | Trading book<br>RM'000 | Total<br>RM'000 |
| Financial assets                         |                 |                  |                  |                  |                 |                 |                     |                        |                 |
| Cash and short term funds                | 1,951,531       | -                | -                | -                | -               | -               | 222,078             | -                      | 2,173,609       |
| Reverse repurchase agreements            | 149,816         | 149,933          | =                | -                | =               | -               | 318                 | =                      | 300,067         |
| Deposits and placements with banks and   |                 |                  |                  |                  |                 |                 |                     |                        |                 |
| other financial institutions             | 1,000           | 594,159          | 92,505           | 100              | -               | -               | 1,432               | -                      | 689,196         |
| Financial assets held for trading        |                 |                  |                  |                  |                 |                 |                     |                        |                 |
| - Quoted securities                      | -               | -                | -                | -                | -               | -               | -                   | 3,691                  | 3,691           |
| - Unquoted securities                    | -               | -                | -                | -                | -               | -               | -                   | 78,436                 | 78,436          |
| Financial investments available-for-sale |                 |                  |                  |                  |                 |                 |                     |                        |                 |
| - Unquoted securities                    | -               | -                | -                | -                | -               | -               | 8,979               | -                      | 8,979           |
| Derivative financial instruments         |                 |                  |                  |                  |                 |                 |                     |                        |                 |
| - Trading derivatives                    | -               | _                | -                | -                | -               | _               | -                   | 42,089                 | 42,089          |
| Loans, advances and financing            |                 |                  |                  |                  |                 |                 |                     |                        |                 |
| - Term loans                             | 3               | 10               | 33               | 90               | 6,981           | 35,593          | -                   | -                      | 42,710          |
| Other assets                             | -               | -                | -                | -                | -               | -               | 798,740             | -                      | 798,740         |
| Amount due from ultimate holding company | -               | -                | -                | -                | -               | -               | 60                  | -                      | 60              |
| Amount due from related companies        | -               | -                | -                | -                | -               | -               | 6,564               | -                      | 6,564           |
| Total financial assets                   | 2,102,350       | 744,102          | 92,538           | 190              | 6,981           | 35,593          | 1,038,171           | 124,216                | 4,144,141       |

### **CIMB Investment Bank Berhad**

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

- 44 Financial Risk Management (Continued)
- 44.2 Market risk (Continued)
- 44.2.2 Interest rate risk (Continued)
- (a) The table below summarise the Group's financial liabilities at their full carrying amounts as at 31 December 2010, analysed by the earlier of contractual repricing or maturity dates.

|   |                 |                  |                  | The Group<br>2010                      |                 |                 |              |                        |                 |
|---|-----------------|------------------|------------------|--|-----------------|-----------------|--------------|------------------------|-----------------|
|   | Up to 1         | >1-3             | > 3 – 6          | -trading book <del>-</del><br>> 6 – 12 | > 1 - 5         | Over 5          | Non-interest |                        |                 |
|   | month<br>RM'000 | months<br>RM'000 | months<br>RM'000 | months<br>RM'000                       | years<br>RM'000 | years<br>RM'000 |              | Trading book<br>RM'000 | Total<br>RM'000 |
| Financial liabilities   |                 |                  |                  |  |                 |                 |              |                        |                 |
| Deposits from customers   | 1,091,764       | -                | -                | -                                      | -               | 115,122         | 753          | -                      | 1,207,639       |
| Deposits and placements of banks and other financial institutions  Derivative financial instruments | 653,151         | 495,010          | 342,505          | -                                      | -               | -               | 3,334        | -                      | 1,494,000       |
| - Trading derivatives   | _               | _                | -                | -                                      | -               | _               | _            | 61,710                 | 61,710          |
| Amount due to related companies   | -               | -                | -                | -                                      | -               | -               | 12,105       |                        | 12,105          |
| Other liabilities   | -               | -                | -                | -                                      | -               | -               | 1,024,894    | -                      | 1,024,894       |
| Total financial liabilities   | 1,744,915       | 495,010          | 342,505          | -                                      | -               | 115,122         | 1,041,086    | 61,710                 | 3,800,348       |
| Net interest rate sensitivity gap<br>for items recognised in the<br>financial positions             | 357,435         | 249,092          | (249,967)        | 190                                    | 6,981           | (79,529)        | -            | 62,506                 |                 |
| Net interest rate sensitivity gap<br>for items not recognised in the<br>financial positions         |                 |                  |                  |  |                 |                 |              |                        |                 |
| Credit related commitments and contingencies  | -               | -                | -                | -                                      | -               | -               | 600,218      |                        |                 |

### **CIMB Investment Bank Berhad**

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

### 44 Financial Risk Management (Continued)

#### 44.2 Market risk (Continued)

#### 44.2.2 Interest rate risk (Continued)

(b) The table below summarise the Bank's financial assets at their full carrying amounts as at 31 December 2010, analysed by the earlier of contractual repricing or maturity dates.

The Bank

|  |                            |                             |                             | 2010                         |                            |                           |                                     |                        |                 |
|--|----------------------------|-----------------------------|-----------------------------|------------------------------|----------------------------|---------------------------|-------------------------------------|------------------------|-----------------|
|  | <b>←</b>                   |                             | Non                         | -trading book                |                            |                           | <b></b>                             |                        |                 |
|  | Up to 1<br>month<br>RM'000 | > 1 – 3<br>months<br>RM'000 | > 3 – 6<br>months<br>RM'000 | > 6 – 12<br>months<br>RM'000 | > 1 – 5<br>years<br>RM'000 | Over 5<br>years<br>RM'000 | Non-interest<br>sensitive<br>RM'000 | Trading book<br>RM'000 | Total<br>RM'000 |
| Financial assets                         |                            |                             |                             |                              |                            |                           |                                     |                        |                 |
| Cash and short term funds                | 1,883,527                  | -                           | -                           | -                            | -                          | -                         | 190,769                             | -                      | 2,074,296       |
| Reverse repurchase agreements            | 149,816                    | 149,933                     | -                           | -                            | -                          | -                         | 318                                 | -                      | 300,067         |
| Deposits and placements with banks and   |                            |                             |                             |                              |                            |                           |                                     |                        |                 |
| other financial institutions             | -                          | 593,955                     | 92,505                      | 100                          | -                          | -                         | 1,432                               | -                      | 687,992         |
| Financial assets held for trading        |                            |                             |                             |                              |                            |                           |                                     |                        |                 |
| - Quoted securities                      | -                          | -                           | -                           | -                            | -                          | -                         | -                                   | 3,691                  | 3,691           |
| - Unquoted securities                    | -                          | -                           | -                           | -                            | -                          | -                         | -                                   | 78,436                 | 78,436          |
| Financial investments available-for-sale |                            |                             |                             |                              |                            |                           |                                     |                        |                 |
| - Unquoted securities                    | -                          | -                           | -                           | -                            | -                          | -                         | 6,331                               | -                      | 6,331           |
| Derivative financial instruments         |                            |                             |                             |                              |                            |                           |                                     |                        |                 |
| - Trading derivatives                    | -                          | -                           | -                           | -                            | -                          | -                         | -                                   | 42,089                 | 42,089          |
| Loans, advances and financing            |                            |                             |                             |                              |                            |                           |                                     |                        |                 |
| - Term loans                             | 3                          | 10                          | 33                          | 90                           | 6,981                      | 35,593                    | -                                   | -                      | 42,710          |
| Other assets                             | -                          | -                           | -                           | -                            | -                          | -                         | 797,727                             | -                      | 797,727         |
| Amount due from subsidiaries             | -                          | -                           | -                           | -                            | -                          | -                         | 2                                   | -                      | 2               |
| Amount due from related companies        | -                          | -                           | -                           | -                            | -                          | -                         | 6,564                               | -                      | 6,564           |
| Amount due from ultimate holding company | -                          | -                           | -                           | -                            | -                          | -                         | 60                                  | -                      | 60              |
| Total financial assets                   | 2,033,346                  | 743,898                     | 92,538                      | 190                          | 6,981                      | 35,593                    | 1,003,203                           | 124,216                | 4,039,965       |

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

- 44 Financial Risk Management (Continued)
- 44.2 Market risk (Continued)
- 44.2.2 Interest rate risk (Continued)
- (b) The table below summarise the Bank's financial liabilities at their full carrying amounts as at 31 December 2010, analysed by the earlier of contractual repricing or maturity dates.

|   | 4                          |                             |                             | The Bank<br>2010                               |                            |                           |                                     |                        |                 |
|---|----------------------------|-----------------------------|-----------------------------|--|----------------------------|---------------------------|-------------------------------------|------------------------|-----------------|
|   | Up to 1<br>month<br>RM'000 | > 1 – 3<br>months<br>RM'000 | > 3 – 6<br>months<br>RM'000 | -trading book—<br>> 6 – 12<br>months<br>RM'000 | > 1 – 5<br>years<br>RM'000 | Over 5<br>years<br>RM'000 | Non-interest<br>sensitive<br>RM'000 | Trading book<br>RM'000 | Total<br>RM'000 |
| Financial liabilities   |                            |                             |                             |  |                            |                           |                                     |                        |                 |
| Deposits from customers   | 1,091,764                  | -                           | -                           | -  | -                          | 115,122                   | 753                                 | -                      | 1,207,639       |
| Deposits and placements of banks and other financial institutions  Derivative financial instruments                           | 653,151                    | 495,010                     | 342,505                     | -  | -                          | -                         | 3,334                               | -                      | 1,494,000       |
| - Trading derivatives   | _                          | _                           | _                           | _  | _                          | _                         | _                                   | 61,710                 | 61,710          |
| Amount due to subsidiaries  | -                          | _                           | _                           | _  | _                          | _                         | 3,185                               |                        | 3,185           |
| Amount due to related company   | -                          | -                           | -                           | -  | -                          | -                         | 12,105                              | -                      | 12,105          |
| Other liabilities   | -                          | -                           | -                           | -  | -                          | -                         | 938,988                             | -                      | 938,988         |
| Total financial liabilities   | 1,744,915                  | 495,010                     | 342,505                     | -  | -                          | 115,122                   | 958,365                             | 61,710                 | 3,717,627       |
| Net interest rate sensitivity gap<br>for items recognised in the<br>financial positions                                       | 288,431                    | 248,888                     | (249,967)                   | 190  | 6,981                      | (79,529)                  |                                     | 62,506                 |                 |
| Net interest rate sensitivity gap<br>for items not recognised in the<br>financial positions<br>Credit related commitments and |                            |                             |                             |  |                            |                           |                                     |                        |                 |
| contingencies   | -                          | -                           | -                           | -  | -                          | -                         | 600,218                             | ı                      |                 |

#### **CIMB Investment Bank Berhad**

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

#### 44 Financial Risk Management (Continued)

#### 44.2 Market risk (Continued)

#### 44.2.2 Interest rate risk (Continued)

#### (b) Sensitivity to profit

The table below shows the sensitivity of the Group and the Bank to movement in interest rates:

|                              | The Gr                     | oup                        | The Ban                    | k                          |
|------------------------------|----------------------------|----------------------------|----------------------------|----------------------------|
|                              | +100 basis point<br>RM'000 | -100 basis point<br>RM'000 | +100 basis point<br>RM'000 | -100 basis point<br>RM'000 |
|                              |                            |                            |                            |                            |
| Impact to profit (after tax) | 2,482                      | (2,482)                    | 2,031                      | (2,031)                    |

Sensitivity is measured using the EaR methodology. The treatments and assumptions applied are based on the contractual repricing and remaining maturity of the products, whichever is earlier. Items with indefinite repricing maturity are treated based on the earliest possible repricing date. The actual dates may vary from the repricing profile allocated due to factors such as pre-mature withdrawals, prepayment and others.

A 100 bps parallel rate movement is applied to the yield curve to model the potential impact on profit in the next 12 months from policy rate change.

The projection assumes that interest rates of all maturities move by the same amount and, therefore, do not reflect the potential impact on profit of some rates changing while others remain unchanged. The projections also assume that all other variables are held constant and are based on a constant reporting date position and that all positions run to maturity.

#### 44.2.3 Foreign exchange risk

The Group and Bank are exposed to transactional foreign exchange exposures which are exposures on assets and liabilities denominated in currencies other than the functional currency of the transacting entity.

The Group and the Bank take minimal exposure to the effects of fluctuations in the prevailing foreign currency exchange rates on its financial position and cash flows. The Group manage its exposure to foreign exchange currencies at each entity level.

(a) The following tables summarises the assets, liabilities and items recognised and not recognised in the statements of financial position and net open position by currency of the Group and the Bank as at 31 December 2010, which are mainly in Ringgit Malaysia, US Dollars, Thai Baht, Singapore Dollars, Australian Dollars, and Indonesian Rupiah. Others mainly include exposure to Hong Kong Dollars, Sterling Pounds, Japanese Yen, Euro and Vietnamese Dong.

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

### 44 Financial Risk Management (Continued)

#### 44.2 Market risk (Continued)

#### 44.2.3 Foreign exchange risk (Continued)

|  |           |        |        |        | The Group |        |        |            |             |
|--|-----------|--------|--------|--------|-----------|--------|--------|------------|-------------|
|  |           |        |        |        |           |        |        | Total non- |             |
|  | MYR       | IDR    | THB    | SGD    | USD       | AUD    | Others | MYR        | Grand total |
| <u>Items recognised in the statements of</u> |           |        |        |        |           |        |        |            |             |
| financial position                           | RM'000    | RM'000 | RM'000 | RM'000 | RM'000    | RM'000 | RM'000 | RM'000     | RM'000      |
| Financial assets                             |           |        |        |        |           |        |        |            |             |
| Cash and short term funds                    | 1,472,048 | -      | 113    | 16,181 | 665,697   | 3,139  | 16,431 | 701,561    | 2,173,609   |
| Reverse repurchase agreements                | 300,067   | -      | •      | -      | •         | •      | -      | -          | 300,067     |
| Deposits and placements with banks and other |           |        |        |        |           |        |        |            |             |
| financial institutions                       | 411,681   | -      | -      | -      | 277,515   | -      | -      | 277,515    | 689,196     |
| Financial assets held for trading            |           |        |        |        |           |        |        |            |             |
| - Quoted securities                          | 3,678     | 5      | 4      | 4      | -         | -      | -      | 13         | 3,691       |
| - Unquoted securities                        | 14,140    | -      | -      | -      | 64,296    | -      | -      | 64,296     | 78,436      |
| Financial investments available-for-sale     |           |        |        |        |           |        |        |            |             |
| - Unquoted securities                        | 2,199     | 449    | -      | -      | -         | -      | 6,331  | 6,780      | 8,979       |
| Derivative financial instruments             |           |        |        |        |           |        |        |            |             |
| - Trading derivatives                        | 31,758    | -      | -      | -      | 10,331    | -      | -      | 10,331     | 42,089      |
| Loans, advances and financing                |           |        |        |        |           |        |        |            |             |
| - Term loans                                 | 42,710    | -      | -      | -      | -         | -      | -      | -          | 42,710      |
| Other assets                                 | 775,669   | 6,758  | 3,232  | 7,374  | 3,350     | 129    | 2,228  | 23,071     | 798,740     |
| Amount due from ultimate holding company     | 60        | -      | -      | -      | -         | -      | -      | -          | 60          |
| Amount due from related companies            | 5,662     | 902    | -      | -      | -         | -      | -      | 902        | 6,564       |
|  | 3,059,672 | 8,114  | 3,349  | 23,559 | 1,021,189 | 3,268  | 24,990 | 1,084,469  | 4,144,141   |

#### Financial liabilities

Deposits from customers
Deposits and placements of banks and other
financial institutions

Derivatives financial instruments

- Trading derivatives

Amount due to related companies

Other liabilities

| 2,831,882 | 6,625 | 3,100 | 17,957 | 938,002 | 95 | 2,687 | 968,466 | 3,800,348 |
|-----------|-------|-------|--------|---------|----|-------|---------|-----------|
| 1,004,827 | 6,625 | 3,100 | 6,221  | 1,343   | 95 | 2,683 | 20,067  | 1,024,894 |
| 369       |       | -     | 11,736 | -       | -  | -     | 11,736  | 12,105    |
| 51,379    |       |       |        | 10,331  | -  |       | 10,331  | 61,710    |
| 1,093,141 | -     | -     | -      | 400,855 | -  | 4     | 400,859 | 1,494,000 |
| 682,166   | •     | -     | •      | 525,473 | -  | -     | 525,473 | 1,207,639 |

### Item not recognised in the statements of

financial position

Credit related commitments and contingencies

| 600,218 | - | - | - | - | - | - | - | 600,218 |
|---------|---|---|---|---|---|---|---|---------|
| 600,218 | • | • | - | - | • | - | • | 600,218 |

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

### 44 Financial Risk Management (Continued)

#### 44.2 Market risk (Continued)

#### 44.2.3 Foreign exchange risk (Continued)

|  |           |          |          |          | THE Dank  |          |          |                   |             |
|--|-----------|----------|----------|----------|-----------|----------|----------|-------------------|-------------|
|  | MYR       | IDR      | ТНВ      | SGD      | USD       | AUD      | Others   | Total non-<br>MYR | Grand total |
| Items recognised in the statements of        | MIK       | IDK      | 11111    | SGD      | USD       | AUD      | Others   | MIK               | Granu totai |
|  | D3.51000  | D3.51000 | D3.51000 | D3.51000 | D3 (1000  | D3.51000 | D3.51000 | DATION            | DIFFORM     |
| financial position                           | RM'000    | RM'000   | RM'000   | RM'000   | RM'000    | RM'000   | RM'000   | RM'000            | RM'000      |
| Financial assets                             |           |          |          |          |           |          |          |                   |             |
| Cash and short term funds                    | 1,372,770 | -        | 113      | 16,181   | 665,662   | 3,139    | 16,431   | 701,526           | 2,074,296   |
| Reverse repurchase agreements                | 300,067   | -        | -        | -        | -         | -        | -        | -                 | 300,067     |
| Deposits and placements with banks and other |           |          |          |          |           |          |          |                   |             |
| financial institutions                       | 410,477   | -        | -        | -        | 277,515   | -        | -        | 277,515           | 687,992     |
| Financial assets held for trading            |           |          |          |          |           |          |          |                   |             |
| - Quoted securities                          | 3,678     | 5        | 4        | 4        | -         | -        | -        | 13                | 3,691       |
| - Unquoted securities                        | 14,140    | -        | -        | -        | 64,296    | -        | -        | 64,296            | 78,436      |
| Financial investments available-for-sale     |           |          |          |          |           |          |          |                   |             |
| - Unquoted securities                        | -         | -        | -        | -        | -         | -        | 6,331    | 6,331             | 6,331       |
| Derivative financial instruments             |           |          |          |          |           |          |          |                   |             |
| - Trading derivatives                        | 31,758    | -        | -        | -        | 10,331    | -        | -        | 10,331            | 42,089      |
| Loans, advances and financing                |           |          |          |          |           |          |          |                   |             |
| - Term loans                                 | 42,710    | -        | -        | -        | -         | -        | -        | -                 | 42,710      |
| Other assets                                 | 774,656   | 6,758    | 3,232    | 7,374    | 3,350     | 129      | 2,228    | 23,071            | 797,727     |
| Amount due from subsidiaries                 | 2         | -        | -        | -        | -         | -        | -        | -                 | 2           |
| Amount due from related companies            | 5,662     | 902      | -        | -        | -         | -        | -        | 902               | 6,564       |
| Amount due from ultimate holding company     | 60        | -        | -        | -        | -         | -        | -        | -                 | 60          |
|  | 2,955,980 | 7,665    | 3,349    | 23,559   | 1,021,154 | 3,268    | 24,990   | 1,083,985         | 4,039,965   |

#### Financial liabilities

Deposits from customers
Deposits and placements of banks and other financial institutions
Derivatives financial instruments
- Trading derivatives
Amount due to subsidiaries
Amount due to related companies
Other liabilities

| 2,749,161 | 6,625 | 3,100 | 17,957 | 938,002 | 95 | 2,687 | 968,466 | 3,717,627 |
|-----------|-------|-------|--------|---------|----|-------|---------|-----------|
| 918,921   | 6,625 | 3,100 | 6,221  | 1,343   | 95 | 2,683 | 20,067  | 938,988   |
| 369       | -     | -     | 11,736 | •       | -  | -     | 11,736  | 12,105    |
| 3,185     | -     | -     | -      | -       | -  | -     | -       | 3,185     |
| 51,379    | -     |       |        | 10,331  | -  | -     | 10,331  | 61,710    |
| 1,093,141 |       | -     | -      | 400,855 | -  | 4     | 400,859 | 1,494,000 |
| 682,166   | -     | •     | •      | 525,473 | -  | -     | 525,473 | 1,207,639 |

The Bank

### <u>Item not recognised in the statements of financial position</u>

Credit related commitments and contingencies

| 6 | 00,218 |   |   |   |   | - | - | - | 600,218 |
|---|--------|---|---|---|---|---|---|---|---------|
| 6 | 00,218 | • | - | • | - | - | • | • | 600,218 |

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

- 44 Financial Risk Management (Continued)
- 44.2 Market risk (Continued)
- 44.2.3 Foreign exchange risk (Continued)
- (b) Sensitivity of profit

The table below shows the sensitivity of the Group and the Bank profit and reserves to movement in foreign exchange rates:

|                              | The Group and the Bank     |                            |  |  |  |  |
|------------------------------|----------------------------|----------------------------|--|--|--|--|
|                              | +1% appreciation<br>RM'000 | -1% appreciation<br>RM'000 |  |  |  |  |
| Impact to profit (after tax) | 136                        | (136)                      |  |  |  |  |

The projection assumes that foreign exchange rates move by the same amount and, therefore, do not reflect the potential impact on profit of some rates changing while others remain unchanged. The projections also assume that all other variables are held constant and are based on a constant reporting date position and that all positions run to maturity.

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

#### 44 Financial Risk Management (Continued)

#### 44.3 Liquidity Risk

Liquidity risk is defined as the current and prospective risk to earnings, shareholders fund or the reputation arising from the Bank's inability to efficiently meet its present and future (both anticipated and unanticipated) funding needs or regulatory obligations when they come due, which may adversely affect its daily operations and incur unacceptable losses. Liquidity risk arises from mismatches in the timing of cash flows.

The objective of the Bank's liquidity risk management is to ensure that the Bank can meet its cash obligations in a timely and cost-effective manner. To this end, the Bank's liquidity risk management policy is to maintain high quality and well diversified portfolios of liquid assets and sources of funds under both normal business and stress conditions. Due to its large delivery network and marketing focus, the Bank is able to maintain a diversified core deposit base comprising savings, demand, and fixed deposits. This provides the Bank a stable large funding base.

Risk management at CIMB is managed on Group basis. The day-to-day responsibility for liquidity risk management and control is delegated to the RLRC. RLRC meets at least once a month to discuss the liquidity risk and funding profile of the Group and each individual entity under the Group. The Asset-Liability Management function, which is responsible for the independent monitoring of the Group liquidity risk profile, works closely with Group Treasury and Investments in its surveillance on market conditions. Business units are responsible for establishing and maintaining strong business relations with their respective depositors and key providers of funds. Group Treasury only acts as a global provider of funds on a need-to or contingency basis. Each entity has to prudently manage its liquidity position to meet its daily operating needs and the local regulatory requirements. To take account of the differences in market and regulatory environments, each entity measures and forecasts its respective cash flows arising from the maturity profiles of assets, liabilities, off balance sheet commitments and derivatives over a variety of time horizons under normal business and stress conditions on a regular basis.

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

#### 44 Financial Risk Management (Continued)

#### 44.3 Liquidity Risk (Continued)

Liquidity risk undertaken by the Group is governed by a set of established risk tolerance levels. Management action triggers have been established to alert management to potential and emerging liquidity pressures. The Group Liquidity Risk Management Policy is subjected to annual review while the assumptions and the thresholds levels are regularly reviewed in response to regulatory changes and changing business needs and market conditions. Liquidity positions are monitored on a daily basis and complied with internal risk thresholds and regulatory requirements for liquidity risk. The Group's contingency funding plan is in place to alert and to enable the management to act effectively and efficiently during a liquidity crisis and under adverse market conditions. The plan consists of two key components: an early warning system and a funding crisis management team. The early warning system is designed to alert the Group's management whenever the Group's liquidity position may be at risk. It provides the Group with the analytical framework to detect a likely liquidity problem and to evaluate the Group's funding needs and strategies in advance of a liquidity crisis. The early warning system is made up of a set of indicators (monitored against pre-determined thresholds) that can reliably signal the financial strength and stability of the Group. Consolidated stress test, including liquidity stress test, is performed on a semi-annual basis to identify vulnerable areas in its portfolio, gauge the financial impact and enable management to take pre-emptive actions. Two scenarios, namely bank specific crisis and systemic crisis, are modelled. The assumptions used, including run-off rates on deposits, draw down rates on undrawn commitments, and hair cuts for marketable securities are documented and the test results are submitted to the RLRC, the GRC, and the Board of Directors of the Bank. The test results to date have indicated that the Group does possess sufficient liquidity capacity to meet the liquidity requirements under various stress test conditions.

### **CIMB Investment Bank Berhad**

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

#### 44 Financial Risk Management (Continued)

#### 44.3 Liquidity risk (Continued)

#### 44.3.1 Contractual maturity of assets and liabilities

(a) The table below analyses the assets of the Group as at 31 December 2010 based on the remaining period at the end of the reporting period to the contractual maturity date in accordance with the requirement of BNM GP8:

The Cream

|   |                            |                             |                             | The Group<br>2010            |                            |                           |                                   |                 |
|---|----------------------------|-----------------------------|-----------------------------|------------------------------|----------------------------|---------------------------|-----------------------------------|-----------------|
|   | Up to 1<br>month<br>RM'000 | > 1 – 3<br>months<br>RM'000 | > 3 – 6<br>months<br>RM'000 | > 6 – 12<br>months<br>RM'000 | > 1 - 5<br>years<br>RM'000 | Over 5<br>years<br>RM'000 | No-specific<br>maturity<br>RM'000 | Total<br>RM'000 |
| Assets  |                            |                             |                             |                              |                            |                           |                                   |                 |
| Cash and short term funds   | 2,173,609                  | -                           | -                           | -                            | -                          | -                         | -                                 | 2,173,609       |
| Reverse repurchase agreements                                       | 150,112                    | 149,955                     | -                           | -                            | -                          | -                         | -                                 | 300,067         |
| Deposits and placements with banks and other financial institutions | 2,432                      | 594,159                     | 92,505                      | 100                          | -                          | -                         | -                                 | 689,196         |
| Financial assets held for trading                                   | 723                        | -                           | -                           | -                            | 73,457                     | 4,256                     | 3,691                             | 82,127          |
| Financial investments available-for-sale                            | -                          | -                           | -                           | -                            | -                          | -                         | 8,979                             | 8,979           |
| Derivative financial instruments                                    | -                          | -                           | 1,638                       | -                            | 8,300                      | 32,151                    | -                                 | 42,089          |
| Loans, advances and financing                                       | 3                          | 10                          | 33                          | 90                           | 6,981                      | 35,593                    | -                                 | 42,710          |
| Other assets  | 806,243                    | -                           | -                           | -                            | -                          | -                         | -                                 | 806,243         |
| Deferred tax assets   | -                          | -                           | -                           | -                            | -                          | -                         | 44,329                            | 44,329          |
| Tax recoverable   | 1                          | -                           | -                           | -                            | -                          | -                         | -                                 | 1               |
| Statutory deposits with Bank Negara Malaysia                        | -                          | -                           | -                           | -                            | -                          | -                         | 280                               | 280             |
| Investment in associates  | -                          | -                           | -                           | -                            | -                          | -                         | 5,280                             | 5,280           |
| Amount due from ultimate holding company                            | 60                         | -                           | -                           | -                            | -                          | -                         | -                                 | 60              |
| Amount due from related companies                                   | 6,564                      | -                           | -                           | -                            | -                          | -                         | -                                 | 6,564           |
| Goodwill on consolidation   | -                          | -                           | -                           | -                            | -                          | -                         | 964                               | 964             |
| Property, plant and equipment                                       | -                          | -                           | -                           | -                            | -                          | -                         | 92,977                            | 92,977          |
| Total assets  | 3,139,747                  | 744,124                     | 94,176                      | 190                          | 88,738                     | 72,000                    | 156,500                           | 4,295,475       |

### **CIMB Investment Bank Berhad**

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

### 44 Financial Risk Management (Continued)

#### 44.3 Liquidity risk (Continued)

#### 44.3.1 Contractual maturity of assets and liabilities (Continued)

(a) The table below analyses the liabilities of the Group as at 31 December 2010 based on the remaining period at the end of the reporting period to the contractual maturity date in accordance with the requirement of BNM GP8 (Continued):

|   | The Group                  |                             |                             |                              |                            |                           |                                   |                 |  |
|---|----------------------------|-----------------------------|-----------------------------|------------------------------|----------------------------|---------------------------|-----------------------------------|-----------------|--|
|   | 2010                       |                             |                             |                              |                            |                           |                                   |                 |  |
|   | Up to 1<br>month<br>RM'000 | > 1 – 3<br>months<br>RM'000 | > 3 – 6<br>months<br>RM'000 | > 6 – 12<br>months<br>RM'000 | > 1 – 5<br>years<br>RM'000 | Over 5<br>years<br>RM'000 | No-specific<br>maturity<br>RM'000 | Total<br>RM'000 |  |
| Liabilities   |                            |                             |                             |                              |                            |                           |                                   |                 |  |
| Deposits from customers   | 714,187                    | -                           | 181,550                     | -                            | 196,780                    | 115,122                   | -                                 | 1,207,639       |  |
| Deposits and placements of banks and other financial institutions | 656,485                    | 495,010                     | 342,505                     | -                            | -                          | -                         | -                                 | 1,494,000       |  |
| Derivative financial instruments                                  | 8                          | -                           | -                           | -                            | -                          | 61,702                    | -                                 | 61,710          |  |
| Other liabilities   | 1,026,836                  | -                           | -                           | 55                           | -                          | -                         | -                                 | 1,026,891       |  |
| Provision for taxation and zakat                                  | 46,408                     | -                           | -                           | -                            | -                          | -                         | -                                 | 46,408          |  |
| Amount due to related companies                                   | 12,105                     | -                           | -                           | -                            | -                          | -                         | -                                 | 12,105          |  |
| Total liabilities   | 2,456,029                  | 495,010                     | 524,055                     | 55                           | 196,780                    | 176,824                   | -                                 | 3,848,753       |  |

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

### 44 Financial Risk Management (Continued)

#### 44.3 Liquidity risk (Continued)

#### 44.3.1 Contractual maturity of assets and liabilities (Continued)

(b) The table below analyses the assets of the Bank as at 31 December 2010 based on the remaining period at the end of the reporting period to the contractual maturity date in accordance with the requirement of BNM GP8 (Continued):

|   | The Bank<br>2010 |                |                |                 |                  |                 |                      |           |
|---|------------------|----------------|----------------|-----------------|------------------|-----------------|----------------------|-----------|
|   | Up to 1 month    | > 1 – 3 months | > 3 – 6 months | > 6 – 12 months | > 1 – 5<br>years | Over 5<br>years | No-specific maturity | Total     |
|   | RM'000           | RM'000         | RM'000         | RM'000          | RM'000           | RM'000          | RM'000               | RM'000    |
| Assets  |                  |                |                |                 |                  |                 |                      |           |
| Cash and short term funds   | 2,074,296        | -              | -              | -               | -                | -               | -                    | 2,074,296 |
| Reverse repurchase agreements                                       | 150,112          | 149,955        | -              | -               | -                | -               | -                    | 300,067   |
| Deposits and placements with banks and other financial institutions | 1,432            | 593,955        | 92,505         | 100             | -                | -               | -                    | 687,992   |
| Financial assets held for trading                                   | 723              | -              | -              | -               | 73,457           | 4,256           | 3,691                | 82,127    |
| Financial investments available-for-sale                            | -                | -              | -              | -               | -                | -               | 6,331                | 6,331     |
| Derivative financial instruments                                    | -                | -              | 1,638          | -               | 8,300            | 32,151          | -                    | 42,089    |
| Loans, advances and financing                                       | 3                | 10             | 33             | 90              | 6,981            | 35,593          | -                    | 42,710    |
| Other assets  | 805,114          | -              | -              | -               | -                | -               | -                    | 805,114   |
| Deferred tax asset  | -                | -              | -              | -               | -                | -               | 44,270               | 44,270    |
| Statutory deposits with Bank Negara Malaysia                        | -                | -              | -              | -               | -                | -               | 280                  | 280       |
| Investment in subsidiaries  | -                | -              | -              | -               | -                | -               | 9,050                | 9,050     |
| Amount due from subsidiaries  | 2                | -              | -              | -               | -                | -               | -                    | 2         |
| Amount due from related companies                                   | 6,564            | -              | -              | -               | -                | -               | -                    | 6,564     |
| Amount due from ultimate holding company                            | 60               | -              | -              | -               | -                | -               | -                    | 60        |
| Property, plant and equipment                                       | -                | -              | -              | -               | -                | -               | 94,116               | 94,116    |
| Total assets  | 3,038,306        | 743,920        | 94,176         | 190             | 88,738           | 72,000          | 157,738              | 4,195,068 |

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

- 44 Financial Risk Management (Continued)
- 44.3 Liquidity risk (Continued)
- 44.3.1 Contractual maturity of assets and liabilities (Continued)
- (b) The table below analyses the liabilities of the Bank as at 31 December 2010 based on the remaining period at the end of the reporting period to the contractual maturity date in accordance with the requirement of BNM GP8 (Continued):

|   | The Bank                   |                             |                             |                              |                            |                           |                                   |                 |
|---|----------------------------|-----------------------------|-----------------------------|------------------------------|----------------------------|---------------------------|-----------------------------------|-----------------|
|   | 2010                       |                             |                             |                              |                            |                           |                                   |                 |
|   | Up to 1<br>month<br>RM'000 | > 1 - 3<br>months<br>RM'000 | > 3 - 6<br>months<br>RM'000 | > 6 – 12<br>months<br>RM'000 | > 1 - 5<br>years<br>RM'000 | Over 5<br>years<br>RM'000 | No-specific<br>maturity<br>RM'000 | Total<br>RM'000 |
| Liabilities   |                            |                             |                             |                              |                            |                           |                                   |                 |
| Deposits from customers   | 714,187                    | -                           | 181,550                     | -                            | 196,780                    | 115,122                   | -                                 | 1,207,639       |
| Deposits and placements of banks and other financial institutions | 656,485                    | 495,010                     | 342,505                     | -                            | -                          | -                         | -                                 | 1,494,000       |
| Derivative financial instruments                                  | 8                          | -                           | -                           | -                            | -                          | 61,702                    | -                                 | 61,710          |
| Other liabilities   | 940,930                    | -                           | -                           | 55                           | -                          | -                         | -                                 | 940,985         |
| Provision for taxation and zakat                                  | 46,348                     | -                           | -                           | -                            | -                          | -                         | -                                 | 46,348          |
| Amount due to subsidiaries  | 3,185                      | -                           | -                           | -                            | -                          | -                         | -                                 | 3,185           |
| Amount due to related companies                                   | 12,105                     | -                           | -                           | •                            | -                          | -                         | •                                 | 12,105          |
| Total liabilities   | 2,373,248                  | 495,010                     | 524,055                     | 55                           | 196,780                    | 176,824                   | -                                 | 3,765,972       |

### **CIMB Investment Bank Berhad**

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

- 44 Financial Risk Management (Continued)
- 44.3 Liquidity risk (Continued)
- 44.3.2 Contractual maturity of financial liabilities on an undiscounted basis

#### **Non-derivative financial liabilities**

The tables below present the cash flows payable by the Group for managing liquidity risk by remaining contractual maturities at the end of the reporting period. The amounts disclosed in the table are the contractual undiscounted cash flow.

|   |                            |                             |                             | The Group                    |                            |                           |                                   |                 |  |
|---|----------------------------|-----------------------------|-----------------------------|------------------------------|----------------------------|---------------------------|-----------------------------------|-----------------|--|
|   | 2010                       |                             |                             |                              |                            |                           |                                   |                 |  |
|   | Up to 1<br>month<br>RM'000 | > 1 – 3<br>months<br>RM'000 | > 3 – 6<br>months<br>RM'000 | > 6 – 12<br>months<br>RM'000 | > 1 - 5<br>years<br>RM'000 | Over 5<br>years<br>RM'000 | No-specific<br>maturity<br>RM'000 | Total<br>RM'000 |  |
| Non-derivative financial liabilities                              |                            |                             |                             |                              |                            |                           |                                   |                 |  |
| Deposits from customers   | 715,163                    | 1,611                       | 183,967                     | 2,308                        | 204,261                    | 115,139                   | -                                 | 1,222,449       |  |
| Deposits and placements of banks and other financial institutions | 658,268                    | 497,290                     | 342,774                     | -                            | -                          | -                         | -                                 | 1,498,332       |  |
| Other liabilities   | 761,212                    | -                           | -                           | -                            | 55                         | -                         | 263,627                           | 1,024,894       |  |
|   | 2,134,643                  | 498,901                     | 526,741                     | 2,308                        | 204,316                    | 115,139                   | 263,627                           | 3,745,675       |  |
| Commitments and contingencies                                     |                            |                             |                             |                              |                            |                           |                                   |                 |  |
| Credit related commitments and contingencies                      | 600,218                    | -                           | -                           | -                            | -                          | -                         | -                                 | 600,218         |  |
|   | 600,218                    | -                           | -                           | -                            | -                          | -                         | -                                 | 600,218         |  |

### **CIMB Investment Bank Berhad**

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

- 44 Financial Risk Management (Continued)
- 44.3 Liquidity risk (Continued)
- 44.3.2 Contractual maturity of financial liabilities on an undiscounted basis (Continued)

#### **Non-derivative financial liabilities (Continued)**

The tables below present the cash flows payable by the Bank for managing liquidity risk by remaining contractual maturities at the end of the reporting period. The amounts disclosed in the table are the contractual undiscounted cash flow.

|  | The Bank<br>2010           |                             |                             |                              |                            |                           |                                   |                 |
|--|----------------------------|-----------------------------|-----------------------------|------------------------------|----------------------------|---------------------------|-----------------------------------|-----------------|
|  | Up to 1<br>month<br>RM'000 | > 1 – 3<br>months<br>RM'000 | > 3 – 6<br>months<br>RM'000 | > 6 – 12<br>months<br>RM'000 | > 1 – 5<br>years<br>RM'000 | Over 5<br>years<br>RM'000 | No-specific<br>maturity<br>RM'000 | Total<br>RM'000 |
| Non-derivative financial liabilities                                       | 12.72                      | 11.1 000                    | 11.12 000                   | 11.12 000                    | 11.12 000                  | 11.1 000                  | 10.1 000                          | 11.12 000       |
| Deposits from customers  | 715,163                    | 1,611                       | 183,967                     | 2,308                        | 204,261                    | 115,139                   | -                                 | 1,222,449       |
| Deposits and placements of banks and other financial institutions          | 658,268                    | 497,290                     | 342,774                     | -                            | -                          | -                         | -                                 | 1,498,332       |
| Other liabilities  | 761,131                    | -                           | -                           | -                            | 55                         | -                         | 177,802                           | 938,988         |
|  | 2,134,562                  | 498,901                     | 526,741                     | 2,308                        | 08 204,316 115,139 177,80  | 177,802                   | 3,659,769                         |                 |
| Commitments and contingencies Credit related commitments and contingencies | 600,218                    | _                           | _                           | _                            | _                          | _                         | _                                 | 600,218         |
| -  | 600,218                    | -                           | -                           | -                            | -                          | -                         | -                                 | 600,218         |

Company No: 18417-M

#### **CIMB Investment Bank Berhad**

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

- 44 Financial Risk Management (Continued)
- 44.3 Liquidity risk (Continued)
- 44.3.2 Contractual maturity of financial liabilities on an undiscounted basis (Continued)

#### **Derivative financial liabilities**

The table below analyses the cash flows payable by the Group and the Bank in relation to the Group's and the Bank's derivative financial liabilities that will be settled on a net basis into relevant maturity groupings by remaining contractual maturities at the end of the reporting period. The amounts disclosed in the table are the contractual undiscounted cash flow.

|                                  | The Group and the Bank 2010 |                             |                             |                              |                            |                           |                                   |                 |
|----------------------------------|-----------------------------|-----------------------------|-----------------------------|------------------------------|----------------------------|---------------------------|-----------------------------------|-----------------|
| Derivative financial liabilities | Up to 1<br>month<br>RM'000  | > 1 – 3<br>months<br>RM'000 | > 3 – 6<br>months<br>RM'000 | > 6 – 12<br>months<br>RM'000 | > 1 – 5<br>years<br>RM'000 | Over 5<br>years<br>RM'000 | No-specific<br>maturity<br>RM'000 | Total<br>RM'000 |
| Derivative held for trading      |                             |                             |                             |                              |                            |                           |                                   |                 |
| - Interest rate derivatives      | -                           | (15)                        | -                           | (121)                        | (522)                      | 43,767                    | -                                 | 43,109          |
| - Equity related derivatives     | 8                           | -                           | -                           | -                            | -                          | 10,331                    | -                                 | 10,339          |
|                                  | 8                           | (15)                        | -                           | (121)                        | (522)                      | 54,098                    | -                                 | 53,448          |

Company No: 18417-M

#### **CIMB Investment Bank Berhad**

(Incorporated in Malaysia)

## Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

#### 44 Financial Risk Management (Continued)

#### 44.4 Fair value of financial instruments

Financial instruments comprise financial assets, financial liabilities and items not recognised in the statements of financial position. Fair value is the amount at which a financial asset could be exchanged or a financial liability settled, between knowledgeable and willing parties in an arm's length transaction.

#### 44.4.1 Financial instruments not measured at fair value

The total fair value of each financial assets and liabilities presented on the statements of financial position as at 31 December 2010 of the Group and the Bank approximates the total carrying value as at the reporting date, except for the following:

|   | The Group       |                            | The Bank  |           |  |
|---|-----------------|----------------------------|-----------|-----------|--|
|   | Carrying amount | Carrying Fair value amount |           |           |  |
| <u>2010</u>                                   | RM'000          | RM'000                     | RM'000    | RM'000    |  |
| Financial liabilities Deposits from customers | 1,207,639       | 1,156,408                  | 1,207,639 | 1,156,408 |  |

The fair values are based on the following methodologies and assumptions:

#### Short term funds and placements with financial institutions

For short term funds and placements with financial institutions with maturities of less than six months, the carrying value is a reasonable estimate of fair value. For deposits and placements with maturities of six months and above, the estimated fair value is based on discounted cash flows using prevailing money market interest rates at which similar deposits and placements would be made with financial institutions of similar credit risk and remaining period to maturity.

#### Loans, advances and financing

For floating rate loans, the carrying value is generally a reasonable estimate of fair value.

For fixed rate loans with maturities of six months or more, the fair value is estimated by discounting the estimated future cash flows using the prevailing market rates of loans with similar credit risks and maturities.

The fair values of "impaired" floating and fixed rate loans are represented by their carrying value, net of individual impairment allowance/specific allowance, being the expected recoverable amount.

Company No: 18417-M

#### **CIMB Investment Bank Berhad**

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

#### 44 Financial Risk Management (Continued)

#### 44.4.1 Financial instruments not measured at fair value (continued)

#### Amount due (to)/from subsidiaries and related companies

The estimated fair values of the amount due from subsidiaries and related companies approximate the carrying values as the balances are either recallable on demand or are based on the current rates for such similar loans.

#### Amount due (to)/from holding company and ultimate holding company

The estimated fair value of the amount due from holding company approximates the carrying value as the balances are recallable on demand.

#### **Deposits from customers**

For deposits from customers with maturities of less than six months, the carrying amounts are a reasonable estimate of their fair value. For deposit with maturities of six months or more, fair values are estimated using discounted cash flows based on prevailing market rates for similar deposits from customers.

#### Deposits and placements of banks and other financial institutions

The estimated fair values of deposits and placements of banks and other financial institutions with maturities of less than six months approximate the carrying values. For deposits and placements with maturities of six months or more, the fair values are estimated based on discounted cash flows using prevailing money market interest rates for deposits and placements with similar remaining period to maturities.

#### Due from brokers and clients and corporate finance debtors

The estimated fair values of due from brokers and clients and corporate finance debtors are approximate the carrying values.

#### Credit related commitment and contingencies

The net fair value of these items was not calculated as estimated fair values are not readily ascertainable. These financial instruments generally relate to credit risks and attract fees in line with market prices for similar arrangements. They are not presently sold nor traded. The fair value may be represented by the present value of fees expected to be received, less associated costs.

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

#### 45 Changes in accounting policies and comparatives

During the financial year, the Group and the Bank changed the following accounting policies upon adoption of new accounting standards, amendments and improvements to published standards and interpretations:

- Leasehold land
- Financial assets
- Impairment of financial assets

#### (i) The following are effects arising from the adoption of FRS 139:

Impact on the Group's and the Bank's statements of financial position as at 1 January 2010:

|  |                |                     | Adjusted as at |
|--|----------------|---------------------|----------------|
|  | At 31 December | Effects of adopting | 1 January      |
|  | 2009           | FRS 139             | 2010           |
| The Group                                  | RM'000         | RM'000              | RM'000         |
| ASSETS                                     |                |                     |                |
| Loans, advances and financing              |                |                     |                |
| - Impaired loans, advances and financing   | 791            | 86                  | 877            |
| - Individual impairment allowance          | -              | (877)               | (877)          |
| - Portfolio impairment allowance           | -              | (679)               | (679)          |
| - Specific allowance                       | (437)          | 437                 | -              |
| - General allowance                        | (683)          | 683                 | -              |
| Derivative financial instruments           | 281,170        | (50,425)            | 230,745        |
| Other assets                               |                |                     |                |
| -Impairment allowance on other receivables | 11,537         | (5,173)             | 6,364          |
| Deferred tax assets                        | 5,083          | (7,332)             | (2,249)        |
| LIABILITIES                                |                |                     |                |
| Deposits from customers                    | 2,593,686      | (104,478)           | 2,489,208      |
| Derivative financial instruments           | 174,368        | 29,550              | 203,918        |
| EQUITY                                     |                |                     |                |
| Retained profits                           | 160,959        | 21,995              | 182,954        |

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

#### 45 Changes in accounting policies and comparatives

(i) The following are effects arising from the adoption of FRS 139 (Continued):

<u>Impact on the Group's and the Bank's statements of financial position as at 1 January 2010 :</u> (Continued)

| The Bank                                   |           |           |           |
|--|-----------|-----------|-----------|
| ASSETS                                     |           |           |           |
| Loans, advances and financing              |           |           |           |
| - Impaired loans, advances and financing   | 791       | 86        | 877       |
| - Individual impairment allowance          | -         | (877)     | (877)     |
| - Portfolio impairment allowance           | -         | (679)     | (679)     |
| - Specific allowance                       | (437)     | 437       | -         |
| - General allowance                        | (683)     | 683       | -         |
| Derivative financial instruments           | 281,170   | (50,425)  | 230,745   |
| Other assets                               |           |           |           |
| -Impairment allowance on other receivables | 11,537    | (5,173)   | 6,364     |
| Deferred tax assets                        | 5,019     | (7,332)   | (2,313)   |
| LIABILITIES                                |           |           |           |
| Deposits from customers                    | 2,593,686 | (104,478) | 2,593,686 |
| Derivative financial instruments           | 174,368   | 29,550    | 174,368   |
| EQUITY                                     |           |           |           |
| Retained profits                           | 146,551   | 21,995    | 168,546   |

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

#### 45 Changes in accounting policies and comparatives (Continued)

(i) The following are effects arising from the adoption of FRS 139 (Continued):

Impact on the Group's and the Bank's statements of comprehensive income:

Increase/(decrease) for the financial year ended 31 December 2010

Effects of adopting FRS 139 RM'000

| Allowance for other receivables | 1,482 |
|---------------------------------|-------|
| Taxation                        | (371) |
| Profit after taxation           | 1,112 |

<u>Impact on the Group's and the Bank's statements of financial position as at 31 December 2010:</u>

Increase/(Decrease) in balances as at 31 December 2010 Effects of adopting FRS 139 RM'000

#### Assets

| Reverse repurchase agreements318Deposits and placements with banks and other financial institutions1,431Financial assets held for trading722Other assets(1,801)Deferred tax assets7,332 | Cash and short term funds   | 812     |
|---|---|---------|
| Financial assets held for trading 722 Other assets (1,801)  | Reverse repurchase agreements                                       | 318     |
| Other assets (1,801)  | Deposits and placements with banks and other financial institutions | 1,431   |
| (,,,,   | Financial assets held for trading                                   | 722     |
| Deferred tax assets 7,332   | Other assets  | (1,801) |
|   | Deferred tax assets   | 7,332   |

#### Liabilities

| Deposits from customers   | 3,333   |
|---|---------|
| Deposits and placements of banks and other financial institutions | 753     |
| Other liabilities   | (4,086) |
| Provision for taxation and zakat                                  | 7,703   |

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

### 45 Changes in accounting policies and comparatives (Continued)

- (ii) The following are effects arising from the adoption of FRS 117:
- (a) Impact on the Group's statements of financial position

Balances as at 31 December 2010

Effects of adopting

FRS 117 RM'000

Assets

Prepaid lease payments (15,881)
Property, plant and equipment 15,881

Balances as at 31 December 2009

|                               | As previously reported <b>RM'000</b> | Effects of adopting FRS 117 RM'000 | As restated RM'000 |
|-------------------------------|--------------------------------------|------------------------------------|--------------------|
| Assets                        |                                      | 10,1000                            | 1111 000           |
| Prepaid lease payments        | 15,881                               | (15,881)                           | -                  |
| Property, plant and equipment | 54,883                               | 15,881                             | 70,764             |

Balances as at 31 December 2008

|                               | As previously reported RM'000 | Effects of adopting FRS 117 RM'000 | As restated RM'000 |
|-------------------------------|-------------------------------|------------------------------------|--------------------|
| Assets                        |                               |                                    |                    |
| Prepaid lease payments        | 16,253                        | (16,253)                           | -                  |
| Property, plant and equipment | 66,586                        | 16,253                             | 82,839             |

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

#### 45 Changes in accounting policies and comparatives (Continued)

- (ii) The following are effects arising from the adoption of FRS 117: (Continued)
- (b) Impact on the Bank's statements of financial position

Balances as at 31 December 2010

Effects of adopting FRS 117 RM'000

**Assets** 

Prepaid lease payments (15,881)
Property, plant and equipment 15,881

Balances as at 31 December 2009

|                               | As previously | Effects of adopting | 1           |
|-------------------------------|---------------|---------------------|-------------|
|                               | reported      | FRS 117             | As restated |
|                               | RM'000        | RM'000              | RM'000      |
| Assets                        |               |                     |             |
| Prepaid lease payments        | 15,881        | (15,881)            | -           |
| Property, plant and equipment | 55,950        | 15,881              | 71,831      |

Balances as at 31 December 2008

|                               | As previously reported <b>RM'000</b> | Effects of adopting FRS 117 RM'000 | As restated RM'000 |
|-------------------------------|--------------------------------------|------------------------------------|--------------------|
| Assets                        |                                      |                                    |                    |
| Prepaid lease payments        | 16,253                               | (16,253)                           | -                  |
| Property, plant and equipment | 67,570                               | 16,253                             | 83,823             |

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

### 46 The operations of Islamic Banking

#### Statements of Financial Position as at 31 December 2010

| Not   | e 20<br>RM'(      | 010 2009<br>000 RM'000 |
|---|-------------------|------------------------|
| Assets  | IXIVI (           | NIVI 000               |
| Cash and short term funds (8                        | 201,4             | <b>408</b> 331,711     |
| Deposits and placements with banks and other        | ,                 | ,                      |
| financial institutions (t                           | 370,0             | 910,000                |
| Islamic derivative financial instruments (0         | 2) 42,0           |                        |
| Other assets (d                                     | 337,5             | <b>528</b> 462,471     |
| Property, plant and equipment (6)                   | e)                | <b>93</b> 322          |
| Amount due from related companies (1)               | f)                | <b>68</b> 1,547        |
| Total assets  | 951,1             | 1,901,978              |
|   |                   |                        |
| Liabilities and Islamic Banking capital funds       |                   |                        |
| Deposits from customers (g                          | (s) <b>493</b> ,4 | <b>452</b> 1,351,530   |
| Deposits and placements of banks and other          |                   |                        |
| financial institutions (I                           | a) 33,5           | <b>500</b> 35,450      |
| Islamic derivative financial instruments            | e) <b>61,</b> 7   | <b>702</b> 89,121      |
| Provision for taxation and zakat                    | i) <b>80,</b> 4   | <b>440</b> 44,276      |
| Other liabilities (                                 | j) 1,5            | <b>583</b> 210,724     |
| Amount due to related companies                     | f)3               | 308 223                |
| Total liabilities                                   | 670,9             |                        |
| Islamic Banking capital funds                       | 55,0              |                        |
| Reserves  | 225,2             | <b>201</b> 115,654     |
| Total Islamic Banking capital funds                 | 280,2             |                        |
| Total liabilities and Islamic Banking capital funds | 951,1             | 1,901,978              |

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

### 46 The operations of Islamic Banking (Continued)

#### Statements of Comprehensive Income for the financial year ended 31 December 2010

|   | Note         | 2010     | 2009     |
|---|--------------|----------|----------|
|   |              | RM'000   | RM'000   |
| Income derived from investment of depositors' funds           |              |          |          |
| and others  | ( <b>k</b> ) | 4,120    | 1,816    |
| Income derived from investment of shareholders' funds         | <b>(l)</b>   | 138,343  | 52,647   |
| Allowance for other receivables                               |              | (91)     | (35)     |
| Other expenses directly attributable to the investment of the |              |          |          |
| depositors and shareholders' funds                            |              | -        | (10)     |
| Total attributable income                                     | _            | 142,372  | 54,418   |
| Income attributable to the depositors                         | ( <b>m</b> ) | (18,232) | (23,685) |
| Total net income  |              | 124,140  | 30,733   |
| Personnel expenses  | ( <b>n</b> ) | (487)    | (402)    |
| Other overheads and expenditures                              | (o) _        | (2,445)  | (4,210)  |
| Profit before taxation and zakat                              |              | 121,208  | 26,121   |
| Taxation  | <b>(p)</b>   | (30,038) | (6,530)  |
| Zakat   |              |          | (607)    |
| Profit after taxation and zakat                               |              | 91,170   | 18,984   |
| Other comprehensive income                                    |              | <u>-</u> | _        |
| Total comprehensive income for the year                       | _            | 91,170   | 18,984   |

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

### **The operations of Islamic Banking (Continued)**

#### Statements of Changes in Equity for the financial year ended 31 December 2010

|  | Islamic<br>Banking<br>capital fund<br>RM'000 | Statutory<br>reserve<br>RM'000 | Retained<br>profits<br>RM'000 | Total<br>RM'000 |
|--|--|--------------------------------|-------------------------------|-----------------|
| At 1 January 2010  |  |                                |                               |                 |
| -as previously reported                                    | 55,000                                       | 1,336                          | 114,318                       | 170,654         |
| -effect of adopting FRS 139                                |  | -                              | 18,377                        | 18,377          |
| Adjusted at 1 January 2010                                 | 55,000                                       | 1,336                          | 132,695                       | 189,031         |
| Net profit for the financial year after taxation and zakat | -  | -                              | 91,170                        | 91,170          |
| Total comprehensive income for the financial year          | -  | -                              | 91,170                        | 91,170          |
| At 31 December 2010  | 55,000                                       | 1,336                          | 223,865                       | 280,201         |
|  |  |                                |                               |                 |
| At 1 January 2009  | 55,000                                       | 1,336                          | 95,334                        | 151,670         |
| Net profit for the financial year after taxation and zakat | -  | -                              | 18,984                        | 18,984          |
| Total comprehensive income for the financial year          |  | -                              | 18,984                        | 18,984          |
| At 31 December 2009  | 55,000                                       | 1,336                          | 114,318                       | 170,654         |
|  |  |                                |                               |                 |

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

### **The operations of Islamic Banking (Continued)**

#### Statements of Cash Flow for the financial year ended 31 December 2010

|  | Note | 2010<br>RM'000 | 2009<br>RM'000 |
|--|------|----------------|----------------|
| Cash flows from operating activities                         |      | 14.12 000      | 1011 000       |
| Profit before taxation and zakat                             |      | 121,208        | 26,121         |
| Add/(less) adjustments:                                      |      |                |                |
| Unrealised foreign exchange gain                             |      | (18)           | -              |
| Allowance for losses on other receivables                    |      | -              | 35             |
| Net unrealised loss on revaluation of Islamic derivative     |      |                |                |
| financial instruments  |      | 46,446         | 8,302          |
| Accretion of discounts less amortisation of premium          |      | -              | (8,013)        |
| Depreciation of property, plant and equipment                | _    | 229            | 232            |
| Cash flow from operating profit before changes in            |      |                |                |
| operating assets and liabilities                             |      | 167,865        | 26,677         |
| Operating assets   |      |                |                |
| Deposits and placements with banks and other financial       |      |                |                |
| institutions   |      | 540,000        | (710,000)      |
| Financial assets held for trading                            |      | 18,377         | 628,377        |
| Other assets   |      | 211,062        | (454,637)      |
| Amount due from related companies                            |      | 1,479          | (456)          |
| Operating liabilities  |      |                |                |
| Deposits from customers                                      |      | (858,078)      | 188,400        |
| Deposits and placements of banks and other financial         |      |                |                |
| institutions   |      | (1,950)        | 27,950         |
| Amount due to related companies                              |      | 85             | 223            |
| Other liabilities  | _    | (209,143)      | 208,750        |
| Net cash used in operating activities                        | _    | (130,303)      | (84,716)       |
|  |      |                |                |
| Net decrease in cash and cash equivalents during the         |      |                |                |
| financial year   |      | (130,303)      | (84,716)       |
| Cash and cash equivalents at beginning of the financial year |      | 331,711        | 416,427        |
| Cash and cash equivalents at end of the financial year       | (a)  | 201,408        | 331,711        |

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

#### **The operations of Islamic Banking (Continued)**

|     |  | The Bank |         |
|-----|--|----------|---------|
|     |  | 2010     | 2009    |
|     |  | RM'000   | RM'000  |
| (a) | Cash and short term funds  |          |         |
|     | Cash and balances with banks and other financial institutions        | 208      | 361     |
|     | Money at call and deposit placements maturing within one month       | 201,200  | 331,350 |
|     |  | 201,408  | 331,711 |
| (b) | Deposits and placements with banks and other financial institutions: |          |         |
|     | General investment funds:  | 270 000  | 010 000 |
|     | Licensed banks   | 370,000  | 910,000 |

#### (c) Islamic derivative financial instruments

The following tables summarise the contractual or underlying principal amounts of derivative financial instruments held at fair value through profit or loss. The principal or contractual amounts of these instruments reflect the volume of transactions outstanding at the end of the reporting period, and do not represent amounts at risk.

Trading derivative financial instruments are revalued on a gross position basis and the unrealised gains or losses are reflected in "Derivative Financial Instruments" Assets and Liabilities respectively.

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

- **The operations of Islamic Banking (Continued)**
- (c) Islamic derivative financial instruments (Continued)

|   | The Bank<br>Fair values |         |             |
|---|-------------------------|---------|-------------|
|   | Principal amount        | Assets  | Liabilities |
| At 31 December 2010<br>Held for trading purposes                              | RM'000                  | RM'000  | RM'000      |
| Islamic profit rate derivatives Islamic profit rate swaps                     | 817,530                 | 31,758  | (51,371)    |
| Equity derivatives Equity options   | 867,353                 | 10,331  | (10,331)    |
| Total derivative assets / (liabilities)                                       | 1,684,883               | 42,089  | (61,702)    |
| At 31 December 2009 Held for trading purposes Islamic profit rate derivatives | 2 062 310               | 110,913 | (4 107)     |
| Islamic profit rate swaps   | 2,962,310               | 110,913 | (4,107)     |
| Equity derivatives Equity options   | 1,728,162               | 85,014  | (85,014)    |
| Total derivative assets / (liabilities)                                       | 4,690,472               | 195,927 | (89,121)    |

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

## 46 The operations of Islamic Banking (Continued)

|            |  | The Bank |         |
|------------|--|----------|---------|
|            |  | 2010     | 2009    |
|            |  | RM'000   | RM'000  |
| <b>(d)</b> | Other assets   |          |         |
|            | Due from brokers and clients net of allowance for impairment |          |         |
|            | loss/allowance for doubtful debts of                         |          |         |
|            | RM335,136 (2009: RM244,414)                                  | 432      | 207,867 |
|            | Other debtors, deposits and prepayments                      | 337,096  | 254,604 |
|            |  | 337,528  | 462,471 |
|            |  |          |         |

#### (e) Property, plant and equipment

|                                       | Office<br>equipment<br>and furniture<br>and fittings<br>RM'000 | Computer<br>equipment<br>and<br>software<br>RM'000 | Motor<br>vehicles<br>RM'000 | Renovation<br>RM'000 | Total<br>RM'000 |
|---------------------------------------|--|--|-----------------------------|----------------------|-----------------|
| The Bank                              |  |  |                             |                      |                 |
| 2010                                  |  |  |                             |                      |                 |
| Cost                                  |  |  |                             |                      |                 |
| At 1 January/ 31 December             | 316  | 109  | 119                         | 693                  | 1,237           |
| Accumulated depreciation              |  |  |                             |                      |                 |
| At 1 January                          | 245  | 109  | 88                          | 473                  | 915             |
| Charge for the financial year         | 65   | -  | 23                          | 141                  | 229             |
| At 31 December                        | 310  | 109  | 111                         | 614                  | 1,144           |
| Net book value as at 31 December 2010 | 6  |  | 8                           | 79                   | 93              |
| 2009                                  |  |  |                             |                      |                 |
| Cost                                  |  |  |                             |                      |                 |
| At 1 January/ 31 December             | 316  | 109  | 119                         | 693                  | 1,237           |
| Accumulated depreciation              |  |  |                             |                      |                 |
| At 1 January                          | 182  | 102  | 64                          | 335                  | 683             |
| Charge for the financial year         | 63   | 7  | 24                          | 138                  | 232             |
| At 31 December                        | 245  | 109  | 88                          | 473                  | 915             |
| Net book value as at 31 December 2009 | 71   | -  | 31                          | 220                  | 322             |

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

## 46 The operations of Islamic Banking (Continued)

|            |   | The Bank         |                     |
|------------|---|------------------|---------------------|
|            |   | 2010             | 2009                |
| (0)        |   | RM'000           | RM'000              |
| <b>(f)</b> | Amount due from/(to) related companies                            |                  |                     |
|            | (i) Amount due from:  | 68               | 1,547               |
|            | - Related companies   |                  | 1,547               |
|            | (ii) Amount due to:   |                  |                     |
|            | - Related companies   | (308)            | (223)               |
| (g)        | Deposits from customers   |                  |                     |
|            | Non-Mudharabah fund:  |                  |                     |
|            | Variable rate deposits  | 378,330          | 1,102,280           |
|            | Equity Linked Sukuk   | 115,122          | 249,250             |
|            |   | 493,452          | 1,351,530           |
|            | (i) Maturity structure of fixed rate deposits is as follows:      |                  |                     |
|            | - Due within six months   | 181,550          | -                   |
|            | - Six months to one year  |                  | 648,850             |
|            | - One year to less than three years                               | 196,780          | 453,430             |
|            | - Three years to less than five years                             | -                | -                   |
|            | - More than five years  | 115,122          | 249,250             |
|            |   | 493,452          | 1,351,530           |
|            | (ii) The deposits are sourced from the following customers:       |                  |                     |
|            | - Government and statutory bodies                                 | 69,400           | 144,400             |
|            | - Business enterprises  | 16,200           | 39,650              |
|            | - Individuals   | 403,852          | 1,157,180           |
|            | - Others  | 4,000<br>493,452 | 10,300<br>1,351,530 |
| (h)        | Deposits and placements of banks and other financial institutions |                  |                     |
| . ,        | Mudharabah fund:  |                  |                     |
|            | Licensed banks  | 33,500           | 30,450              |
|            | Other financial institutions                                      | -                | 5,000               |
|            |   | 33,500           | 35,450              |
| (*)        | Describing from the condition and publish                         |                  |                     |
| (i)        | Provision for taxation and zakat Taxation                         | 79,833           | 43,669              |
|            | Zakat   | 607              | 43,009              |
|            | Lunui   | 80,440           | 44,276              |

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

#### **The operations of Islamic Banking (Continued)**

|             |  | The Bank |         |
|-------------|--|----------|---------|
|             |  | 2010     | 2009    |
|             |  | RM'000   | RM'000  |
| <b>(j</b> ) | Other liabilities  |          |         |
| •           | Due to brokers and clients   | 128      | 207,624 |
|             | Other liabilities  | 1,455    | 3,100   |
|             |  | 1,583    | 210,724 |
|             |  |          |         |
| (k)         | Income derived from investment of depositors' funds                  |          |         |
|             | Income derived from investment of:                                   |          |         |
|             | (i) General investment deposits                                      | 4,120    | 1,816   |
|             |  |          |         |
|             | (i) Income derived from investment of general investment deposits :  |          |         |
|             | Finance income and hibah:  |          |         |
|             | Money at call and deposit and placements with financial institutions | 4,120    | 1,601   |
|             |  | 4,120    | 1,601   |
|             | Accretion of discounts less amortisation of premium                  | <u> </u> | 539     |
|             |  | 4,120    | 2,140   |
|             |  |          |         |
|             | Other operating income   |          |         |
|             | Net loss from sale of financial assets held for trading              | <u> </u> | (324)   |
|             |  | 4,120    | 1,816   |
|             |  |          |         |

All unrestricted funds received from the Bank's deposits are co-mingled into a single pool of funds under general investment deposits. Restricted funds categorised under specific investment deposits are managed separately, where the utilisation of the funds is identified and matched with specific funds. Islamic income or profit generated from the general investment and specific investment deposits' funds are allocated to various categories of depositors by using the weighted average rate of return method effective 1 October 2007 (previously, annualised rate of return).

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

## 46 The operations of Islamic Banking (Continued)

|            |  | The Bank |          |
|------------|--|----------|----------|
|            |  | 2010     | 2009     |
|            |  | RM'000   | RM'000   |
| <b>(l)</b> | Income derived from investment of shareholders' funds                |          |          |
|            | Finance income and hibah:  |          |          |
|            | Money at call and deposit and placements with financial institutions | 19,368   | 19,921   |
|            |  | 19,368   | 19,921   |
|            | Accretion of discounts less amortisation of premium                  |          | 7,474    |
|            |  | 19,368   | 27,395   |
|            | Other dealing income:  |          |          |
|            | Net loss from sale of financial assets held for trading              | -        | (53)     |
|            | Unrealised loss on revaluation of derivatives                        | (46,446) | (8,302)  |
|            | Net realised gain on derivatives                                     | 48,432   | 50,882   |
|            | Shariah compliant option premium equivalent                          | -        | (19,979) |
|            |  | 1,986    | 22,548   |
|            | Fee and commission income:   |          |          |
|            | Advisory fees  | 1,144    | 371      |
|            | Placement fees   | 104,872  | 1,612    |
|            | Brokerage fees   | 1,037    | 241      |
|            | Underwriting commission  | 7,620    | -        |
|            | Financing processing fees  | -        | 2        |
|            | Others   | 2,899    | _        |
|            |  | 117,572  | 2,226    |
|            | Other income:  |          |          |
|            | Net loss from foreign exchange                                       | (38)     | -        |
|            | Others   | (545)    | 478      |
|            |  | (583)    | 478      |
|            |  | 138,343  | 52,647   |

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

#### **46** The operations of Islamic Banking (Continued)

|              |   | The Bank |        |
|--------------|---|----------|--------|
|              |   | 2010     | 2009   |
|              |   | RM'000   | RM'000 |
| ( <b>m</b> ) | Income attributable to depositors                                 |          |        |
|              | Deposits from customers   |          |        |
|              | - Non-Mudharabah Fund   | 16,315   | 22,799 |
|              | Deposits and placements of banks and other financial institutions |          |        |
|              | - Mudharabah Fund   | 1,917    | 297    |
|              | - Non-Mudharabah Fund   | -        | 589    |
|              |   | 18,232   | 23,685 |

For the placement of funds by external parties under Mudharabah placement, the depositors shall only be entitled to the profit sharing of the Islamic income earned from Fund Based Income and Trading Income as the depositors are not investing in the Fee Based Islamic business except underwriting and guarantee fees. Under a typical Mudharabah Placement Agreement, it shall be clearly spelt out to the depositors on the above agreement.

The Group distributes Islamic income or profit derived from depositors' funds based on a predetermined profit-sharing ratio in the case of Mudharabah, and on a ratio determined at the discretion of the Group in the case of Non-Mudharabah. The profit or income distribution rate is arrived based on the framework of the rate of return issued by BNM.

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

### **The operations of Islamic Banking (Continued)**

|              | •   | , | The Ba | nk     |
|--------------|---|---|--------|--------|
|              |   |   | 2010   | 2009   |
|              |   |   | RM'000 | RM'000 |
| ( <b>n</b> ) | Personnel expenses                              |   |        |        |
|              | - Salaries, allowances and bonuses              |   | 300    | 347    |
|              | - EPF   |   | 14     | 17     |
|              | - Others  |   | 173    | 38     |
|              |   |   | 487    | 402    |
| <b>(o)</b>   | Other overheads and expenditure                 |   |        |        |
| . ,          | Establishment expenses                          |   |        |        |
|              | - Depreciation of property, plant and equipment |   | 229    | 232    |
|              | - Rental  |   | 268    | 244    |
|              | - Others  |   | 65     | 32     |
|              |   |   | 562    | 508    |
|              | Marketing expenses                              |   |        |        |
|              | - Advertisement                                 |   | 4      | -      |
|              | - Entertainment                                 |   | -      | 289    |
|              | - Others  |   | 146    | 2,586  |
|              |   |   | 150    | 2,875  |
|              | Administration and general expenses             |   |        |        |
|              | - Legal and professional fees                   |   | 8      | 391    |
|              | - Communication                                 |   | -      | 67     |
|              | - Others  |   | 1,725  | 369    |
|              |   |   | 1,733  | 827    |
|              |   |   | 2,445  | 4,210  |
|              |   |   | ·      |        |

Included in overheads are fees paid to the Shariah Committee members amounting to RM348,750 (2009: RM422,964).

(Incorporated in Malaysia)

## Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

#### **46** The operations of Islamic Banking (Continued)

|            |  | The Ba | The Bank |  |
|------------|--|--------|----------|--|
|            |  | 2010   | 2009     |  |
|            |  | RM'000 | RM'000   |  |
| <b>(p)</b> | Taxation                               |        |          |  |
|            | (i) Tax expense for the financial year |        |          |  |
|            | Current year tax                       |        |          |  |
|            | - Malaysian income tax                 | 30,038 | 6,530    |  |
|            |  |        |          |  |

#### (ii) Numerical reconciliation of income tax expense

The explanation on the relationship between tax expense and profit before taxation is as follows:

|   | The Bank |        |
|---|----------|--------|
|   | 2010     | 2009   |
|   | RM'000   | RM'000 |
| Profit before taxation                        | 121,208  | 26,121 |
| Tax calculated at tax rate of 25% (2009: 25%) | 30,302   | 6,530  |
| Income not taxable for tax purposes           | (264)    |        |
| Tax expense                                   | 30,038   | 6,530  |

#### (q) Capital Adequacy Ratio

With effect from 1 July 2010, the capital adequacy ratios of the Bank are computed as follows:

The capital adequacy ratios of the Bank are computed in accordance with Bank Negara Malaysia (BNM) Guidelines on Risk Weighted Capital Adequacy Framework: Internal Rating-Based approach (IRB approach) for Credit Risk, where Advanced Internal Rating-Based (AIRB) is used for retail exposure and Foundation IRB for Non-Retail exposure while Operational Risk is based on Basic Indicator Approach. Market Risk remained unchanged under Standardised Approach.

The Bank have applied paragraph 7.2 of Risk Weighted Capital Adequacy Framework (Basel II) – Disclosure Requirements (Pillar 3) dated 5 February 2010, where the Bank are exempted from disclosing comparative figures in the previous reporting period.

The comparative capital adequacy ratio for the Bank for 31 December 2009 is based on BNM Guidelines on Risk Weighted Capital Adequacy Framework for Credit and Market Risk (Basel I).

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

### **The operations of Islamic Banking (Continued)**

#### (q) Capital Adequacy Ratio (Continued)

#### 31 December 2010

|   | The Bank  |
|---|---|
| Core capital ratio Risk-weighted capital ratio  | 55.2%<br>55.2%  |
| Components of Tier I and Tier II capital are as follows:  |   |
| Tier I capital Islamic Banking capital funds Retained profits Reserves  | The Bank<br>RM'000<br>55,000<br>223,865<br>1,336<br>280,201 |
| Less: Deduction in excess of Tier 2 Capital  Total Tier I capital   | (3,955) N1<br>276,246                                       |
| Tier II capital Surplus of total expected loss over total eligible provision under the IRB approach, subject to limit Total Tier II capital | 3,955<br>- N1   |
| Total capital base  | 276,246   |
| NI The excess of Tier II capital was deducted under Tier I capital.   |   |
| Breakdown of risk-weighted assets by each major risk category are as follows:   | The Bank<br>RM'000  |
| Credit risk Market risk Operational risk Additional RWA due to Capital Floor  | 185,866<br>42,377<br>57,626<br>214,548<br>500,417           |

(Incorporated in Malaysia)

## Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

#### **46** The operations of Islamic Banking (Continued)

#### (q) Capital Adequacy Ratio (Continued)

#### **31 December 2009**

|                             | The Bank |
|-----------------------------|----------|
|                             | RM '000  |
| Tier-1 capital              | 170,654  |
| Total capital base          | 170,654  |
| Capital ratios              |          |
| Core capital ratio          | 28.91%   |
| Risk-weighted capital ratio | 28.91%   |
|                             |          |
|                             |          |

Components of Tier I and Tier II capital are as follows:

| Tier-1 capital                    | RM '000 |
|-----------------------------------|---------|
| Islamic Banking capital fund      | 55,000  |
| Retained profit                   | 114,318 |
| Other reserves                    | 1,336   |
| Total Tier-1 capital/capital base | 170,654 |

The Bank

Breakdown of risk-weighted assets in the various categories of risk-weights:

|   | 200       | 19         |
|---|-----------|------------|
|   |           | Credit     |
|   | Principal | equivalent |
|   | RM'000    | RM'000     |
| 0%  | 131,056   | -          |
| 20%   | 1,235,169 | 247,034    |
| 50%   | 39,002    | 19,501     |
| 100%  | 252,005   | 252,005    |
| Total risk-weighted equivalents for credit risk | 1,657,232 | 518,540    |
| Total risk-weighted equivalents for market risk |           | 71,826     |
| Total risk-weighted assets                      | =         | 590,366    |

The capital adequacy ratios had incorporated market risk pursuant to BNM's guideline on Market Risk Capital Adequacy Framework which was effective from 1 April 2005. Effective 1 October 2008 until 30 June 2010, the following approaches have been adopted for the computation of risk weighted assets:

- adoption of bilateral netting as provided under the Standardised Approach Framework which involves the weighting of net claims rather than gross claims with the same counterparties arising out of the full range of forwards, swaps, options and similar derivative contracts.
- irrevocable commitments to extend credit (undisbursed financing) have been revised to include only those undisbursed financing whereby all conditions precedent have been met.

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

#### **The operations of Islamic Banking (Continued)**

#### (r) Related party transactions and balances

#### (i) Related parties and relationships

The related parties of, and their relationship with the Bank, is disclosed in Note 35 (a).

#### (ii) Significant related party transactions and balances

A number of banking transactions are entered into with related parties in the normal course of business. These significant related party transactions were carried out on commercial terms (i.e. terms and conditions obtainable in transactions with unrelated parties) and at market rates unless otherwise stated.

|  | 2010      | 2009      |
|--|-----------|-----------|
|  | Other     | Other     |
|  | related   | related   |
|  | companies | companies |
|  | RM'000    | RM'000    |
| Sales:                                   |           |           |
| Islamic private debt securities          | 91,670    | 196,242   |
| •  | 91,670    | 196,242   |
| Purchases:                               |           |           |
| Islamic private debt securities          | -         | 510,551   |
| Khazanah bonds                           | 64,649    | 191,869   |
|  | 64,649    | 702,420   |
|  |           |           |
| Income:                                  |           |           |
| Net realised (loss)/ gain on derivatives | (17,264)  | 23,393    |
| Dividend income                          | 23,118    | 14,620    |
|  | 5,854     | 38,013    |
|  |           |           |
| Expenses:                                |           |           |
| Dividend expense                         | 1,927     | 886       |
| Sales commission                         | 141       | 2,297     |
|  | 2,068     | 3,183     |

(Incorporated in Malaysia)

# Notes to the Financial Statements for the financial year ended 31 December 2010 (Continued)

- **The operations of Islamic Banking (Continued)**
- (r) Related party transactions and balances (Continued)
- (ii) Significant related party transactions and balances (continued)

|  | 2010      | 2009      |
|--|-----------|-----------|
|  | Other     | Other     |
|  | related   | related   |
|  | companies | companies |
|  | RM'000    | RM'000    |
| Amount due from:                             |           |           |
| Cash and short term funds                    | 201,690   | 200,350   |
| Deposits and placements with banks and other |           |           |
| financial institutions                       | 370,915   | 910,000   |
| Islamic derivative financial instruments     | 20,267    | 111,846   |
| Profit receivable                            | -         | 3,614     |
|  | 592,872   | 1,225,810 |
| Amount due to:                               |           |           |
| Deposits and placements of banks and other   |           |           |
| financial institutions                       | 33,825    | 30,450    |
| Profit payable                               | -         | 39        |
|  | 33,825    | 30,489    |
| Principal                                    |           |           |
| Profit rate related contracts:               |           |           |
|  | 378,330   | 1,107,280 |
| Islamic profit rate swaps                    | 370,330   | 1,107,200 |
| Equity related contracts:                    |           |           |
| Equity options                               | 433,677   | 864,081   |
|  | 812,007   | 1,971,361 |
|  |           |           |

#### 47 Authorisation for issue of Financial Statements

The Financial Statements have been authorised for issue in accordance with a resolution of the Board of Directors on 22 February 2011.